## **Proposal Summary**

Affordable Housing Funding Application (AHFA)

2025 9% LIHTC AHFA Proposal Application

Project Name: Salem House

#### **Basic Project Information**

Project Name:	Salem House
OHFA Project Number:	TBD
LIHTC Type:	9%
Project Address:	8080 OH-48
Project City or Township:	Maineville
Project County:	Warren
Construction Type:	Rehabilitation
Age Restriction:	Senior 55+
Funding Pool:	Preserved Affordab
Lead Developer:	National Church Re
Total Number of Units:	50
Total Number of Buildings:	1

	9%
	8080 OH-48
):	Maineville
	Warren
	Rehabilitation
	Senior 55+
	Preserved Affordability
	National Church Residences
	50

### **OHFA Resource Request Requiring Board Approval**

Amount	Approval Date
\$1,750,000	
<b>\$1,100,000</b>	

### **Set Asides Sought**

Housing Development Loan:

#### Set Aside Type

Community Housing Development Organization: Community Impact Strategic Initiative: Appalachian County: Transformative Economic Development: Refugee Resettlement Agency Partnership: USDA Rural Development Subsidy Preservation: Balance of State or Small Continuum of Care:

Sought?
No
Ineligible Pool
Ineligible Pool
Ineligible Pool
Ineligible Pool
No
Ineligible Pool

# **Development and Operations Team**

Lead Developer
Co-Developer #1
Co-Developer #2
Development Consultant
LIHTC Syndicator/Investor
OLIHTC Syndicator/Investor
GP/MM #1 Parent Entity
GP/MM #2 Parent Entity
GP/MM #3 Parent Entity
General Contractor
Architect of Record
Property Management Firm

National Church Residences
N/A
N/A
N/A
TBD
N/A
National Church Residences
N/A
N/A
TBD
Berardi+ Partners
National Church Residences

# **Nearby Amenities**

Grocery Store Medical Clinic Childcare Facility Senior Center Pharmacy Public Library Public Park Public School Public Recreation Center

Name of Amenity	Linear Distance from Proposed Project (miles)
Kroger	4
Minute Clinic	1.6
The Goddard School	5
Warren County Community	4
CVS Pharmacy	4.5
Warren County Public Library	4
Testerman Park	0.6
Maineville Elementary School	1.5
Mason Community Center	6

### **Existing Photograph**



Salem House is a preservation community located in Maineville, Warren County, Ohio. Originally erected in 1984 and has operated for nearly 40 years without rehabilitation This community comprises 50 units, featuring 13 studios and 37 one-bedroom units. All units benefit from a project- based Section 8 HAP contract. Salem House offers an array of resident amenities, such as a community room, a outdoor open spaces, on-site property management, and versatile multi-purpose spaces, including a library.

Situated on 4.1 acres, Salem House is conveniently positioned just minutes away from a vibrant area with essential amenities, including local groceries, medical facilities, and various other services crucial for the well-being and convenience of Salem House

### Competitive Scoring: Preserved Affordability Pool

Competitive Criterion	Maximum Score	Developer Self-Score
Discount to Market Rent	5	5
Rehabilitation Hard Costs per Unit	10	10
Building Amenities	6	6
Annual LIHTC Request per LIHTC Unit	16	16
Total	37	37

#### Site Information

Site Size (Acres)	4.09
Scattered Sites?	No
Total Number of Buildings	1
Total Number of Elevator-Serviced Buildings	1
Total Parking Spaces	49
Parking Ratio (Parking Spaces per Unit)	1.0
Urban Suburban Rural (USR) Geography	Metro/Suburban
Located in a Participating Jurisdiction (PJ)?	No
Located in a Qualfied Census Tract (QCT)?	No
Located in a Difficult Development Area (DDA)?	No
Census Tract Opportunity Index	Very Low
Census Tract Change Index	Slight Growth

# **Building Square Footage Breakdown**

	Size (SF)	Pct of Total
Commercial and Fee-Driven Space		
Unrestricted/Market-Rate Unit Area		
LIHTC Unit Area	26,675	73%
Manager's Unit Area		
Common Area	7,161	20%
Support and Program Space	1,409	4%
Tenant Storage Space		
Major Vertical Penetrations (Elevator/Stairs, Etc.)	1,118	3%
Structured Parking/Garage		
Basement		
Total Square Footage of all Buildings	36,363	100%

### Units by LIHTC Income Restrictions

LIHTC Income Restriction	Number of Units	Percent of Total Units
20% AMI		
30% AMI		
40% AMI		
50% AMI	50	100%
60% AMI		
70% AMI		
80% AMI		
Unrestricted		
Manager's		
Total Units	50	100%

