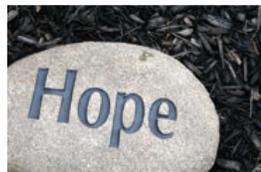


# 2013 Ohio Housing Finance Agency QUALIFIED ALLOCATION PLAN



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# 2013 Ohio Housing Finance Agency QUALIFIED ALLOCATION PLAN



**JOHN R. KASICH**  
GOVERNOR  
STATE OF OHIO

July 15, 2012

Douglas A. Garver, Executive Director  
Ohio Housing Finance Agency  
57 East Main Street  
Columbus, Ohio 43215

**Re: Governor's Designation of the Ohio Housing Finance Agency**

Dear Mr. Garver:

Please accept this letter as my formal notification that, in accordance with Ohio Revised Code Section 175.06, I hereby designate the Ohio Housing Finance Agency to serve as the housing credit agency for the State of Ohio and perform all responsibilities of a housing credit agency pursuant to Section 42 of the Internal Revenue Code and similar applicable laws.

If you have any questions regarding this letter or need additional information, please do not hesitate to contact my office at (614) 466-3555.

Sincerely,

A handwritten signature in blue ink, appearing to read "John R. Kasich".

John R. Kasich  
Governor of Ohio

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## **Introduction**

The Housing Credit Program (also known as the Low-Income Housing Tax Credit or LIHTC Program) is a federal income tax incentive program designed to increase the supply of quality affordable rental housing by assisting with the financing of development costs. Since 1987, the Ohio Housing Finance Agency (OHFA) has used the Housing Credit Program to facilitate the statewide development of more than 85,000 affordable rental units.

Section 42 of the Internal Revenue Code (IRC) is the federal statute governing the Housing Credit Program. The Qualified Allocation Plan (QAP) contains OHFA's procedures and policies for the distribution of Ohio's allocation of Housing Credits. Many terms used in the QAP are defined in Section 42 or in related IRS regulations, and readers are referred to these materials for their proper interpretation. OHFA strongly encourages all applicants to seek experienced legal and accounting advice in order to comply with all Housing Credit Program requirements.

The QAP may be subject to change, pending developments in federal and state legislative requirements and/or OHFA policy.

## **Guiding Principles**

OHFA's Multifamily Programs are designed to create financially and physically sustainable affordable housing by distributing resources through a transparent allocation process that addresses the mandates of the law, the needs of our primary customers and respects the interests of our stakeholders. Primary customers include low- and moderate-income residents, the development community, and owners of existing Housing Credit properties.

These principles will guide the allocation of resources for all projects funded through OHFA. While these policies relate to OHFA programs in general, a specific policy might not directly relate to a given funding source. As an example, single-family homeownership is an ineligible use in the LIHTC program, but a core product of the Housing Development Gap Financing (HDGF) Program. The statements are not listed in any particular order; rather, the priority of each policy is reflected in the particular allocation process.

OHFA will allocate resources to proposals that promote the policies and goals indicated in the following policy statements and are determined to be in the best interest of the citizens of the state of Ohio.

### ***Types and Locations of Housing***

- OHFA supports the development of four types of housing: apartments for families; apartments for seniors; single-family lease-purchase (rental units for the first 15 years); and single-family homeownership.
- OHFA will allocate tax credits and other funding sources to achieve a balanced distribution of resources based on geography, population served, and historic investment. OHFA will use its sole discretion to determine if it needs to override the balance to serve areas of greatest need when necessary.
- OHFA will allocate tax credits and other funding sources to preserve existing affordable housing that is in need of rehabilitation and has Section 8 or equivalent federal rental assistance contracts.
- OHFA supports Permanent Supportive Housing (PSH) as stand-alone developments or typical multifamily or senior developments that include a percentage of PSH units.
- OHFA supports proposals that demonstrate collaboration with local units of government.

- OHFA supports the re-development of vacant properties in areas of the state most impacted by the foreclosure crisis.
- OHFA supports the development of affordable housing in all areas of need including areas within a Qualified Census Tract and Difficult Development Areas.
- OHFA supports development in new markets where no previous product development has taken place.
- OHFA supports developments that are partially funded by Historic Preservation Tax Credit programs.

### ***Types of Subsidy***

- OHFA supports proposals that leverage substantial federal, state and local or Public Housing Authority or other development subsidies, such as the USDA Rural Development Section 515 program, U.S. Department of Housing and Urban Development (HUD) Choice Neighborhoods program and the HUD Section 811 program.
- OHFA supports the development of projects that will serve very low- and extremely low-income populations and/or provide rental subsidy for the residents.

### ***Project Characteristics***

- OHFA supports developments that demonstrate a sustainable market.
- OHFA will assess project and unit amenities for durability as well as utility.
- OHFA supports Visitability – the three features of which will be incorporated into all newly constructed properties, and wherever possible in rehabilitation properties.
- OHFA supports designs which promote usability for all (Universal Design) in all new construction and rehabs.
- OHFA supports developments that meet the latest Enterprise Green Communities Criteria.
- OHFA supports amenities and design which distinguish a development from the competition.
- OHFA will require the development of proposals that meet our Minimum Financial Evaluation Process and Standards. OHFA will also consider project costs of a reasonable level when evaluating proposals.

### ***Development Team Characteristics***

- OHFA supports development teams with significant capacity, a solid track record of partnership with the agency and a history of success developing the type of affordable housing proposed.
- OHFA supports developments in which the majority owner or managing member is a state-certified Community Housing Development Organization (CHDO) and the proposed project is located in the established service area of the CHDO.
- OHFA supports development teams with a strong financial base.
- OHFA supports development teams with the ability to meet key responsibilities in a timely and efficient manner.
- OHFA supports development teams that include general partners, developers, and property managers. Development teams will be evaluated on any outstanding financial obligations with OHFA. The staff will evaluate the repayment histories of all loans extended to previous projects as well as payments of all other fees due to OHFA.
- OHFA supports the endeavors of community-based non-profit housing organizations to develop housing in their service area.
- OHFA values development team members that are certified as a Minority Business Enterprise

(MBE) or a Women's Business Enterprise (WBE) by the State of Ohio. OHFA encourages MBE or WBE participation in the construction or soft-cost related services performed on projects funded with OHFA resources.

## ***Management Company Characteristics***

OHFA supports management companies (both for-profit and non-profit) that:

- have a proven record of maintaining compliant LIHTC communities, as well as other types of affordable housing.
- take an active role in the apartment community and are committed to providing rental homes and apartments that are safe, decent, and promote a good quality of life for the residents.
- understand the populations they serve by creating effective partnerships to provide the services necessary for sustaining and enhancing the well-being of the residents.
- are accessible and responsive to the needs of their residents, employees, vendors, investors, and OHFA.
- strictly adhere to all local, state, and federal Fair Housing and landlord-tenant laws, and are particularly committed to ensuring their apartment communities are accessible to mobility and sensory impaired residents and their guests.
- have a well-articulated and measurable plan for self-monitoring and maintaining the tax credit compliance of the property.
- are properly qualified to manage residential property in all states in which the company operates.
- promote employee development through licensure, sponsoring membership in professional organizations, ongoing continuing education and affordable housing training.
- are financially stable and take seriously their fiduciary responsibility to the owner.
- use the most up-to-date technology to manage and market their apartment communities.
- place an emphasis on the orderliness and security of their recordkeeping system to ensure the safety and security of private, sensitive information found within tenant files and databases.

## ***Good Partnership***

OHFA requires that any developer, owner, syndicator and/or management company must perform their responsibilities in a spirit of good partnership and conduct business according to the following principles:

- **Accountability:** A participant must demonstrate responsibility for the execution and administration of the tasks undertaken.
- **Timeliness:** Information must be submitted within established timeframes for each project.
- **Professionalism:** Information submitted must be organized, concise, complete, accurate, true and current. Participants are expected to communicate in a respectful manner with OHFA staff.
- **Collaboration and Cooperation:** A participant must collaborate with OHFA in a mutually cooperative spirit to achieve the common goal of providing affordable housing in Ohio.
- **Responsiveness/Communication:** A participant will always provide prompt notification of issues, concerns or any other matters that affect a project and will immediately communicate to OHFA any modification, change or amendment sought.

A participant failing to follow these principles will be subject to review by OHFA. OHFA will, in its sole and absolute discretion, determine the appropriate measures to be taken – which will range from counseling

to prohibition from participation in any OHFA program.

### ***Description of the Housing Credit***

The Housing Credit was created by Congress in 1986, replacing earlier federal tax incentives for the development of affordable rental housing. Housing Credits are used to offset an individual or corporation's federal income tax liability. The amount of Housing Credit received can be subtracted on a dollar-for-dollar basis from the taxpayer's respective tax liability.

The Housing Credit is received each year for 10 years - the time period that the taxpayer claims the Housing Credit on his/her federal income tax return. The owner must maintain income and rent restrictions continuously for a total period of 30 years.

Section 42 of the IRC requires OHFA to ensure that the amount of Housing Credits awarded to a project is the minimum amount necessary for its financial feasibility from the development stage through the project's compliance period. OHFA completes this designated task by underwriting every development that receives Housing Credits.

### ***Eligible Uses of the Housing Credit***

The Housing Credit can be used to finance the cost of acquiring, rehabilitating, and/or constructing residential rental housing to be occupied by low- to moderate- income individuals and families.

The Housing Credit Program is not available for any of the following facilities: hospitals, nursing homes, sanitariums, lifecare facilities, assisted living, employer housing, mobile homes and student housing.

### ***Calculation of the Housing Credit***

Costs that are directly associated with the development of the units at a property become its eligible basis.

The applicable fraction multiplied by the eligible basis becomes the qualified basis for the property. The applicable fraction is defined as the lesser of the unit fraction or the floor space fraction:

$$\frac{\text{Number of low-income units}}{\text{Total number of units}} = \text{Unit Fraction}$$

$$\frac{\text{Total floor space of low-income units}}{\text{Total floor space of all units}} = \text{Floor Space Fraction}$$

The applicable Housing Credit percentage is used to determine the annual Housing Credit amount by multiplying it by the total qualified basis. The IRS publishes the Housing Credit percentages, which fluctuate from month to month.

## **Application Process for 9% Housing Credit Applications**

All applications for the Housing Credit Program must be submitted to the Office of Planning, Preservation & Development (PP&D); OHFA; 57 East Main Street; Columbus, Ohio 43215. Applications must be received no later than 4:00 p.m. on the respective dates listed in the program calendar. Applicants must use the 2013 Affordable Housing Funding Application (AHFA), which is available on the OHFA website at [www.ohiohome.org](http://www.ohiohome.org). All applications and supporting documentation must be submitted in digital format according to the Document Submission procedure posted at <http://www.ohiohome.org/lihtc/application.aspx>. See the instructions in the 2013 AHFA for details on electronic submissions.

The preferred method of contact for questions regarding the application process is via email to [2013QAPMailbox@ohiohome.org](mailto:2013QAPMailbox@ohiohome.org). You may also contact PP&D via telephone at (614) 466-0400.

The application review process will consist of two stages: a proposal application and a final application.

### ***Proposal Application Stage***

The Proposal application consists of the 2013 AHFA and all supporting documentation indicated in the AHFA.

### **Requests for Exceptions**

Any request for an exception to specific program requirements referenced in the Threshold Review sections must be submitted in advance of the Proposal application by the date indicated in the Program Calendar. OHFA will consider such requests and issue decisions by the date indicated in the Program Calendar. Exceptions will be considered only for those items specifically identified in these guidelines. Requests for exceptions to specific underwriting requirements must be submitted with the Proposal application.

### **Public Notification and Comment**

Applicants must send public notification letters to local government officials prior to the proposal deadline. Outreach to the community regarding proposals is also encouraged. OHFA will accept public comments about proposals at any time, and will consider public comments during the review process until the deadline indicated in the program calendar.

