# **Proposal Summary**

Affordable Housing Funding Application (AHFA)

2024 4% LIHTC Only Final Application

Project Name: Norwalk North

## **Basic Project Information**

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Norwalk North	
40/	
4%	
24 Bouscay Avenue	
· · · · · · · · · · · · · · · · · · ·	
Norwalk	
Huron	
Tiulon	
Rehabilitation	
1 toriabilitation	
General Occupancy	

## **OHFA Resource Request Requiring Board Approval**

Residential Rental PABs:	\$7,240,000
Housing Development Loan:	N/A
Multifamily Lending Program:	N/A

## **Development and Operations Team**

Lead Developer
Co-Developer #1
Co-Developer #2
Development Consultant
LIHTC Syndicator/Investor
GP/MM #1 Parent Entity
GP/MM #2 Parent Entity
GP/MM #3 Parent Entity
General Contractor
Architect of Record
Property Management Firm

Related Affordable, LLC
N/A
N/A
N/A
Ohio Capital Corporation for Housing
Rainbow Housing Assistance Corporation
N/A
N/A
Legacy Construction Services, LLC
RDL Architects, Inc.
PK Management

#### Site Information

Site Size (Acres)
Scattered Sites?
Total Number of Buildings
Total Parking Spaces
Parking Ratio (Parking Spaces per Unit)
Urban Suburban Rural (USR) Geography
Located in a Participating Jurisdiction (PJ)?
Located in a Qualfied Census Tract (QCT)?
Located in a Difficult Development Area (DDA)?
Census Tract Opportunity Index
Census Tract Change Index

5.22	
No	
1	
116	
1.6	
Rural	
No	
No	
No	
Low	
No Change	

### Units by LIHTC Income Restrictions

LIHTC Income Restriction	Number of Units	Percent of Total Units
20% AMI		
30% AMI		
40% AMI		
50% AMI		
60% AMI	72	100%
70% AMI		
80% AMI		
Unrestricted		
Manager's		
Total Units	72	100%

## **Existing Photograph**



## **Project Narrative**

Norwalk North is a 72-unit, project-based Section 8 family affordable property located in Norwalk, OH. The property, originally built in 1972 and last rehabilitated in 2007, came off its 15-year compliance period in 2022. It is currently managed by PK Management. Today, Related Affordable (via Norwalk North Preservation, L.P.) is seeking to acquire and rehabilitate the asset through the use of tax-exempt bonds and Low Income Housing Tax Credits ("LIHTC") to ensure its preservation as a safe and reliable community for low-income residents of Huron County.

#### **Building Square Footage Breakdown**

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Commercial and Fee-Driven Space		
Unrestricted/Market-Rate Unit Area		
LIHTC Unit Area	57,732	97%
Manager's Unit Area		
Common Area	1,943	3%
Support and Program Space		
Tenant Storage Space		
Major Vertical Penetrations (Elevator/Stairs, Etc.)		
Structured Parking/Garage		
Basement		
Total Square Footage of all Buildings	59,675	100%

## Units by Bedroom Type and Rental Subsidy

Bedroom Type	Number of Units	Percent of Total Units	Units with Rental Subsidy	Percent of Total Units Subsidized
Studio				
1-BR	16	22%	16	100%
2-BR	32	44%	32	100%
3-BR	24	33%	24	100%
4-BR				
5-BR				
Total Units	72	100%	72	100%

## **Consolidated Annual Operating Budget**

Operating Line Item		Annual Amount	Annual Per Unit Amount
Potential Gross Rental Income and Fee Income		\$1,131,923	\$15,721
Potential Gross Commercial Income	е	\$0	\$0
Potential Gross Service Income		\$0	\$0
Vacancy Allowance (Blended)	5%	(\$56,596)	(\$786)
Effective Gross Income (EGI)		\$1,075,327	\$14,935
Administrative Expenses		\$122,861	\$1,706
Property Management Fee		\$34,560	\$480
Owner-Paid Utility Expenses		\$110,456	\$1,534
Maintenance Expenses		\$121,866	\$1,693
Real Estate Taxes		\$74,162	\$1,030
(Abated Real Estate Taxes)		\$0	\$0
Property and Liability Insurance		\$45,444	\$631
Other Insurance and Tax Expenses		\$19,547	\$271
Ongoing Reserve Contributions		\$30,600	\$425
(Operating Subsidy)		\$0	\$0
Total Annual Operating Expenses		\$559,495	\$7,771
Net Operating Income (EGI - OpEx)		\$515,831	\$7,164

