

# **Proposal Summary**

#### Affordable Housing Funding Application (AHFA)

#### **Basic Project Information**

| Duals at Name              | De eth Deinte              |
|----------------------------|----------------------------|
| Project Name:              | Booth Pointe               |
| OHFA Project Number:       | TBD                        |
| LIHTC Type:                | 4%                         |
| Project Address:           | 1521 Sunset Blvd.          |
| Project City or Township:  | Steubenville               |
| Project County:            | Jefferson                  |
| Construction Type:         | New Construction           |
| Age Restriction:           | Senior 55+                 |
| Funding Pool:              | Rural                      |
| Lead Developer:            | Provident Management, Inc. |
| Total Number of Units:     | 46                         |
| Total Number of Buildings: | 1                          |
|                            |                            |

#### **OHFA Resource Request Requiring Board Approval**

|                                 | Amount       | Approval Date |
|---------------------------------|--------------|---------------|
| Est. Total 10-Year Ohio LIHTCs: | \$8,761,500  |               |
| HDAP: OHTF                      | \$4,000,000  |               |
|                                 |              |               |
|                                 |              |               |
|                                 |              |               |
| Multifamily Bonds (Inducement): | \$10,000,000 |               |
| Multifamily Bonds (Final):      |              |               |
| Housing Development Loan:       | \$2,500,000  |               |
|                                 |              |               |

#### **Development and Operations Team**

| Lead Developer             | Provident Management, Inc.         |
|----------------------------|------------------------------------|
| Co-Developer #1            | PLAT Communities LLC               |
| Co-Developer #2            | Housing Services Alliance, Inc.    |
| Development Consultant     | N/A                                |
| LIHTC Syndicator/Investor  | Marble Cliff Capital, LLC          |
| OLIHTC Syndicator/Investor | Marble Cliff Capital, LLC          |
| GP/MM #1 Parent Entity     | Provident Management, Inc.         |
| GP/MM #2 Parent Entity     | PLAT Communities LLC               |
| GP/MM #3 Parent Entity     | Housing Services Alliance, Inc.    |
| General Contractor         | Woda Construction, Inc.            |
| Architect of Record        | PCI Design Group, Inc.             |
| Property Management Firm   | Woda Management & Real Estate, LLC |



#### **Project Narrative**

**Project Rendering** 

Booth Pointe is a new construction affordable housing development of 46 units serving seniors 55+ and over population consisting of one- and two-bedroom units targeting up to 80% Area Median Income (AMI). Booth Pointe is strategically located within a half-mile of Kroger, Harding Middle School, Walgreens, as well as other amenities on Sunset Blvd. that will benefit future residents.

#### Site Information

| Site Size (Acres)                              |
|--|
| Scattered Sites?                               |
| Total Number of Buildings                      |
| Total Number of Elevator-Serviced Buildings    |
| Total Parking Spaces                           |
| Parking Ratio (Parking Spaces per Unit)        |
| Urban Suburban Rural (USR) Geography           |
| Located in a Participating Jurisdiction (PJ)?  |
| Located in a Qualfied Census Tract (QCT)?      |
| Located in a Difficult Development Area (DDA)? |
| Census Tract Opportunity Index                 |
| Census Tract Change Index                      |

| 1.67+/-   |      |
|-----------|------|
| No        |      |
| 1         |      |
| 1         |      |
| 46        |      |
| 1.0       |      |
| Central C | City |
| No        |      |
| Yes       |      |
| No        |      |
| Very Hig  | h    |
| Growth    |      |

#### **Building Square Footage Breakdown**

#### **Nearby Amenities**

# SFY2025 4% LIHTC w/ OLIHTC AHFA Proposal Application

Project Name: Booth Pointe

| Amenity Type             | Name of Amenity                     | Linear Distance<br>from Proposed<br>Project (miles) |
|--------------------------|-------------------------------------|---|
| Grocery Store            | Kroger                              | 0.5   |
| Medical Clinic           | Ohio Valley Health Center           | 0.9   |
| Childcare Facility       | Auntie Jacque Childcare             | 0.18  |
| Senior Center            | Our Place                           | 0.9   |
| Pharmacy                 | Kroger                              | 0.5   |
| Public Library           | Fublic Library of Steuberiville and | 1.07  |
| Public Park              | Belleview Park                      | 0.67  |
| Public School            | Harding Middle School               | 0.3   |
| Public Recreation Center | Belleview Park                      | 0.67  |