OHFA will post the Proposal Summary for all applications on the web site. This form containing basic information about the proposal will be completed by the applicant in a format determined by OHFA. No other application materials will be available to the public until OHFA has announced the results of the proposal application stage.

### **Site Visits**

OHFA will conduct a site visit to gather information that will be used to help evaluate applications. The applicant must clearly mark the physical location of the site and provide a detailed map that depicts the roads leading to the site. Up to two representatives of the applicant who are familiar with the housing proposal are encouraged to accompany OHFA staff to answer any questions. The applicant may request in advance that additional representatives be present if necessary and acceptable to OHFA. Applicants for scattered-site projects must be available to provide a tour of the sites and neighborhoods. All site visits will be scheduled at a time convenient to OHFA review staff.

### **Application Review**

OHFA will perform a threshold review of Proposal applications to ensure that required items have been submitted and are complete and correct. OHFA will also perform a financial underwriting analysis to ensure that all underwriting requirements are met and that the amount of Housing Credits is the minimum amount necessary for the financial feasibility of the property from the development stage through the project's compliance period.

Applicants will have an opportunity to correct deficiencies and address issues found during the threshold review and underwriting period. Changes to the development team members and the location of the proposed housing will not be permitted during the correction period.

Applicants that successfully meet threshold and underwriting requirements will be considered in the competitive selection process. OHFA will contact the applicant with any questions during this process. Applications that are selected for an award of Housing Credits will continue to the full application stage.

### ***Final Application Stage***

A final AHFA will be distributed to applicants that receive an award of Housing Credits in the proposal stage. This application must be completed and submitted with all required supporting documentation by the deadline in the Program Calendar.

OHFA will perform a threshold review of final applications to ensure that required items have been submitted and are complete and correct. The Agency will also conduct a financial underwriting analysis to ensure that all underwriting requirements are met and that the amount of Housing Credits is the minimum amount necessary for the financial feasibility of the property from the development stage through the project's compliance period.

Applicants will have an opportunity to correct deficiencies and address issues found during the threshold review and underwriting period. OHFA will contact the applicant with any questions during this process. Developments that receive gap financing or other OHFA funding in addition to Housing Credits will be presented to the OHFA Board for consideration of these other sources.

# 2013 Ohio Housing Finance Agency QUALIFIED ALLOCATION PLAN

## *Program Calendar (subject to change based on number of proposals submitted)*

| Date                                  | Applicants  | OHFA   | Public Comment                          |
|---------------------------------------|---|--|---|
| Thursday, August 2, 2012              |   | 2013 AHFA and application review worksheets released   |   |
| Tuesday, October 30, 2012 (tentative) |   | 2013 Affordable Housing Funding Training held in Columbus  |   |
| Thursday, January 17, 2013            | Deadline to submit requests for exceptions to specific program requirements |  |   |
| Thursday, January 24, 2013            | Deadline to commission market studies                                       |  |   |
| Thursday, February 7, 2013            |   | Decisions issued for exceptions to specific program requirements   |   |
| Thursday, February 21, 2013           | Deadline to submit proposal applications                                    |  | Consideration of public comments begins |
| Monday, February 25, 2013             |   | Proposal Summaries posted on web site  |   |
| Monday, March 4, 2013                 |   | Threshold review and underwriting begins   |   |
| Monday, March 4, 2013                 |   | Site visits begin  |   |
| Thursday, March 7, 2013               | Deadline to submit market studies   |  |   |
| Thursday, April 11, 2013              |   | Notice of threshold and underwriting issues sent to applicants   |   |
| Monday, April 15, 2013                |   | Competitive scoring begins   |   |
| Thursday, April 25, 2013              | Deadline to respond to threshold and underwriting issues                    |  |   |
| Friday, May 3, 2013                   |   | Site visits conclude   | Consideration of public comments ends   |
| Monday, May 13, 2013                  |   |  |   |
| Wednesday, June 12, 2013              |   | Results of competitive scoring released<br>Binding reservation agreements issued<br>Results presented to Multifamily Committee of OHFA Board |   |
| Wednesday, June 19, 2013              |   | Results presented to OHFA Board  |   |
| Monday, June 24, 2013                 |   | Next steps and debriefing meetings begin   |   |
| Friday, June 28, 2013                 | Deadline to return binding reservation agreements                           |  |   |
| Friday, August 2, 2013                |   | Next steps and debriefing meetings conclude  |   |
| Thursday, August 29, 2013             | Deadline to submit final applications                                       |  |   |
| Wednesday, December 18, 2013          |   | Carryover allocation agreements issued   |   |

## **Allocation Pools**

The annual per capita credit allocation will be divided into the following allocation pools. OHFA will reserve up to 10 percent (10%) above the amount set aside in each pool to fully fund the credits approved for the final application selected in a pool. After reserving the majority of the credits in each pool based on the competitive scoring, OHFA will select a final application that does not exceed the remaining credits in the pool plus the 10 percent (10%) overage amount. If there is no application that meets this criterion, the remaining credits in the pool will be distributed to the Strategic Initiatives Pool. Credits from the state's 2014 credit allocation will be forward committed to fund any overages.

### ***Permanent Supportive Housing (approximately \$4,000,000)***

1. Approximately \$3,250,000 for developments located in the cities of Akron, Cincinnati, Cleveland, Columbus, Dayton and Toledo.
2. Approximately \$750,000 for developments located in all other areas of the state.

### ***Existing Rental Units Pool (approximately \$8,500,000)***

1. Approximately \$3,500,000 for developments in urban areas.
2. Approximately \$2,500,000 for developments in suburban areas.
3. Approximately \$2,500,000 for developments in rural areas.

### ***New Rental Units Pool (approximately \$8,500,000)***

1. Approximately \$4,000,000 for developments in urban areas.
2. Approximately \$3,000,000 for developments in suburban areas.
3. Approximately \$1,500,000 for developments in rural areas.

### ***Strategic Initiatives Pool (remainder of the annual credit allocation)***

OHFA will determine the allocation pool in which each proposal will compete. Credits not awarded in any pool, or geographic area within the pool, will be distributed in the Strategic Initiatives pool. Geographic definitions for urban, suburban and rural areas can be found below.

### ***Permanent Supportive Housing (PSH)***

Proposals must serve a population defined in the Permanent Supportive Housing Policy Framework, and at least 50 percent (50%) of the units must have a commitment for rental subsidy that covers the difference between 30 percent (30%) of the resident's income and the established rent for that unit.

The majority general partner(s) must be non-profit organizations with experience in developing, owning, or managing supportive housing for the homeless or special needs individuals/families.

A maximum of one award will be made to proposals that do not serve the homeless or those at-risk of homelessness.

### ***Existing Rental Units Pool***

This pool is intended for proposals to renovate existing housing units. This includes proposals that competed in the Preservation Pool in previous years, except for developments that create new units while preserving existing subsidies (such as HOPE VI, Choice Neighborhoods, or the use of Section 8 portability), which will compete in the New Rental Units pool. OHFA will determine the allocation pool in which proposals that combine new and existing units will compete.

### ***New Rental Units Pool***

This pool is intended for proposals to create new rental units. Adaptive re-use developments, which create new rental units from a building that previously was not designed as housing, will be placed in this pool. OHFA will determine the allocation pool in which proposals that combine new and existing units will compete. Strategic Initiatives Pool Proposals that do not receive an award of credits in the other pools will be considered in this pool. The remainder of the annual credit allocation will be awarded at the sole discretion of OHFA to proposals that address the policies outlined in this QAP and that meet the spirit of OHFA's mission.

# 2013 Ohio Housing Finance Agency QUALIFIED ALLOCATION PLAN

## Geographic Definitions

| Urban Areas (Cities) | Suburban Areas (Counties) | Rural Areas (Counties) |            |
|----------------------|---------------------------|------------------------|------------|
| Akron                | Butler                    | Allen                  | Knox       |
| Canton               | Clark                     | Adams                  | Lawrence   |
| Cincinnati           | Clermont                  | Ashland                | Logan      |
| Cleveland            | Cuyahoga                  | Ashtabula              | Madison    |
| Columbus             | Delaware                  | Athens                 | Marion     |
| Dayton               | Fairfield                 | Auglaize               | Meigs      |
| Lorain               | Franklin                  | Belmont                | Mercer     |
| Mansfield            | Geauga                    | Brown                  | Monroe     |
| Springfield          | Greene                    | Carroll                | Morgan     |
| Toledo               | Hamilton                  | Champaign              | Morrow     |
| Warren               | Lake                      | Clinton                | Muskingum  |
| Youngstown           | Licking                   | Columbiana             | Noble      |
|                      | Lorain                    | Coshocton              | Ottawa     |
|                      | Lucas                     | Crawford               | Paulding   |
|                      | Mahoning                  | Darke                  | Perry      |
|                      | Medina                    | Defiance               | Pike       |
|                      | Miami                     | Erie                   | Preble     |
|                      | Montgomery                | Fayette                | Putnam     |
|                      | Pickaway                  | Fulton                 | Ross       |
|                      | Portage                   | Gallia                 | Sandusky   |
|                      | Richland                  | Guernsey               | Seneca     |
|                      | Stark                     | Hancock                | Scioto     |
|                      | Summit                    | Hardin                 | Shelby     |
|                      | Trumbull                  | Harrison               | Tuscarawas |
|                      | Union                     | Henry                  | Van Wert   |
|                      | Warren                    | Highland               | Vinton     |
|                      | Wood                      | Hocking                | Wayne      |
|                      |                           | Holmes                 | Williams   |
|                      |                           | Huron                  | Washington |
|                      |                           | Jackson                | Wyandot    |
|                      |                           | Jefferson              |            |

## **Threshold Review of Proposal Applications**

OHFA will conduct a threshold review of the proposal application to determine if it is complete, contains all necessary forms and supporting evidence, and meets minimum program requirements. After a review of all threshold requirements, OHFA will offer the applicant an opportunity to correct any errors.

Any request for an exception to specific program requirements referenced in this section must be submitted in advance of the Proposal application by the date indicated in the Program Calendar. OHFA will consider such requests and issue decisions by the date indicated in the Program Calendar. Exceptions will be considered only for those items specifically identified in this section.

The threshold criteria are as follows:

### ***Meets Section 42 Requirements***

The project must meet all the requirements set forth in Section 42 of the Internal Revenue Code (IRC) of 1986, as amended and all relevant U.S. Department of the Treasury regulations, notices, and rulings.

### ***Complete and Organized Application***

The Affordable Housing Funding Application (AHFA) and all required materials must be submitted on a compact disc, organized and formatted according to the index provided with the application. Applications must be complete and consistent with all supporting documentation. An original signature of a representative of each general partner/managing member is required in the program certification section of the application and must be submitted in its original, paper form. Any applications that are incomplete, inconsistent, and/or illegible will be rejected.

### ***Application Fee***

An application processing fee will be invoiced after all applications are received. This fee will be assessed based on the number of applications submitted in the competitive funding round by any given developer, general partner, managing member or any other authorizing entity as follows:

First application: \$2,000; Second application: \$3,000; Third application: \$4,000;  
Fourth application: \$5,000; and additional applications will be assessed a \$6,000 fee per application.

### ***Extended Use***

All projects must commit to an extended use period of a minimum of 30 years of affordability. If an allocation of Housing Credits is received, the owner must file a Restrictive Covenant (provided by OHFA) which waives the right of the owner to petition OHFA to have the extended use period terminated (as described in Section 42 of the IRC).

### ***Proposal Summary***

All applicants must complete the OHFA Proposal Summary, which is a sheet located in the AHFA. The Proposal Summary will be posted on the OHFA web site.