## **LIHTC Calculation**

	Acquisition	Rehabilitation	New Construction
LIHTC Eligible Basis	\$3,240,000	\$8,175,145	
<ul> <li>Reductions in Eligible Basis</li> </ul>	\$0	\$0	
= Net Eligible Basis	\$3,240,000	\$8,175,145	
Codified Basis Boost		\$8,175,145	
Adjusted Eligible Basis	\$3,240,000	\$8,175,145	
X Applicable Fraction	100%	100%	
Qualified Basis	\$3,240,000	\$8,175,145	
30% Present Value Rate	4.00%	4.00%	
Annual LIHTC Generated	\$129,600	\$327,006	
Total 10-Year LIHTC Requested	\$4,566,058		
LIHTC Equity Generated	\$3,881,000	1	
Equity Price	\$0.85	1	

## **Construction Sources of Funds**

Construction Sources	Amount	Percent of Total
Federal LIHTC Equity	\$3,492,900	28%
Construction Loan		
Housing Development Loan		
Fed. Historic Tax Credit Equity		
Deferred Developer Fee	\$1,272,995	10%
Sponsor Loan		
GP/MM Capital Contribution		
Post-Construction Costs		
Permanent First Mortgage	\$7,240,000	58%
Income from Operations	\$517,600	4%
N/A		
Total Construction Sources	\$12,523,495	100%

## Development Budget, Eligible Basis and Cost Containment Standards

Development Costs	Amount	Per Unit Amount	LIHTC Eligible Basis
Acquisition	\$2,800,000	\$38,889	\$2,700,000
Predevelopment	\$347,100	\$4,821	\$301,400
Site Development	\$216,000	\$3,000	\$216,000
Hard Construction	\$5,543,790	\$76,997	\$5,543,790
Financing	\$760,841	\$10,567	\$593,010
Professional Fees	\$354,941	\$4,930	\$158,353
Developer Fee	\$1,902,592	\$26,425	\$1,902,592
OHFA and Other Fees	\$203,697	\$2,829	\$0
Capitalized Reserves	\$394,534	\$5,480	\$0
Total Development Costs (TDC)	\$12,523,495	\$173,937	\$11,415,145
LIHTC Eligible Basis as a Percent of Total Development Costs			91%

Cost Containment Standards	Project	Maximum	Variance
TDC per Unit	\$173,937	\$229,000	-24%
TDC per Gross Square Foot	\$210	\$270	-22%
TDC per Gross Square Foot	\$210	\$270	-22%

# **Maximum Permanent Debt Sizing**

	Max Loan for Stabilized Y1	Max Loan to Stabilized Y15
Net Operating Income (NOI)	\$515,831	\$515,831
Debt Service Coverage Ratio	1.15	1.00
NOI Available for Debt Service	\$448,549	\$515,831
Interest Rate	5.50%	5.50%
Amortization Period (Years)	40	40
Loan Term (Years)	17	17
Maximum Perm Loan Amount	\$7,247,235	\$8,334,320
Actual Perm Loan Amount	\$7,240,000	
Variance	(\$7,235)	

Debt Service Coverage Ratio	1.15	1.28
OHFA Minimum DSCR	1.15	1.00

## **Permanent Sources of Funds**

Permanent Sources	Total	Percent of Total
Federal LIHTC Equity	\$3,881,000	31%
Permanent First Mortgage	\$7,240,000	58%
Permanent Second Mortgage		
Fed. Historic Tax Credit Equity		
Deferred Developer Fee	\$884,895	7%
Sponsor Loan		
GP/MM Capital Contribution		
Income from Operations	\$517,600	4%
N/A		
Total Permanent Sources	\$12,523,495	100%