#### Units by LIHTC Income Restrictions

| LIHTC Income<br>Restriction | Number of Units | Percent of Total<br>Units |
|-----------------------------|-----------------|---------------------------|
| 20% AMI                     |                 |                           |
| 30% AMI                     |                 |                           |
| 40% AMI                     |                 |                           |
| 50% AMI                     | 17              | 37%                       |
| 60% AMI                     | 21              | 46%                       |
| 70% AMI                     |                 |                           |
| 80% AMI                     | 8               | 17%                       |
| Unrestricted                |                 |                           |
| Manager's                   |                 |                           |
| Total Units                 | 46              | 100%                      |

|   | Size (SF) | Pct of Total |
|---|-----------|--------------|
| Commercial and Fee-Driven Space                     |           |              |
| Unrestricted/Market-Rate Unit Area                  |           |              |
| LIHTC Unit Area                                     | 38,271    | 79%          |
| Manager's Unit Area                                 |           |              |
| Common Area   | 6,683     | 14%          |
| Support and Program Space                           | 985       | 2%           |
| Tenant Storage Space                                |           |              |
| Major Vertical Penetrations (Elevator/Stairs, Etc.) | 2,584     | 5%           |
| Structured Parking/Garage                           |           |              |
| Basement  |           |              |
| Total Square Footage of all Buildings               | 48,523    | 100%         |

### Units by Bedroom Type and Rental Subsidy

| Bedroom<br>Type | Number of Units | Percent of Total<br>Units | Units with Rental<br>Subsidy | Percent of Total<br>Units Subsidized |
|-----------------|-----------------|---------------------------|------------------------------|--------------------------------------|
| Studio          |                 |                           |                              |                                      |
| 1-BR            | 16              | 35%                       | 0                            | 0%                                   |
| 2-BR            | 30              | 65%                       | 0                            | 0%                                   |
| 3-BR            |                 |                           |                              |                                      |
| 4-BR            |                 |                           |                              |                                      |
| 5-BR            |                 |                           |                              |                                      |
| Total Units     | 46              | 100%                      | 0                            | 0%                                   |

## Consolidated Annual Operating Budget

| Operating Line Item                          | Annual Amount | Annual Per Unit<br>Amount |
|--|---------------|---------------------------|
| Potential Gross Rental Income and Fee Income | \$378,700     | \$8,233                   |
| Potential Gross Commercial Income            | \$0           | \$0                       |
| Potential Gross Service Income               | \$0           | \$0                       |
| Vacancy Allowance (Blended) 7%               | (\$26,509)    | (\$576)                   |
| Effective Gross Income (EGI)                 | \$352,191     | \$7,656                   |
|  |               |                           |
| Administrative Expenses                      | \$70,695      | \$1,537                   |
| Property Management Fee                      | \$21,038      | \$457                     |
| Owner-Paid Utility Expenses                  | \$28,750      | \$625                     |
| Maintenance Expenses                         | \$85,875      | \$1,867                   |
| Real Estate Taxes                            | \$20,240      | \$440                     |
| (Abated Real Estate Taxes)                   | (\$14,216)    | (\$309)                   |
| Property and Liability Insurance             | \$21,850      | \$475                     |
| Other Insurance and Tax Expenses             | \$9,260       | \$201                     |
| Ongoing Reserve Contributions                | \$13,800      | \$300                     |
| (Operating Subsidy)                          | \$0           | \$0                       |
| Total Annual Operating Expenses              | \$257,292     | \$5,593                   |
|  |               |                           |
| Net Operating Income (EGI - OpEx)            | \$94,899      | \$2,063                   |

## Development Budget, Eligible Basis, and Cost Containment Standards

| Development Costs  | Amount       | Per Unit Amount | LIHTC Eligible<br>Basis |
|--|--------------|-----------------|-------------------------|
| Acquisition  | \$800,000    | \$17,391        | \$0                     |
| Predevelopment   | \$747,114    | \$16,242        | \$747,114               |
| Site Development   | \$1,973,000  | \$42,891        | \$1,973,000             |
| Hard Construction  | \$9,999,248  | \$217,375       | \$9,999,248             |
| Financing  | \$1,156,760  | \$25,147        | \$1,126,510             |
| Professional Fees  | \$199,999    | \$4,348         | \$195,000               |
| Developer Fee  | \$2,808,174  | \$61,047        | \$2,808,174             |
| OHFA and Other Fees  | \$179,570    | \$3,904         | \$0                     |
| Capitalized Reserves   | \$119,768    | \$2,604         | \$0                     |
| Total Development Costs (TDC)                                | \$17,983,633 | \$390,949       | \$16,849,046            |
| LIHTC Eligible Basis as a Percent of Total Development Costs |              |                 | 94%                     |

| Cost Containment Standards | Project   | Maximum   | Variance |
|----------------------------|-----------|-----------|----------|
| TDC per Unit               | \$390,949 | \$400,000 | -2%      |
| TDC per Gross Square Foot  | \$371     | \$420     | -12%     |