### ***Evidence of Site Control***

If the current owner is a general partner or limited partner in the project, the applicant must submit copies of the executed and recorded deed(s). If the current owner is not a general partner or limited

partner in the project, then evidence of site control must be submitted. Acceptable forms of site control include, but are not limited to, a purchase contract, a purchase option, or a long-term lease agreement (minimum of 35 years in length).

If parcels will be purchased from a city land bank, a copy of the final city council resolution approving the transfer of all applicable lots may be submitted as evidence of site control.

Evidence of site control may not expire until a reasonable period following the scheduled announcement date for Housing Credit awards. All option agreements relating to the transfer of a site must be included in the application.

OHFA reserves the right to require, as needed, additional documentation that provides evidence of proper site control.

A scattered-site project is required to have at least 35 percent (35%) of the sites under control. A project qualifies as scattered-site if there are 10 or more sites AND no more than 50 percent (50%) of the sites are contiguous. OHFA reserves the right to reduce basis at Carryover if the minimum site control percentage at application is not maintained at Carryover.

## ***Zoning***

The applicant must obtain a letter from the local municipality stating that the site(s) is properly zoned for the proposed multifamily residential use.

For jurisdictions with no zoning regulations in effect, a letter from the jurisdiction so stating is required. Applicants may request an exception to the zoning requirements if requested in advance of the Proposal by the date indicated in the Program Calendar. The applicant must effectively demonstrate a good faith effort to secure proper zoning before the announcement of Housing Credit awards in order to remain eligible for funding.

## ***Market Study***

A market study conducted by an OHFA-approved market study professional must be submitted with the application.

## ***Supportive Services Plan***

### **Senior Housing**

Applicants proposing housing that sets aside 100 percent (100%) of the units for households containing at least one (1) person who is age 55 years or older are required to provide an experienced service coordinator, evidence of service coordinator salary or an in-kind service agreement, and a supportive service plan containing services that are appropriate for the population.

### **Family Housing**

Both multifamily developments (non-senior) and single-family lease purchase proposals must provide the following services: provide referrals to local jobs programs; counsel residents as to available educational and training programs that can secure one's place in the workforce or enhance the likelihood of advancement; credit counseling and consultation; and referrals to day care, after school, and health care/wellness programs. Applicants will be required to submit a supportive service plan containing specific services and demonstrating linkages with local services agencies.

## **Lease Purchase**

In addition to the supportive services requirement for family housing, proposals for single-family lease purchase homes must have a viable homeownership strategy for residents who inhabit the units during the compliance period. The strategy must incorporate an exit strategy, calculation of the estimated purchase price for the resident, homeownership counseling, and a minimum amount of funds set-aside by the owner to assist the resident in the purchase.

## **Permanent Supportive Housing**

Applicants proposing permanent supportive housing must provide a supportive service plan. A plan submitted to a local Continuum of Care (COC) or other entity may be submitted. The plan should address the following items:

- a. The population being served by the proposal and the experience the support provider has serving that population.
- b. How the supportive service plan will address the needs of the specific population.
- c. How the success of the supportive services plan will be evaluated; the formal and informal methods that will be used to evaluate the success of the development in meeting the individual needs of the residents, as well as addressing overall issues of homelessness; and how this information will be conveyed to OHFA and other organizations.
- d. How the physical design of the building(s), the project site and location will enhance the lives of residents specific to their particular needs.
- e. How residents will be linked to services not directly offered by the on-site service provider.
- f. The source of funding for the services and how the project plans to sustain supportive service provisions over the life of the compliance period.

## ***Preliminary Architectural Plans and Minimum Project Standards***

Preliminary architectural plans must be submitted and follow all requirements outlined in the Design Requirements section of the QAP. All preliminary architectural plans will be reviewed for approval by OHFA's staff architect.

## ***Phase I Environmental Site Assessment (ESA) or Mini-Phase I (MP-1)***

A Phase I ESA must be submitted for all single-site proposals. Scattered-site projects may submit either a Mini-Phase 1 or a full Phase I ESA. OHFA reserves the right to reject any sites indicated to have environmental problems or hazards. Applicants must submit a Phase I ESA that was completed or updated by the author within one (1) year prior to the application deadline for Housing Credits.

Projects receiving a reservation will be required to have a Phase I ESA valid in accordance with the ASTM E 1527-05 standard. One of the following is acceptable:

- a. A Phase I ESA report dated within six (6) months of the funding announcement.
- b. If the Phase I ESA report is dated between six (6) months and one year prior to the funding announcement, submit an update to the report dated within six (6) months of the funding announcement; or

- c. If the Phase I ESA report is dated over one year prior to the date of the funding announcement, submit a new and complete Phase I ESA report.

### ***Compliance with Enterprise Green Communities or LEED Standards***

OHFA requires that all applicants meet the green building standards outlined in the 2011 Enterprise Green Communities Criteria and successfully achieve program certification for their project. The Criteria are a comprehensive set of building standards specifically designed to help affordable housing developers deliver healthy and efficient homes. For more information about the 2011 Enterprise Green Communities Criteria please visit [www.greencommunitiesonline.org](http://www.greencommunitiesonline.org). Instructions on submitting for Green Communities Certification and other reference materials are located on the OHFA website. Please provide a copy of the certification workbook with your application to OHFA. Projects will be notified of deficiencies to the Green Communities Standards at the time of notification for other threshold deficiencies.

Applicants may substitute Leadership in Energy & Environmental Design (LEED) certification by the U.S. Green Building Council to meet this requirement. The appropriate LEED Certification checklist must be submitted with the Proposal to provide evidence that Certification will be achieved.

Evidence of final certification with Enterprise Green Communities or LEED will be required upon completion of construction.

### ***Capital Needs Assessment and Scope of Work***

Proposals for the rehabilitation of existing housing units or the adaptive reuse of a building must submit a capital needs assessment and scope of work. The assessment must conform to the standards outlined in the Design and Project Standards section of the QAP. OHFA will use this assessment to determine whether the costs indicated in the application are appropriate considering the rehabilitation needs of the project.

### ***Public Notification***

The public notification process for local elected officials must be completed and evidence of completion must be provided at the time of application.

The applicant must notify, in writing, certain officials from:

- a. The political jurisdictions in which the project will be located; and
- b. Any political jurisdiction whose boundaries are located within one-half mile of the project's location.

The officials to be notified include:

- a. The chief executive officer and the clerk of the legislative body for any city or village (i.e. mayor and clerk of council)
- b. The clerk of the board of trustees for any township
- c. The clerk of the board of commissioners for any county
- d. State Representative(s)
- e. State Senator(s)

The applicant must use the OHFA letter template and include all information requested. The notification must state the applicant's intent to develop a project using OHFA funding. The notification must be in writing and sent via certified mail, return receipt requested. Submit a copy of the stamped post office receipt (return receipt not required) for certified mail and copies of notification letters with your application.

Scattered-site projects must complete the public notification process for sites under control when the Proposal is submitted, and again for all sites in the project prior to issuance of a Carryover Allocation Agreement, and no later than November 1, 2013.

Applicants are encouraged to contact appropriate local government officials prior to submitting an application to inform them of the details of their housing proposal.

### ***Utility Allowance Information***

Utility allowance information must be submitted that is consistent with Section 42 of the IRC and IRS Regulation 1.42-10.

### ***Communication with local CHDO***

All applicants must communicate with the state-certified Community Housing Development Organization(s) (CHDO) for the service area in which a development is proposed. Submit evidence that a "good faith" demonstration that appropriate communication with the local State-Certified CHDO has occurred.

## **Minimum Financial Evaluation for 9% Housing Credits**

Proposals must comply with the OHFA Affordable Housing Underwriting Guidelines. During the competitive nine percent (9%) round, OHFA will conduct a Minimum Financial Evaluation to determine if a proposal can continue in the competitive process. Proposals that cannot meet the underwriting requirements will not be considered for an award of credits.

The Minimum Financial Evaluation will consist of the following:

### ***Credit Calculation***

#### **Tax Credit Percentage**

OHFA will review the tax credit percentage to ensure that it complies with IRC Section 42. The rate valid at application must be used to determine the credit request. The rate may then be locked the month the Binding Reservation Agreement is issued.

#### **Eligible Basis**

OHFA will review the eligible basis indicated in the application. All non-eligible costs will be deducted from eligible basis. OHFA may require a legal opinion from a qualified Tax Credit attorney at the applicant's expense for any items that are not clearly eligible under Section 42 of the IRC and applicable IRS guidance as determined by OHFA.

#### ***Basis Boost***

Projects located in a qualified census tract (QCT) are eligible for an allocation of credits based on up to one 130 percent (130%) of the eligible basis for new construction or rehabilitation. The following projects may also be considered for the 130 percent (130%) basis boost:

- Projects located in a high-income census tract.
- New construction projects located in a HUD non-participating jurisdiction (PJ).

### ***Development Financing***

#### **Equity Commitment**

OHFA will evaluate the equity commitment provided by the syndicator or investor including the proposed terms, conditions, pricing, and pay-ins as required by Section 42 of the IRC. OHFA may require adjustments to pricing based on comparable, historical, and/or current market conditions and trends.

#### **Financing Terms**

OHFA will underwrite the proposed financing based upon current market norms for the product type, development area and current market conditions as determined by OHFA.

### ***Development Budget***

#### **Total Project Costs**

OHFA will evaluate the reasonableness of costs by comparing the development budget for each proposal with development budgets from current proposals of similar projects; cost data collected from final cost certifications; the most recent HUD 221(d)(3) mortgage limits; and the 2012 OHFA Cost Index.

OHFA reserves the right to require justification for any line item and will reduce a line item if a suitable justification is not provided to OHFA.

## ***Income and Expenses***

### **Debt Coverage Ratio**

The minimum acceptable Hard Debt Service Coverage Ratio (DCR) is 1.20 for the first year of stabilized operations. The project must maintain an annual DCR above 1.0 during the entire 15 year compliance period. For projects with no hard debt, the projects must maintain an annual income to expense ratio above 1.0 during the entire 15 year compliance period. The average hard DCR over the 15 year compliance period must not be greater than 1.5. The average income to expense ratio over the 15 year compliance period must not be greater than 1.5. Exceptions may be made for Rural Development projects that demonstrate a legitimate need. Applications that contain any form of project based rental subsidy may be subject to a more thorough Subsidy Layering Review requiring additional documentation at Final Application.

### **Utilities**

Utility allowance information must be submitted with the proposal that is consistent with Section 42 of the IRC and IRS Regulation 1.42-10.

### **Developer/Investor Contributions**

Any contributions to the project by any project partner that is underwritten must be in writing, guaranteed by the contributor, and cannot be reduced after Binding Reservation.

OHFA will evaluate all other income, expense and reserve items to make sure they comply with the OHFA Affordable Housing Underwriting Guidelines.

## ***Reserves***

### **Standard Reserves**

Standard project reserves, including replacement reserves and operating reserves, must comply with the OHFA Affordable Housing Underwriting Guidelines.

### **Additional Reserves**

If any additional reserves are used, the applicant must provide an explanation of how reserves are calculated and any relevant documentation. All reserves must remain in the project for the entire 15-year compliance period unless used for a legitimate project based expense.

## **Competitive Selection Process**

Applicants that successfully meet threshold and underwriting requirements will be considered in the competitive selection process, which will consist of five areas:

1. Local Collaboration
2. Project Characteristics
3. Economic Characteristics
4. Market Characteristics (New Rental Units Pool only)
5. Rehabilitation Characteristics (Existing Rental Units Pool only)

OHFA will contact the applicant with any questions during this process. The applicant must submit proper evidence of each item elected and will be held to all commitments if their application receives an award of housing credits.