# **Consolidated Annual Operating Budget**

Operating Line Item	Annual Amount	Annual Per Unit Amount
Potential Gross Rental Income and Fee Income	\$693,750	\$13,875
Potential Gross Commercial Income	\$0	\$0
Potential Gross Service Income	\$0	\$0
Vacancy Allowance (Blended) 5%	(\$34,688)	(\$694)
Effective Gross Income (EGI)	\$659,062	\$13,181
(Administrative Expenses)	(\$92,611)	(\$1,852)
(Property Management Fee)	(\$31,200)	(\$624)
(Owner-Paid Utility Expenses)	(\$37,686)	(\$754)
(Maintenance Expenses)	(\$75,261)	(\$1,505)
(Net Real Estate Taxes)	(\$34,450)	(\$689)
(Property and Liability Insurance)	(\$34,980)	(\$700)
(Other Insurance and Tax Expenses)	(\$22,135)	(\$443)
(Ongoing Reserve Contributions)	(\$17,500)	(\$350)
Operating Subsidy	\$0	\$0
(Total Operating Expenses)	(\$345,823)	(\$6,916)
Net Operating Income (EGI - Operating Expenses)	\$313,239	\$6,265

## LIHTC Calculation

	Acquisition	Rehabilitation	New Construction
LIHTC Eligible Basis	\$3,262,693	\$8,898,864	
- Reductions in Eligible Basis	\$0	\$0	
= Net Eligible Basis	\$3,262,693	\$8,898,864	
Codified Basis Boost (DDA/QCT)		\$8,898,864	
Agency Discretionary Basis Boos		\$9,435,138	
Adjusted Eligible Basis	\$3,262,693	\$9,435,138	
X Applicable Fraction	100%	100%	
Qualified Basis	\$3,262,693	\$9,435,138	
70% Present Value Rate	4%	9%	
Annual LIHTC Generated	\$130,508	\$849,162	
Total 10-Year LIHTC Generated	\$9,796,701		
Total 10-Year LIHTC Requested	\$9,794,600	1	
LIHTC Equity Generated	\$7,825,235		
Equity Price	\$0.7990		

### Units by Bedroom Type and Rental Subsidy

Bedroom Type	Number of Units	Percent of Total Units	Units with Rental Subsidy	Percent of Total Units Subsidized
Studio	13	26%	13	100%
1-BR	37	74%	37	100%
2-BR				
3-BR				
4-BR				
5-BR				
Total Units	50	100%	50	100%

# Development Budget, Eligible Basis, and Cost Containment Standards

Development Costs	Amount	Per Unit Amount	LIHTC Eligible Basis
Acquisition	\$3,510,000	\$70,200	\$3,060,000
Predevelopment	\$508,250	\$10,165	\$499,750
Site Development	\$508,114	\$10,162	\$508,114
Hard Construction	\$5,543,991	\$110,880	\$5,543,991
Financing	\$665,393	\$13,308	\$395,526
Professional Fees	\$251,100	\$5,022	\$2,154,176
Developer Fee	\$2,026,926	\$40,539	\$0
OHFA and Other Fees	\$198,368	\$3,967	\$0
Capitalized Reserves	\$251,000	\$5,020	\$0
Total Development Costs (TDC)	\$13,463,142	\$269,263	\$12,161,557
LIHTC Eligible Basis as a Percen	t of Total Develop	ment Costs	90%

Cost Containment Standards	Project	Maximum	Variance
TDC per Unit	\$269,263	\$277,573	-3%
TDC per Gross Square Foot	\$370	\$348	6%

## **Maximum Permanent Debt Sizing**

	Max Loan for	Max Loan to
	Stabilized Y1	Stabilized Y15
Net Operating Income (NOI)	\$313,240	\$313,240
Debt Service Coverage Ratio	1.15	1.00
NOI Available for Debt Service	\$272,382	\$313,240
Interest Rate	7.20%	7.20%
Amortization Period (Years)	30	30
Loan Term (Years)	17	17
Maximum Perm Loan Amount	\$3,343,976	\$3,845,572
Actual Perm Loan Amount	\$3,150,000	
Amount Variance	(\$193,976)	
Percent Variance	-5.8%	
		•

Debt Service Coverage Ratio
OHFA Minimum DSCR

Year 1	Year 15
1.22	1.35
1 15	1.00

### **Construction Sources of Funds**

Source Name	Amount	Percent of Total
Federal LIHTC Equity	\$2,007,691	15%
Construction Loan	\$5,587,961	42%
Housing Development Loan	\$1,750,000	13%
Deferred Developer Fee	\$122,149	1%
GP/MM Capital Contribution	\$271,924	2%
Post-Construction Costs	\$1,629,583	12%
Seller Note	\$2,093,834	16%
Total Construction Sources	\$13,463,142	100%

### **Permanent Sources of Funds**

Souce Name	Total	Percent of Total
Federal LIHTC Equity	\$7,825,235	58%
Permanent First Mortgage	\$3,150,000	23%
Deferred Developer Fee	\$122,149	1%
GP/MM Capital Contribution	\$271,924	2%
Seller Note	\$2,093,834	16%
Total Permanent Sources	\$13,463,142	100%