#### LIHTC Calculation

|                                | Acquisition | Rehabilitation | New<br>Construction |
|--------------------------------|-------------|----------------|---------------------|
| LIHTC Eligible Basis           |             |                | \$16,849,046        |
| - Reductions in Eligible Basis |             |                | \$0                 |
| = Net Eligible Basis           |             |                | \$16,849,046        |
| Codified Basis Boost           |             |                | \$21,903,760        |
| Adjusted Eligible Basis        |             |                | \$21,903,760        |
| X Applicable Fraction          |             |                | 100%                |
| Qualified Basis                |             |                | \$21,903,760        |
| 30% Present Value Rate         |             |                | 4.00%               |
| Annual LIHTC Generated         |             |                | \$876,150           |
| Total 10-Year LIHTC Requested  | \$8,761,504 |                |                     |
| LIHTC Equity Generated         | \$7,332,399 |                |                     |
| Equity Price                   | \$0.84      |                |                     |

## Maximum Permanent Debt Sizing

|                                | Max Loan for<br>Stabilized Y1 | Max Loan to<br>Stabilized Y15 |
|--------------------------------|-------------------------------|-------------------------------|
| Net Operating Income (NOI)     | \$94,899                      | \$94,899                      |
| Debt Service Coverage Ratio    | 1.20                          | 1.00                          |
| NOI Available for Debt Service | \$79,083                      | \$94,899                      |
| Interest Rate                  | 6.50%                         | 6.50%                         |
| Amortization Period (Years)    | 40                            | 40                            |
| Loan Term (Years)              | 15                            | 15                            |
| Maximum Perm Loan Amount       | \$1,125,652                   | \$1,350,783                   |
| Actual Perm Loan Amount        | \$1,025,000                   |                               |
| Variance                       | (\$100,652)                   |                               |
|                                |                               | -                             |
|                                | Year 1                        | Year 15                       |
|                                |                               |                               |

Debt Service Coverage Ratio OHFA Minimum DSCR

| Year 1 | Year 15 |  |
|--------|---------|--|
| 1.32   | 1.05    |  |
| 1.20   | 1.00    |  |

## Permanent Sources of Funds

| Souce Name               |
|--------------------------|
| Federal LIHTC Equity     |
| Ohio LIHTC Equity        |
| Permanent First Mortgage |

| Total       | Percent of Total |
|-------------|------------------|
| \$7,332,399 | 41%              |
| \$4,380,750 | 24%              |
| \$1,025,000 | 6%               |
|             |                  |
|             |                  |

### **Construction Sources of Funds**

#### **Construction Sources**

Federal LIHTC Equity Ohio LIHTC Equity Construction Loan Housing Development Loan

| Percent of Total |
|------------------|
| 4%               |
| 2%               |
| 56%              |
| 14%              |
|                  |
|                  |

| Deferred Developer Fee     | \$283,384    | 2%   | Deferred Developer  | Fee   | \$112,484    | 1%   |
|----------------------------|--------------|------|---------------------|-------|--------------|------|
|                            |              |      | Sponsor Loan        |       | \$1,133,000  | 6%   |
|                            |              |      |                     |       | <u> </u>     | 000/ |
|                            |              |      | HDAP: OHTF          |       | \$4,000,000  | 22%  |
| HDAP: OHTF                 | \$4,000,000  | 22%  |                     |       |              |      |
|                            |              |      |                     |       |              |      |
|                            |              |      |                     |       |              |      |
|                            |              |      |                     |       |              |      |
|                            |              |      |                     |       |              |      |
|                            |              |      |                     |       |              |      |
|                            |              |      |                     |       |              |      |
|                            |              |      |                     |       |              |      |
|                            |              |      |                     |       |              |      |
|                            |              |      |                     |       |              |      |
|                            |              |      |                     |       |              |      |
| Total Construction Sources | \$17,983,633 | 100% | Total Permanent Sou | urces | \$17,983,633 | 100% |