***The point values for each area of the competitive selection process are different for each of the Allocation Pools to account for policy considerations for different types of developments. See the competitive scoring chart at the end of this section for point values by allocation pool.***

### ***Local Collaboration***

#### **Community Outreach**

OHFA will award points at its sole discretion based on the community outreach plan. Community outreach is the applicant's method of notifying the community of an upcoming development before an application is submitted to OHFA. It must address the nature of the development, its location, its design and how the residents and businesses in the area will be notified. It could include involving local elected officials, Community Development Corporations, CHDOs and community groups, or posting notices in libraries or other public places where residents may congregate. Social media, design charettes, or traditional notices in local papers are examples of methods to target your message. The plan will be evaluated on the comprehensiveness of the applicant's approach and whether it is appropriate considering the type of housing and location of your proposal. Submit a narrative with supporting documentation describing the plan.

Point values for the New Rental Units Pool and PSH Pool:

- Five (5) points will be awarded for a plan that, in the opinion of OHFA, effectively communicates the housing proposal.
- Ten (10) points will be awarded for a plan that, in the opinion of OHFA, comprises a comprehensive community outreach strategy that includes opportunities for input and collaboration.

Point values for the Existing Rental Units Pool:

- Four (4) points will be awarded for a plan that, in the opinion of OHFA, effectively communicates the housing proposal.
- Eight (8) points will be awarded for a plan that, in the opinion of OHFA, comprises a comprehensive community outreach strategy that includes opportunities for input and collaboration.

### **Local Development Plan**

One (1) point will be awarded for a local development plan that meets the following requirements:

- The plan has been adopted by the legislative or executive body responsible for the location of the proposal.
- The plan must call for development of affordable housing in the specific area in which the proposal will be located.
- The plan must have been adopted or updated no more than five (5) years prior to the housing credit application deadline, remains in force, and cannot have been superseded or replaced by another plan for the area.

Two (2) points will be awarded for a local development plan that also meets this requirement:

- The plan must call for the particular type of development and target population as proposed in the application.

A local development plan must contain detailed policy goals, including the rehabilitation or production of affordable rental housing, and implementation measures with specific, current, and ongoing time frames for the achievement of policies and housing activities.

The following types of plans are not eligible:

- Short-term work plans;
- Consolidated plans, municipal zoning plans, or land use plans; and
- Plans that do not reflect the current neighborhood conditions.

The applicant must submit a narrative listing the location and page number of all required items within the plan.

### **Local Selection Process**

Four (4) points will be awarded if the proposal is the result of the developer's response to a priority development initiative of a local government entity (municipality, township or county). The selection of the developer must have been made by the local government entity through a competitive process.

### **Significant Private or Public Investment**

OHFA will award points at its sole discretion for private or public investments located within one quarter (1/4) mile of the proposed site that will benefit the development or the residents. The investment must have occurred after January 1, 2010 and a commitment must be made to complete the work on or before January 1, 2015.

- One (1) point will be awarded for investments with a value of at least \$500,000 and up to \$1,000,000.
- Two (2) points will be awarded for investments with a value of at least \$1,000,000.

### **Support of State Representative**

Two (2) points will be awarded for a letter of support for the development from the State Representative for the district.

### **Support of State Senator**

Two (2) points will be awarded for a letter of support for the development from the State Senator for the District.

### **Support of Mayor or Township Trustees**

Points will be awarded for one of the following:

- A letter of support for the proposal from the Mayor of the municipality in which the development will be located. A letter of support from the City Manager will be considered if the municipality does not have a Mayor.
- A letter or resolution of support from a majority of the Township Trustees for proposals located outside of a municipality.

### **Support of City or Village Council**

Points will be awarded for a letter or resolution of support from a majority of the City or Village Council members for proposals located in a municipality.

### **Support of County Officials**

Points will be awarded for a letter or resolution of support for the proposal from a majority of the County Commissioners.

### **Local CHDO or MHA Participation**

Two (2) points will be awarded if one of the following has a general partnership interest of at least 51 percent (51%):

- A state-certified Community Housing Development Organization (CHDO) for the location of the proposal.
- The Metropolitan Housing Authority (MHA) for the location of the proposal.

### **Local Service Agencies Participation**

Two (2) points will be awarded if the applicant indicates a commitment of local service providers to provide comprehensive services to the residents.

The applicant must identify the source of funding for the services, and articulate how the applicant plans to sustain supportive service provisions over the life of the compliance period.

### **Local Priority**

Five (5) points will be awarded to each proposal that is identified by the Mayor of a city or village, or by the Trustees of a township, as a priority for development. OHFA will survey each applicable locality after the application deadline for this information. The cities of Cincinnati, Cleveland and Columbus may select up to three (3) priorities; the cities of Akron, Dayton and Toledo may select up to two (2) priorities; and all other locations may select one (1) priority.

### **Highest Priority of Continuum of Care (PSH Pool only)**

Fifteen (15) points will be awarded to a PSH proposal that is identified as the highest priority of the applicable COC for the location of the development. The Ohio Balance of State Continuum of Care (BOSCO) is the applicable COC for the 80 county area that it oversees. The local COC is applicable for all other areas.

## ***Project Characteristics***

### **Extremely Low-Income Units**

Points will be awarded for one of the following:

- A minimum of 10 percent (10%) of the units will be occupied by and affordable to households at or below 30 percent (30%) of the Area Median Income (AMI) for proposals in Participating Jurisdiction (PJ) areas.
- A minimum of five percent (5%) of the units will be occupied by and affordable to households at or below 30 percent (30%) of AMI for proposals in non-PJ areas.

### **Innovative Housing**

OHFA will award points at its sole discretion based on innovative attributes of the proposal. Concepts must be original ideas; able to serve as a model for future affordable housing developments; able to be replicated in any area of the state; and benefit the population to be served. The applicant must submit a narrative that demonstrates how the proposal fits this category. These points will be awarded to a maximum of five percent (5%) of the total applications received for nine percent (9%) Housing Credits.

### **New Markets**

Six (6) points will be awarded to proposals in the New Rental Units Pool that are located in a Primary Market Area (PMA) where no previous development has taken place using OHFA multifamily program funds for the population to be served (senior or family).

Three (3) points will be awarded to proposals located in a PMA where no development has taken place using OHFA multifamily program funds awarded 10 years prior to the housing credit application deadline for the population to be served (senior or family).

### **Appalachian County**

Point values for the New Rental Units Pool and PSH Pool:

- Three (3) points will be awarded if the proposal is located in one of the 32 Appalachian Counties as designated in the Appalachian Regional Development Act of 1965.
- Six (6) points will be awarded if the proposal is located in an Appalachian County that is also one of the Rural Areas as defined in the Allocation Pools section of this QAP.

Point values for the Existing Rental Units Pool:

- Three (3) points will be awarded if the proposal is located in one of the 32 Appalachian Counties as designated in the Appalachian Regional Development Act of 1965.
- Five (5) points will be awarded if the proposal is located in an Appalachian County that is also one of the Rural Areas as defined in the Allocation Pools section of this QAP.

### **High-Income Census Tract**

Points will be awarded for proposals located in a high-income census tract. The median household income for each census tract is divided by the median household income for the county where it is located, resulting in an income ratio for the census tract. A list of qualifying census tracts is attached.

Point values for the New Rental Units Pool:

- Two (2) points will be awarded for location in a census tract with an income ratio of at least 130 percent (130%).

- Four (4) points will be awarded for location in a census tract with an income ratio of at least 150 percent (150%).

Point values for the Existing Rental Units Pool:

- Three (3) points will be awarded for location in a census tract with an income ratio of at least 130 percent (130%).
- Five (5) points will be awarded for location in a census tract with an income ratio of at least 150 percent (150%).

Point values for the PSH Pool:

- Three (3) points will be awarded for location in a census tract with an income ratio of at least 130 percent (130%).
- Six (6) points will be awarded for location in a census tract with an income ratio of at least 150 percent (150%).

## **Historic Tax Credits**

Points will be awarded to proposals that will utilize federal historic tax credits as permanent financing. All buildings in the proposal must qualify for the federal historic tax credit.

## **Lease-Purchase**

Points will be awarded at the sole discretion of OHFA for a lease-purchase proposal comprised of single-family homes in which the units are strategically located to promote neighborhood revitalization. To be eligible for points in this category, the proposal must have received two (2) points under the Local Development Plan selection category. The applicant must demonstrate a viable purchase strategy for the end of the 15-year compliance period.

## **Significant Federal or State Funding**

Qualifying sources of funding are the USDA Section 515 program, HUD Choice Neighborhoods grants, MHA Capital Funds, State Historic Tax Credits, and Ohio Department of Mental Health (ODMH) capital funds. A commitment letter for the source must be submitted with the application.

Point values for the New Rental Units Pool and PSH Pool:

- One (1) point will be awarded if five percent (5%) or more of the total development costs are from federal or state resources that are new to the development and unrelated to OHFA.
- Three (3) points will be awarded if 10 percent (10%) or more of the total development costs are from federal or state resources that are new to the development and unrelated to OHFA.

Point values for the Existing Rental Units Pool:

- One (1) point will be awarded if five percent (5%) or more of the total development costs are from federal or state resources that are new to the development and unrelated to OHFA.
- Two (2) points will be awarded if 10 percent (10%) or more of the total development costs are from federal or state resources that are new to the development and unrelated to OHFA.

## **Vacant and Foreclosed Property Redevelopment**

Point values for the New Rental Units Pool and PSH Pool:

- Three (3) points will be awarded to proposals in which all sites involve the redevelopment of vacant and foreclosed properties in areas impacted by foreclosure.

- One (1) point will be awarded to proposals in which at least 50 percent (50%) of all sites involve the redevelopment of vacant and foreclosed properties in areas impacted by foreclosure.

Point values for the Existing Rental Units Pool:

- Five (5) points will be awarded to proposals in which all sites involve the redevelopment of vacant and foreclosed properties in areas impacted by foreclosure.
- Three (3) points will be awarded to proposal in which at least 50 percent (50%) of all sites involve the redevelopment of vacant and foreclosed properties in areas impacted by foreclosure.

### ***Economic Characteristics***

#### **Leveraging Non-OHFA Resources**

A maximum of 20 points will be awarded to projects that leverage non-OHFA resources.

The percentage of non-OHFA resources will be determined by dividing the amount of non-OHFA resources by the project's total development cost. Non-OHFA resources include all sources of funding in the proposal except LIHTC equity, Housing Development Assistance Program (HDAP) funds, and deferred developer fee.

For new construction or adaptive reuse proposals, two (2) points will be awarded if non-OHFA resources are at least 6% of total development costs, with an additional two (2) points for every one percent (1%) of non-OHFA resources leveraged, up to a maximum of 20 points if non-OHFA resources are at least 15 percent (15%) of the total development costs.

For rehabilitation of existing housing units, two (2) points will be awarded if non-OHFA resources are at least 21 percent (21%) of total development costs, with an additional two (2) points for every one percent (1%) of non-OHFA resources leveraged, up to a maximum of 20 points if non-OHFA resources are at least 30 percent (30%) of the total development costs.

### ***Market Characteristics (New Rental Units Pool only)***

A maximum of 15 points will be awarded for the following item:

#### **Market Quality Score**

OHFA will award up to 15 points at its sole discretion to applications in the New Rental Units Pool based on market attributes for the proposal. The range of possible scores will be three, six, nine, 12 or 15 points. The following items will be considered:

- Positive site attributes that are a benefit to the residents.
- Minimal impact on existing LIHTC projects.
- Local employment / economy factors.
- Exceptional demand or need for the type of housing proposed.
- Areas impacted by disaster or significant market change up to one (1) year prior to the housing credit application deadline.

### ***Rehabilitation Characteristics (Existing Rental Units Pool only)***

#### **Major Mechanical Systems**

This characteristic includes mechanical (HVAC), electrical and plumbing systems. OHFA will average the remaining useful life of each system in the development and points will be awarded at the sole discretion of OHFA as follows:

- One (1) point awarded for mechanical systems that have reached at least 50 percent (50%) of their useful life, and will be replaced with a high efficiency system.
- Two (2) points awarded for mechanical systems that have reached 80 percent (80%) of their useful life, and will be replaced with a high efficiency system.
- Two (2) points awarded for mechanical systems that were replaced with a high efficiency system from 2010-2012.

Useful life for various items will be determined by OHFA using an accepted industry standard.

#### **Replacement of Roofs**

This characteristic includes, but is not limited to: roof membrane, roof insulation, shingles, roof sheathing/deck, flashings, copings, vents, vent boots, roof access, gutters, and downspouts. OHFA will average the remaining useful life of the roofing system and points will be awarded at the sole discretion of OHFA as follows:

- One (1) point awarded for roof systems that have reached at least 50 percent (50%) of their useful life, and will be replaced with a 30-year durable system.
- Two (2) points awarded for roof systems that have reached 80 percent (80%) of their useful life, and will be replaced with a 30-year durable system.
- Two (2) points awarded for roof systems that were replaced with a 30-year durable system from 2010-2012.

### **Replacement of Building Exteriors**

This characteristic includes, but is not limited to: exterior finishes, windows, and exterior doors. OHFA will average the remaining useful life of the building exterior components. Points will be awarded at the sole discretion of OHFA as follows:

- One (1) point awarded for building exteriors that have reached at least 50 percent (50%) of their useful life, and will be replaced with a 30-year durable energy efficient system.
- Two (2) points awarded for building exteriors that have reached 80 percent (80%) of their useful life, and will be replaced with a 30-year durable, energy efficient system.
- Two (2) points awarded for building exteriors that were replaced with a 30-year durable, energy efficient from 2010-2012.

### **Unit Plans and Floor Plans**

This characteristic includes rehabilitation criteria for accessibility, visitability, and universal design. Points will be awarded at the sole discretion of OHFA as follows:

- One (1) point awarded for unit plans and floor plans that meet the New Construction Standards for Section 504 of the Rehabilitation Act for at least five percent (5%) of the units for mobility impairments and at least two percent (2%) of the units for sensory impairments.
- Two (2) points awarded for unit plans and floor plans that meet the New Construction Standards of Section 504 of the Rehabilitation Act for at least five percent (5%) of the units for mobility impairments and at least two percent (2%) of the units for sensory impairments, and will incorporate universal design features throughout the property that are reasonable and cost-efficient.

### **Quality of Existing Structure**

This characteristic includes, but is not limited to: foundations, walls, floors and roofs. OHFA will average the quality of existing structure for structural elements in the development.

Points will be awarded at the sole discretion of OHFA as follows:

- One (1) point awarded for existing structures that are in need of renovation of structural components due to a loss of load-bearing capacity of a component within a structure or of the structure itself and/or wood frame buildings with brick veneer.
- Two (2) points awarded for structures that have no need or a limited need of renovation because the structure is substantially more durable, such as masonry, load bearing or steel frame.

### **Primary Priority of HUD or USDA**

Ten (10) points will be awarded to each proposal that is identified by the state HUD office or by the state USDA Rural Development office as a primary priority for development. OHFA will survey each applicable office after the application deadline for this information. The state HUD office may select up to five (5) developments, and the state USDA Rural Development office may select up to three (3) developments.

### **Secondary Priority of HUD or USDA**

Five (5) points will be awarded to each proposal that is identified by the state HUD office or by the state USDA Rural Development office as a secondary priority for development. OHFA will survey each applicable office after the application deadline for this information. The state HUD office may select up to three (3) developments, and the state USDA Rural Development office may select up to two (2) developments.

### **Scope of Work for Rehabilitation**

This characteristic includes a comparison of the scope of work to the development budget. The scope of work will be reviewed by OHFA and should agree with the project budget reflected in the AHFA. Projects will not be awarded points for insufficient or inflated scopes of work or construction cost detail. OHFA staff will also analyze the appropriateness of the proposed scope of work based on site visits to the project.

A maximum of five points will be awarded as follows:

- Three (3) points awarded if the scope of work and construction cost detail appears appropriate based on comparison and OHFA site visits.
- Five (5) points awarded if the scope of work and construction cost detail appear appropriate based on comparison and OHFA site visits, and the project currently meets UPCS standards.

### **Urgent Physical Need for Preservation**

The applicant must provide evidence that there is an urgent physical need and ability to proceed with the rehabilitation. A maximum of five points will be awarded as follows:

- Three (3) points awarded if there is an urgent physical need for rehab and there is a life safety issue as confirmed by an OHFA inspection. (Life safety issues include, but are not limited to: site water standing for more than 48 hours; retaining walls failing; sink holes; mechanical system failure; electrical system failure beyond the ability of replacement reserves to repair.)
- Five (5) points awarded if there is an urgent physical need for rehab, there is a life safety issue as confirmed by OHFA inspection and but for the life safety issue, the project would currently meet UPCS standards. (Life safety issues include, but are not limited to: site water standing for more than 48 hours; retaining walls failing; sink holes; mechanical system failure; electrical system failure beyond the ability of replacement reserves to repair.)

### ***Tiebreakers***

In case of a tie score between two or more applications in an allocation pool, the following methods will be used to determine the highest-ranking applications:

1. The most underserved region based on the amount of credits awarded to higher scoring projects in the pool.
2. The most underserved county based on the amount of credits awarded to higher scoring projects in the pool.
3. The lowest amount of housing credits requested per unit. The amount for projects requesting the 130 percent (130%) basis boost will be adjusted so that the basis boost is not included for the purpose of this tiebreaker.

## Competitive Scoring Chart

| Local Collaboration                      | New Units  |        | Existing Units |       | PSH        |        |
|--|------------|--------|----------------|-------|------------|--------|
|  | Max Points | Scale  | Max Points     | Scale | Max Points | Scale  |
| Community Outreach                       | 10         | 0,5,10 | 8              | 0,4,8 | 10         | 0,5,10 |
| Local Development Plan                   | 2          | 0,1,2  | 2              | 0,1,2 | 2          | 0,1,2  |
| Local Selection Process                  | 4          | 0,4    | 4              | 0,4   | 4          | 0,4    |
| Significant Private or Public Investment | 2          | 0,1,2  | 2              | 0,1,2 | 2          | 0,1,2  |
| Support of State Representative          | 2          | 0,2    | 2              | 0,2   | 2          | 0,2    |
| Support of State Senator                 | 2          | 0,2    | 2              | 0,2   | 2          | 0,2    |
| Support of Mayor or Township Trustees    | 3          | 0,3    | 2              | 0,2   | 3          | 0,3    |
| Support of City or Village Council       | 4          | 0,4    | 4              | 0,4   | 4          | 0,4    |
| Support of County Officials              | 7          | 0,7    | 6              | 0,6   | 7          | 0,7    |
| Local CHDO or MHA Participation          | 2          | 0,2    | 2              | 0,2   | 2          | 0,2    |
| Local Service Agencies Participation     | 2          | 0,2    | 2              | 0,2   | 2          | 0,2    |
| <b>Subtotal Available:</b>               | <b>40</b>  |        | <b>36</b>      |       | <b>40</b>  |        |
| <b>Subtotal Allowable:</b>               | <b>30</b>  |        | <b>25</b>      |       | <b>30</b>  |        |
| Local Priority                           | 5          | 0,5    | 5              | 0,5   | 5          | 0,5    |
| <b>Subtotal Allowable:</b>               | <b>5</b>   |        | <b>5</b>       |       | <b>5</b>   |        |
| Highest Priority of COC                  |            |        |                |       | 15         | 0,15   |
| <b>Subtotal Allowable:</b>               |            |        |                |       | <b>15</b>  |        |
| <b>Total Allowable:</b>                  | <b>35</b>  |        | <b>30</b>      |       | <b>50</b>  |        |

# 2013 Ohio Housing Finance Agency QUALIFIED ALLOCATION PLAN

| Project Characteristics                      | New Units |       | Existing Units |       | PSH       |       |
|--|-----------|-------|----------------|-------|-----------|-------|
| Extremely Low-Income Units                   | 6         | 0,6   | 10             | 0,10  | 10        | 0,10  |
| Innovative Housing                           | 6         | 0,6   | 5              | 0,5   | 6         | 0,6   |
| New Markets                                  | 6         | 0,3,6 |                |       |           |       |
| Appalachian County                           | 6         | 0,3,6 | 5              | 0,3,5 | 6         | 0,3,6 |
| High-Income Census Tract                     | 4         | 0,2,4 | 5              | 0,3,5 | 6         | 0,3,6 |
| Historic Tax Credits                         | 3         | 0,3   | 2              | 0,2   | 3         | 0,3   |
| Lease-Purchase                               | 3         | 0,3   | 2              | 0,2   |           |       |
| Significant Federal or State Funding         | 3         | 0,1,3 | 2              | 0,1,2 | 3         | 0,1,3 |
| Vacant and Foreclosed Property Redevelopment | 3         | 0,1,3 | 5              | 0,3,5 | 3         | 0,1,3 |
| <b>Total Available:</b>                      | <b>43</b> |       | <b>39</b>      |       | <b>40</b> |       |
| <b>Total Allowable:</b>                      | <b>30</b> |       | <b>20</b>      |       | <b>30</b> |       |

| Economic Characteristics      | New Units |                                 | Existing Units |                                 | PSH       |                                 |
|-------------------------------|-----------|---------------------------------|----------------|---------------------------------|-----------|---------------------------------|
| Leveraging Non-OHFA Resources | 20        | 0,2,4,6,8,10,<br>12,14,16,18,20 | 20             | 0,2,4,6,8,10,<br>12,14,16,18,20 | 20        | 0,2,4,6,8,10,<br>12,14,16,18,20 |
| <b>Total Allowable:</b>       | <b>20</b> |                                 | <b>20</b>      |                                 | <b>20</b> |                                 |

| Market Characteristics  | New Units |               | Existing Units |  | PSH |  |
|-------------------------|-----------|---------------|----------------|--|-----|--|
| Market Quality Score    | 15        | 0,3,6,9,12,15 |                |  |     |  |
| <b>Total Allowable:</b> | <b>15</b> |               |                |  |     |  |

# 2013 Ohio Housing Finance Agency QUALIFIED ALLOCATION PLAN

| Rehabilitation Characteristics        | New Units  |       | Existing Units |             | PSH        |       |
|---------------------------------------|------------|-------|----------------|-------------|------------|-------|
|                                       | Max Points | Scale | Max Points     | Scale       | Max Points | Scale |
| Major Mechanical Systems              |            |       | 2              | 0,1,2       |            |       |
| Replacement of Roofs                  |            |       | 2              | 0,1,2       |            |       |
| Replacement of Building Exteriors     |            |       | 2              | 0,1,2       |            |       |
| Unit Plans and Floor Plans            |            |       | 2              | 0,1,2       |            |       |
| Quality of Existing Structure         |            |       | 2              | 0,1,2       |            |       |
| <b>Subtotal Available:</b>            |            |       | <b>10</b>      |             |            |       |
| <b>Subtotal Allowable::</b>           |            |       | <b>10</b>      |             |            |       |
| Primary Priority of HUD or USDA       |            |       | 10             | 0,10        |            |       |
| Secondary Priority of HUD or USDA     |            |       | 5              | 0,5         |            |       |
| <b>Subtotal Available:</b>            |            |       | <b>10</b>      |             |            |       |
| <b>Subtotal Allowable::</b>           |            |       | <b>10</b>      |             |            |       |
| Scope of Work for Rehabilitation      |            |       | 5              | 0,1,2,3,4,5 |            |       |
| <b>Subtotal Allowable:</b>            |            |       | <b>5</b>       |             |            |       |
| Urgent Physical Need for Preservation |            |       | 5              | 0,3,5       |            |       |
| <b>Subtotal Allowable:</b>            |            |       | <b>5</b>       |             |            |       |
| <b>Total Allowable:</b>               |            |       | <b>30</b>      |             |            |       |
| <b>Total Possible Score:</b>          | <b>100</b> |       | <b>100</b>     |             | <b>100</b> |       |

## **Award Process for 9% Housing Credit Applications**

### ***Binding Reservation Agreement***

After OHFA has determined which proposals will receive a reservation of Housing Credits, a Binding Reservation Agreement will be sent to the Contact Person indicated in the application. The original Binding Reservation Agreement and Election Statement must be signed and notarized by an authorized representative of the ownership entity during the month the agreement was issued. The original Binding Reservation Agreement and Election Statement, a reservation fee equal to six percent (6%) of the reservation amount, and any additional documentation indicated in the agreement must be returned to OHFA by the date indicated in the program calendar. The amount of Housing Credits and other OHFA resources reserved to a proposal may not increase after the initial reservation.

### ***Waiting List***

Proposals that do not receive an award will be placed on a waiting list for Housing Credits that become available via returns or in the national pool later in the year.

Housing Credits that are reserved and later returned during the same calendar year will be put back into the same allocation pool. The next highest scoring proposal in that allocation pool will be funded, provided there are sufficient credits available. Any other available credits will be distributed according to the order of the waiting list.

If an applicant returns the entire award of credits for their proposal, then all other OHFA funds awarded to that proposal must also be returned. OHFA will contact applicants on the waiting list when Housing Credits become available, and will set a deadline for the applicant to respond to any offer.

### ***Next Steps and Debriefing Meetings***

OHFA will schedule an individual “next steps” meeting with each applicant that receives a reservation of Housing Credits. The purpose of this meeting is to review the requirements for the final application, and work with applicants to schedule the threshold review, underwriting review and presentation of the proposal to the OHFA Board for consideration of any gap financing or other funding sources in addition to Housing Credits.

OHFA will also schedule an individual debriefing meeting with applicants that did not receive a reservation of Housing Credits and wish to discuss the results. These meetings will be scheduled upon request at specific dates and times during the period indicated in the program calendar.

### ***Project Changes***

All project changes require OHFA approval and will be reviewed by OHFA on a case-by-case basis. OHFA reserves the right to reduce or revoke a reservation of Housing Credits if changes are made without prior approval, or if applicants fail to complete a project as approved. A new application, processing fee, public notification letters and competitive review may be required if any project characteristics change. New owners without experience in the Housing Credit program must contact the Office of Program Compliance prior to consideration by OHFA.

Failure to inform OHFA of any changes in the applicant’s situation or project structure at any time may cause the application to be rejected or the Housing Credit reservation to be revoked.

OHFA may allow the admission of an additional general partner after Housing Credits are awarded in order to address a related-party loan issue. A letter from the owner's legal counsel that adequately explains the need for this action must be submitted, and a letter signed by both the new general partner and the controlling general partner must be submitted to confirm the following:

1. The new general partner will own no more than 24 percent (24%) of the general partner shares;
2. The new general partner will not materially participate in the project;
3. The new general partner will gain little or no financial benefit from the project; and
4. The new general partner will not count the project toward their experience in future funding applications to OHFA.

OHFA will review and issue a decision for each request on a case-by-case basis. Approval of the OHFA Board may also be necessary for projects that received financing from the Housing Development Loan Program (HDLP) and HDAP programs in addition to Housing Credits.

### ***Special Allocation***

An owner of a project with a Housing Credit allocation that is unable to proceed resulting from actions by unrelated parties (including, but not limited to, local governments or property owners) may seek a special allocation of Housing Credits in the current year. An applicant must meet the following requirements to request a special allocation:

1. The applicant must have received an allocation of competitive Housing Credits from OHFA in a previous year. The owner must have returned the allocation to OHFA, or OHFA must have revoked the allocation prior to the required placed-in-service date.
2. The underlying reason for the inability of the project to proceed must relate to actions by unrelated parties that affect the purchase of the site, plan approval or building permit issuance.
3. The applicant must obtain either a final legal judgment in favor of the owner or a settlement among the parties that will enable the project to proceed. OHFA legal counsel will determine if these requirements are met.
4. The applicant must complete a current year application and request OHFA Board consideration to obtain a special allocation of Housing Credits. The amount of the new Housing Credit allocation may not exceed the amount of the previous allocation. OHFA staff will review the application to ensure that all current threshold and underwriting criteria are met. Any monetary damages received that are related to the project, less direct costs of litigation apportioned between damages that are related and unrelated to the project, must be pledged to the development. Consideration and approval of changes to the project are at the complete and sole discretion of OHFA staff.
5. A request for a special allocation must be submitted no later than three (3) years after the previous allocation was returned or revoked.

Requests that meet these requirements will be presented to the OHFA Multifamily Committee and the OHFA Board for consideration. OHFA has no affirmative obligation to grant approval to any project seeking relief.

***Placed-in-Service Relief***

OHFA will consider granting relief to applicants that are unable to meet their placed-in-service deadline due to circumstances outside their control that could not be reasonably anticipated before the initial application date. The following requirements must be met:

1. The applicant must submit a formal request outlining reasons that the placed-in-service deadline cannot be met. A request may be submitted after September 1 and no later than November 30 of the year of the placed-in-service deadline.
2. The applicant must agree to return their Housing Credit allocation to OHFA prior to the placed-in-service deadline.
3. Significant progress toward completion of the construction and/or rehabilitation of the project must be demonstrated at the time the request is submitted. OHFA will use 75 percent (75%) completion as a general guideline when judging significant progress toward completion.

If the request is approved, then a new Housing Credit allocation will be granted in the following calendar year, and the placed-in-service deadline will be extended for up to one year. OHFA reserves the right to levy a reservation fee for the new Housing Credit allocation.

## **Threshold Review of Final Applications**

OHFA will conduct a threshold review of the final application to determine if it is complete, contains all necessary forms and supporting evidence, and meets minimum program requirements. After a review of all threshold requirements, OHFA will offer the applicant an opportunity to correct any errors.

The threshold criteria are as follows:

### ***Complete and Organized Application***

The AHFA and all required materials must be submitted on a compact disc, organized and formatted according to the index provided with the application. Applications must be complete and consistent with all supporting documentation. An original signature of a representative of each general partner/ managing member is required in the program certification section of the application and must be submitted in its original, paper form. Any applications that are incomplete, inconsistent, and/or illegible will be rejected.

### ***Project Changes***

All changes to the project must be disclosed at submission of the final application, and will be reviewed by OHFA on a case-by-case basis. Substantive changes will not be permitted, including, but not limited to, changes in ownership or development team; project physical structure; project site(s) (except scattered-site projects); special needs population; and any items affecting competitive scoring.

### ***Conditional Financial Commitments***

All non-OHFA construction and permanent financing, grants, equity sources and deferred fees or expenses shall be conditionally committed at the time of final application. An executed conditional commitment letter for all sources must be submitted. A conditional financing commitment must contain, at a minimum the amount of the financing, and the interest rate, term and amortization period or repayment terms of a loan.

Applicants seeking funding from a local government, Federal Home Loan Bank, or other public or quasi-public funding source that does not issue a funding decision prior to the Housing Credit application deadline must substitute a letter of application or letter of intent from the funding source.

A conditional equity commitment must contain, at a minimum: (a) the amount of Housing Credit equity (net and gross); (b) the pay-in schedule for the equity; (c) the cents per Housing Credit dollar factor used; and (d) the amount of historic equity (if any).

OHFA reserves the right to verify any financial commitment(s) and to require a legal opinion indicating whether the project's sources should or should not affect the project's eligible basis and/or Housing Credit percentage.

### ***Affirmative Fair Housing Marketing Plan***

An Affirmative Fair Housing Marketing Plan is required for all properties. Applicants that have a property with project-based Section 8, HUD Section 236 or USDA contracts may submit their current, approved Affirmative Fair Housing Marketing Plan. OHFA, HUD and USDA require that the plan be updated every five years; therefore, if the plan's current approval date is within six (6) months of expiration, submit the current plan along with supporting documentation that demonstrates that an updated plan has been

submitted to HUD or USDA for renewal.

The applicant must complete an Affirmative Fair Housing Marketing Plan (Form PC-E45) if no other plan is in place. All items on the form must be completed correctly including all attachments. The instructions for the completion of the plan (Form PC-E44) and reference materials are located on the OHFA website.

The applicant must include on the form a description of the outreach, marketing, and advertising methods used in order to affirmatively market the project. A separate plan is required for each census tract in which the project is located.

If assistance is needed, or there are questions regarding the Affirmative Fair Housing Marketing Plan, contact Arthera Burgess, Office of Program Compliance at (614) 995-0306 or [aburgess@ohiohome.org](mailto:aburgess@ohiohome.org).

### ***Ohio Housing Locator***

The owner and/or property manager of all Housing Credit properties funded under this allocation plan will be required to list their properties in the Ohio Housing Locator at [www.OhioHousingLocator.com](http://www.OhioHousingLocator.com), the OHFA-sponsored statewide affordable housing database, as soon as the units are placed in service.

### ***Additional Rent Restrictions***

Applicants must select one of the following elections based on the location of the proposed project:

- a. A minimum of 60 percent (60%) of the low-income units affordable to households with incomes at or below 50 percent (50%) of Area Median Gross Income (AMGI) (projects located in urban or suburban pool areas); or
- b. A minimum of 40 percent (40%) of the low-income units affordable to households with incomes at or below 50 percent (50%) of AMGI (projects located in rural pool areas, except for the counties listed in Item c. below); or
- c. A minimum of 30 percent (30%) of the low-income units affordable to households with incomes at or below 50 percent (50%) of AMGI (projects located in Belmont, Lawrence, or Washington Counties).

### ***Consistency with HDAP Funding***

Projects seeking funding through the HDAP must meet the following requirements in addition to the requirements of the Additional Rent Restrictions category:

- a. A minimum of 40 percent (40%) of the units must be occupied by households at or below 50 percent (50%) of AMGI for projects located in a PJ. The HDAP/HOME- assisted units cannot exceed the HUD Low- and High-HOME rent for the county where the project will be located. If the project is located in a non-participating jurisdiction, a minimum of 35 percent (35%) of the units must be occupied by households at or below 50 percent (50%) of AMGI, with rents for the HDAP/HOME- assisted units at the HUD Low- and High-HOME rent.
- b. Completion of the HDAP section in the AHFA.
- c. The applicant must comply with all requirements described in the most recent HDAP Guidelines.
- d. A project that receives HOME funds must comply with all HOME program rules, including the environmental review process.

- e. A sole for-profit applicant that receives Ohio Housing Trust funds must comply with State Prevailing Wage requirements.
- f. In order to receive HDAP funding, the applicant must select one of the following elections:  
A minimum of five percent (5%) of the units occupied by and affordable to households with incomes at or below 35 percent (35%) of the AMGI (projects located in non-PJs); or minimum of 10 percent (10%) of the units occupied by and affordable to households with incomes at or below 35 percent (35%) of AMGI (projects located in PJs).

These units may be included as part of the requirements of the Additional Rent Restrictions category.

### ***Eighty percent (80%) completed architectural plans and specifications***

The applicant must submit a one-half sized set of drawings including civil, landscape, architectural, mechanical, electrical and plumbing. These drawings should be certified by the project architect to be 80 percent (80%) or better complete, and follow all requirements outlined in the Design Requirements section of the QAP. All architectural plans will be reviewed for approval by OHFA's staff architect.

### ***Appraisal***

An as-is appraisal of the project site(s) must be submitted. All appraisals must meet OHFA's Appraisal Submission Guidelines.

### ***Phase I Environmental Site Assessment (ESA)***

A Phase I ESA must be submitted for all proposals. If a full Phase I ESA was submitted with the proposal application, one need not be resubmitted with the final application. The report(s) must comply with current OHFA standards. The owner must submit a narrative that addresses any issues raised in the report(s). OHFA reserves the right, in its sole discretion, to reject any sites indicated to have environmental problems or hazards. The Phase I ESA must have been completed or updated by the author within one (1) year prior to the application deadline for Housing Credits.

### ***Federal Tax Identification Number (FTIN)***

Evidence that a FTIN has been obtained for the ownership entity must be submitted.

### ***Legal Description(s)***

A legal description of each parcel that will be part of the development must be submitted. The description(s) must include the street address and permanent parcel number of each parcel.

## **Final Application Underwriting**

Final applications must comply with the OHFA Affordable Housing Underwriting Guidelines. At Final Application, OHFA will conduct a full underwrite of the project.

The final application underwrite will consist of the following:

### ***Application Comparison***

The final application will be compared to the original Proposal for consistency. Please refer to the Project Changes section for information regarding any changes made to the AHFA between Proposal and Final Application.

### ***Credit Calculation***

#### **Eligible Basis**

Any item questioned by OHFA at Proposal and not resolved prior to the Final Application must include a written legal opinion from a qualified tax credit attorney.

#### **Acquisition Basis**

Calculation of the acquisition basis will be compared to the appraisal submitted with the final application. The appraisal must conform to OHFA's appraisal guidelines.

### ***Development Financing***

#### **Equity Commitment**

OHFA will re-evaluate the equity commitment provided by the syndicator or investor including the proposed terms, conditions, pricing, and pay-ins proposed as required by Section 42 of the IRC. OHFA may require adjustments based on comparable, historical, and/or current market conditions and trends.

#### **Financing**

Final commitments for each funding source must be submitted with the Final Application. OHFA will evaluate the terms of each funding source and may, at its sole discretion, adjust the terms of any funding source that OHFA determines will cause unnecessary or excessive subsidy to the project.

### ***Development Budget***

#### **Total Project Costs**

OHFA will re-evaluate the reasonableness of costs by comparing the development budget for each application with the development budget submitted at Proposal; development budgets from current applications of similar projects, cost data collected from final cost certifications; and the 2012 OHFA Cost Index. OHFA reserves the right to require justification for any line item. Additionally, any line item, which is increased by five percent (5%), or more or any total project budget increasing by three percent (3%) or more from the proposal to the Final Application will be considered a substantial change and will be subject to the Project Changes section of this QAP.

#### **Land Costs**

Land costs in the Final Application must be supported by an appraisal conforming to OHFA's appraisal guidelines.

### **Hard Construction Costs**

OHFA will review all hard construction budgets and compare to the scope of work and 80 percent (80%) architectural plans. OHFA reserves the right to require justification for any line item. OHFA may at its own discretion conduct its own cost estimate or review for any line item, group of line items or total construction budget for any costs it deems unreasonable. OHFA may also employ a third party to conduct this cost estimate or review.

### ***Income and Expenses***

#### **Debt Coverage Ratio**

The minimum acceptable DCR is 1.20 for the first year of stabilized operations. The project must maintain an overall DCR above 1.0 during the entire 15 year compliance period. For projects with no hard debt, the projects must maintain an income to expense ratio above 1.0 during the entire 15 year compliance period. The average hard DCR over the 15 year compliance period must not be greater than 1.5. The average income to expense ratio over the 15 year compliance period must not be greater than 1.5. Exceptions may be made for Rural Development projects that demonstrate a legitimate need. Applications that contain any form of project based rental subsidy may be subject to a more thorough Subsidy Layering Review requiring additional documentation at the Final Application.

#### **Developer/Investor Contributions**

Written guarantees for any contributions to the project by any project partner must be submitted with the final application.

### ***Reserves***

#### **Standard Reserves**

Standard project reserves, including replacement reserves and operating reserves, must comply with the most current OHFA Affordable Housing Underwriting Guidelines.

#### **Additional Reserves**

If any additional reserves are used, applicant must provide a written guarantee that reserves will remain in the project for the entire 15-year initial compliance period unless used for a legitimate project based expense.

## **Carryover Allocation**

All projects must meet the carryover allocation requirements described in Section 42 of the IRC and in Treasury Regulation 1.42-6.

A Carryover Allocation Agreement will be issued to recipients of a competitive award of housing credits by the end of the calendar year in which credits were awarded. Items must then be submitted by the carryover submission deadline indicated in the Binding Reservation Agreement. All forms and instructions are available on the OHFA web site. The following items must be submitted:

1. Completed OHFA Carryover cost certification forms signed by a representative of the owner and by the accountant or attorney who prepared the forms. A paper copy of the forms with original signatures of the owner and preparer is required, along with an electronic copy in Excel format. The forms must provide evidence that the “10 percent (10%) test” required by Section 42 of the IRC has been met.
2. The project owner must, at a minimum, acquire all property or have entered into a long-term leasehold agreement. Acquisition must be evidenced by a copy of a recorded deed or recorded long-term lease (or memorandum of lease) for each site.
3. Any additional conditions indicated in the binding reservation agreement with a performance date by the carryover submission deadline.

A carryover allocation agreement is considered to be binding and will give the applicant 24 months from the end of the year of allocation to complete the project and place the units in service. OHFA reserves the right to add conditions or require follow-up items in the carryover agreement that must be met before OHFA will issue 8609 forms to the owner.

## **Application Process for 4% Housing Credits**

Projects receiving tax-exempt bonds that finance over 50 percent (50%) of the project's total aggregate basis may apply for an award of four percent (4%) Housing Credits. Applicants seeking such an award must submit all items necessary to meet the Threshold Review requirements, although the deadlines indicated in the Program Calendar do not apply. While an award of four percent (4%) Housing Credits is not competitive, OHFA will verify that all projects have the appropriate development team in place, meet all threshold requirements, and submit to OHFA's underwriting process. OHFA reserves the right to reject an application that fails to meet an appropriate level of quality in these areas. OHFA is the final judge of eligibility for the amount of Housing Credits awarded to all tax-exempt bond financed projects.

Project-specific conditions will be listed in the Housing Credit Eligibility (42m) Letter.

In addition to the requirements indicated above, the applicant must also meet the following requirements:

1. For locally issued bonds (non-OHFA), the inducement resolution or final approval resolution of the issuer is required. In addition, a letter from the bond underwriter indicating the anticipated interest rate, term, and amortization of the bonds must be submitted.
2. OHFA reserves the right to require a legal opinion stating that the project is eligible to receive an allocation of Housing Credits pursuant to Section 42(h)(4) of the IRC.
3. A representative of the developer or Management Company must meet with OHFA Program Compliance staff within six months following issuance of the letter of eligibility to review management practices and establish a timetable for the placed-in-service review.

The Minimum Financial Evaluation Process and Standards outlined in these guidelines will apply to bond-financed projects, however the owner has the option to elect the Housing Credit rate during the month in which the bonds are issued or the month the project is placed-in-service. Please note that the rate election period is tied to the month the notice of issuance indicates. If a project closes in escrow, the rate election applies to that month, not when the final closing occurs. Furthermore, if a bond closes in escrow and does not make a rate election in that month, the credit rate utilized will be the credit rate applicable at the time and for the month in which each building is placed-in-service. Please note that the owner has up to five days following the month in which the bonds are issued to notify OHFA of the rate election, otherwise the month the project is placed-in-service will be used.

Applications for bond-financed properties may be submitted at any time during the year. If public notification requirements have been met and any threshold deficiencies have been corrected, OHFA may take up to six weeks to review an application and issue an Eligibility Letter. The Eligibility Letter will be issued when all requirements are satisfactorily completed.

## **Threshold Review of Applications for 4% Housing Credits**

OHFA will conduct a threshold review of the four percent (4%) application to determine if it is complete, contains all necessary forms and supporting evidence, and meets minimum program requirements. After a review of all threshold requirements, OHFA will offer the applicant an opportunity to correct any errors.

The threshold criteria are as follows:

### ***Meets Section 42 Requirements***

The project must meet all the requirements set forth in Section 42 of the IRC of 1986, as amended and all relevant U.S. Department of the Treasury regulations, notices, and rulings.

### ***Complete and Organized Application***

The AHFA and all required materials must be submitted on a compact disc, organized and formatted according to the index provided with the application. Applications must be complete and consistent with all supporting documentation. An original signature of a representative of each general partner/managing member is required in the program certification section of the application and must be submitted in its original, paper form. Any applications that are incomplete, inconsistent, and/or illegible will be rejected.

### ***Application Fee***

An application-processing fee must be submitted with the application. The fee for applicants requesting four percent (4%) Housing Credits for projects financed with tax-exempt bonds is \$2,000.

### ***Extended Use***

All projects must commit to an extended use period of a minimum of 30 years of affordability. If an allocation of Housing Credits is received, the owner must file a Restrictive Covenant (provided by OHFA) which waives the right of the owner to petition OHFA to have the extended use period terminated (as described in Section 42 of the IRC).

### ***Summary of Housing Proposal***

All applicants must complete and submit the OHFA Proposal Summary which is located in the AHFA.

### ***Evidence of Site Control***

If the current owner is a general partner or limited partner in the project, the applicant must submit copies of the executed and recorded deed(s).

If the current owner is not a general partner or limited partner in the project, then evidence of site control must be submitted. Acceptable forms of site control include, but are not limited to, a purchase contract, a purchase option, or a long-term lease agreement (minimum of 35 years in length).

If parcels will be purchased from a city land bank, a copy of the final city council resolution approving the transfer of all applicable lots may be submitted as evidence of site control.

Evidence of site control may not expire until a reasonable period of time following the scheduled announcement date for Housing Credit awards. All option agreements relating to the transfer of a site must be included in the application.

OHFA reserves the right to require, as needed, additional documentation that provide evidence of proper site control.

### ***Zoning***

The applicant must obtain a letter from the local municipality stating that the site(s) is properly zoned for the proposed multifamily residential use.

For jurisdictions with no zoning regulations in effect, a letter from the jurisdiction so stating is required.

### ***Market Study***

A market study conducted by an OHFA-approved market study professional must be submitted with the application.

### ***Supportive Services Plan***

#### **Senior Housing**

Applicants proposing housing that sets aside 100 percent (100%) of the units for households containing at least one (1) person who is age 55 years or older are required to provide an experienced service coordinator, evidence of a service coordinator salary or an in-kind service agreement, and a supportive service plan containing services that are appropriate for the population.

#### **Family Housing**

Both multifamily developments (non-senior) and single-family lease purchase proposals must provide the following services: providing referrals to local jobs programs; counseling residents as to available educational and training programs that can secure one's place in the workforce or enhance the likelihood of advancement; credit counseling and consultation; and referrals to day care, after school, and health care / wellness programs. Applicants will be required to submit a supportive service plan containing specific services and demonstrating linkages with local services agencies.

#### **Lease Purchase**

In addition to the supportive services requirement for family housing, proposals for single-family lease purchase homes must have a viable homeownership strategy for residents who inhabit the units during the compliance period. The strategy must incorporate an exit strategy, calculation of the estimated purchase price for the resident, homeownership counseling, and a minimum amount of funds set-aside by the owner to assist the resident in the purchase.

#### **Permanent Supportive Housing**

Applicants proposing permanent supportive housing must provide a supportive service plan. A plan submitted to a local COC or other entity may be submitted. The plan should address the following items:

- a. The population being served by the proposal and the experience the support the provider has serving that population.
- b. How the supportive service plan will address the needs of the specific population.
- c. How the success of the supportive services plan will be evaluated; the formal and informal methods that will be used to evaluate the success of the development in meeting the individual

needs of the residents, as well as addressing overall issues of homelessness; and how this information will be conveyed to OHFA and other organizations.

- d. How the physical design of the building(s), the project site and location will enhance the lives of residents specific to their particular needs.
- e. How residents will be linked to services not directly offered by the on-site service provider.
- f. The source of funding for the services and how the project plans to sustain supportive service provisions over the life of the compliance period.

### ***Preliminary Architectural Plans and Minimum Project Standards***

Preliminary architectural plans must be submitted and follow all requirements outlined in the Design and Project Standards section of the QAP. All preliminary architectural plans will be reviewed for approval by OHFA's staff architect.

Applicants requesting four percent (4%) Housing Credits for projects financed with tax-exempt bonds must submit prints certified by the project architect to be at least 80 percent (80%) complete or better with their application. OHFA may permit additional time for bond applicants to submit this item, however, a review period of at least 60 days is necessary between the submission of 80 percent (80%) plans and the issuance of a Housing Credit Eligibility (42m) Letter.

### ***Phase I Environmental Site Assessment (ESA) or Mini-Phase I (MP-1)***

A Phase I ESA must be submitted for all single-site proposals. Scattered-site projects may submit either a Mini-Phase 1 or a full Phase I ESA. OHFA reserves the right to reject any sites indicated to have environmental problems or hazards. The Phase I ESA must have been completed or updated by the author within one (1) year prior to the application deadline for Housing Credits.

### ***Capital Needs Assessment and Scope of Work***

Proposals for the rehabilitation of existing housing units or the adaptive reuse of a building must submit a capital needs assessment and scope of work. The assessment must conform to the standards outlined in the Design and Project Standards section of the QAP. OHFA will use this assessment to determine whether the costs indicated in the application are appropriate considering the rehabilitation needs of the project.

### ***Public Notification***

The public notification process for local elected officials must be completed and evidence of completion must be provided at the time of application.

The applicant must notify, in writing, certain officials from:

- a. The political jurisdictions in which the project will be located; and
- b. Any political jurisdiction whose boundaries are located within one-half mile of the project's location.

The officials to be notified include:

- The chief executive officer and the clerk of the legislative body for any city or village (i.e. mayor and clerk of council);
- The clerk of the board of trustees for any township;

- The clerk of the board of commissioners for any county;
- State Representative(s);
- State Senator(s).

The applicant must use the OHFA letter template and include all information requested. The notification must state the applicant's intent to develop a project using OHFA funding. The notification must be in writing and sent via certified mail, return receipt requested. Submit a copy of the stamped post office receipt (return receipt not required) for certified mail and copies of notification letters with your application.

Scattered-site projects must complete the public notification process for sites under control when the Proposal is submitted, and again for all sites in the project prior to issuance of a Carryover Allocation Agreement, and no later than November 1, 2013.

Applicants are encouraged to contact appropriate local government officials prior to submitting an application to inform them of the details of their housing proposal.

### ***Utility Allowance Information***

Utility allowance information must be submitted that is consistent with Section 42 of the IRC and IRS Regulation 1.42-10.

### ***Conditional Financial Commitments***

All non-OHFA construction and permanent financing, grants, equity sources and deferred fees or expenses shall be conditionally committed at the time of final application. An executed conditional commitment letter for all sources must be submitted. A conditional financing commitment must contain, at a minimum: the amount of the financing, and the interest rate, term and amortization period or repayment terms of a loan.

Applicants seeking funding from a local government, Federal Home Loan Bank, or other public or quasi-public funding source that does not issue a funding decision prior to the Housing Credit application deadline must substitute a letter of application or letter of intent from the funding source.

A conditional equity commitment must contain, at a minimum: (a) the amount of Housing Credit equity (net and gross); (b) the pay-in schedule for the equity; (c) the cents per Housing Credit dollar factor used; and (d) the amount of historic equity (if any).

OHFA reserves the right to verify any financial commitment(s) and to require a legal opinion indicating whether the project's sources should or should not affect the project's eligible basis and/or Housing Credit percentage.

### ***Affirmative Fair Housing Marketing Plan***

An Affirmative Fair Housing Marketing Plan is required for all properties. Applicants that have a property with project-based Section 8, HUD Section 236 or USDA contracts may submit their current, approved Affirmative Fair Housing Marketing Plan provided. OHFA, HUD and USDA require that the plan be updated every five (5) years; therefore, if the plan's current approval date is within six (6) months of expiration, submit the current plan along with supporting documentation that demonstrates that an updated plan has been submitted to HUD or USDA for renewal.

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The applicant must complete an Affirmative Fair Housing Marketing Plan (Form PC-E45) if no other plan is in place. All items on the form must be completed correctly including all attachments. The instructions for the completion of the plan (Form PC-E44) and reference materials are located on the OHFA website.

The applicant must include on the form a description of the outreach, marketing, and advertising methods used in order to affirmatively market the project. A separate plan is required for each census tract in which the project is located.

If assistance is needed, or there are questions regarding the Affirmative Fair Housing Marketing Plan, contact Arthera Burgess, Office of Program Compliance at (614) 995-0306 or [aburgess@ohiohome.org](mailto:aburgess@ohiohome.org).

## ***Ohio Housing Locator***

The owner and/or property manager of all Housing Credit properties funded under this allocation plan will be required to list their properties in the Ohio Housing Locator at [www.OhioHousingLocator.com](http://www.OhioHousingLocator.com), the OHFA-sponsored statewide affordable housing database, as soon as the units are placed in service.

## ***Additional Rent Restrictions***

One hundred percent (100%) of the low-income units must be affordable to households at or below 60 percent (60%) of the AMGI for all applicants requesting four percent (4%) Housing Credits for projects financed with tax-exempt bonds.

## ***Appraisal***

An as-is appraisal of the project site(s) must be submitted. All appraisals must meet OHFA's Appraisal Submission Guidelines.

## ***Federal Tax Identification Number (FTIN)***

Evidence that a FTIN has been obtained for the ownership entity must be submitted.

## ***Legal Description(s)***

A legal description of each parcel that will be part of the development must be submitted. The description(s) must include the street address and permanent parcel number of each parcel.

## **Underwriting of 4% Housing Credit Applications**

Final applications must comply with the most current OHFA Affordable Housing Underwriting Guidelines. At application, OHFA will conduct a full underwrite of the project, which will consist of the following:

### ***Credit Calculation***

#### **Tax Credit Percentage**

The tax credit percentage will be determined according to IRC Section 42. The rate valid at application must be used to determine the credit request. The rate may then be locked the month bonds are issued for tax-exempt bond projects.

#### **Eligible Basis**

OHFA will review the eligible basis indicated in the application. All non-eligible costs will be deducted from eligible basis. OHFA may require a written legal opinion from a qualified tax credit attorney at the applicant's expense for any items that are not clearly eligible under Section 42 of the IRC and applicable IRS guidance as determined by OHFA.

#### **Acquisition Basis**

OHFA will review the acquisition basis indicated in the application. Acquisition basis must conform to Section 42 of the IRC and applicable IRS guidance as determined by OHFA. The acquisition eligible basis cannot exceed the value of the property at or before the date of acquisition (the date of acquisition equals the date the deed or lease is recorded) as determined by the as-is appraisal of the property that complies with OHFA's Appraisal Scope and Guidelines.

#### **Development Financing**

##### **Equity Commitment**

OHFA will evaluate the equity commitment provided by the syndicator or investor including the proposed terms, conditions, pricing, and pay-ins proposed as required by Section 42 of the IRC. OHFA may require adjustments based on comparable, historical, and/or current market conditions and trends.

##### **Financing Terms**

Final commitments for each funding source must be submitted with the application. OHFA will evaluate the terms of each funding source. OHFA may, at its sole discretion, adjust the terms of any funding source that OHFA determines will cause unnecessary or excessive subsidy to the project.

##### **Development Budget**

Total Project Costs – OHFA will evaluate the reasonableness of costs by comparing the development budget for each application with development budgets from recent applications of similar projects, and cost data collected from final cost certifications. OHFA reserves the right to require justification for any line item and will reduce a line item if a justification suitable to OHFA is not provided.

##### **Land Costs**

Land costs in the application must be supported by an appraisal conforming to OHFA's appraisal guidelines.

##### **Hard Construction Costs**

OHFA will review all hard construction budgets and compare to the scope of work and 80 percent (80%) architectural plans. OHFA reserves the right to require justification for any line item. OHFA may, at its

own discretion, conduct its own cost estimate or review for any line item, group of line items or total construction budget for any costs it deems unreasonable. OHFA may also employ a third party to conduct this cost estimate or review. OHFA will deny any application, which contains costs that OHFA, at its sole discretion, deems unreasonable.

## **Income and Expenses**

### **Debt Coverage Ratio**

The minimum acceptable DCR is 1.20 for the first year of stabilized operations. The project must maintain an annual DCR above 1.0 during the entire 15 year compliance period. For projects with no hard debt, the projects must maintain an annual income-to-expense ratio above 1.0 during the entire 15 year compliance period. The average hard DCR over the 15 year compliance period must not be greater than 1.5. The average income to expense ratio over the 15 year compliance period must not be greater than 1.5. Exceptions may be made for Rural Development projects that demonstrate a legitimate need. Applications that contain any form of project based rental subsidy may be subject to a more thorough Subsidy Layering Review requiring additional documentation at Final Application.

### **Utilities**

Utility allowance information must be submitted with the proposal that is consistent with Section 42 of the IRC and IRS Regulation 1.42-10.

### **Developer/Investor Contributions**

Any contributions to the project by any project partner that is underwritten must be in writing, guaranteed by the contributor, and cannot be reduced after issuance of the 42M Letter. Written guarantees for such contributions must be submitted with the application.

OHFA will evaluate all other income, expense and reserve items to make sure they comply with the most current OHFA Affordable Housing Underwriting Guidelines.

## **Reserves**

### **Standard Reserves**

Standard project reserves, including replacement reserves and operating reserves, must comply with the most current OHFA Affordable Housing Underwriting Guidelines.

### **Additional Reserves**

If any additional reserves are used, the applicant must provide a written guarantee that reserves will remain in the project for the entire 15 year initial compliance period unless used for a legitimate project based expense.

## **Award Process/Eligibility (42m) Letter Issuance**

After OHFA has determined that the proposal meets the threshold and underwriting requirements, an Eligibility (42m) Letter and Election Statement will be sent to the Contact Person indicated in the application.

The original Eligibility Letter must be signed by an authorized representative of the ownership entity, and returned by the deadline indicated in the letter with a reservation fee equal to six percent (6%) of the reservation amount, and any additional documentation indicated in the letter.

The original Election Statement must be completed and signed by an authorized representative of the ownership entity, and returned to OHFA no later than the fifth calendar day following the end of the month in which the bonds are closed.

Tax-exempt bond-financed projects will not receive a Carryover Allocation Agreement, but the owner must follow all 8609 Form request procedures and any conditions outlined in the Eligibility Letter, which will include the following items:

1. The applicant must submit a legal description of each parcel that will be part of the development by the date specified in the Eligibility Letter. The description(s) must include the street address and permanent parcel number of each parcel.
2. The applicant will have 24 months from the end of the year in which the Eligibility Letter is issued to meet the placed-in-service requirements of the Housing Tax Credit Program.

## **Project Completion Stage / 8609 Request**

Upon project completion, the owner must notify OHFA of the placed-in-service date of each building and submit the following items to request 8609 Forms. The request is required to include a paper copy of the cost certification forms with original signatures of the owner and preparer, along with an electronic copy in Excel format. All other items must be submitted on a compact disc (CD) in PDF format. All forms and instructions are available on the OHFA web site. Forms that are out of date, altered or modified will be rejected. The following items must be submitted:

1. Completed OHFA Owner's Cost Certification forms with original signatures of the owner and the independent accountant who prepared the forms. The accountant will be required to conduct a complete audit of the project costs. The required audit language is included on the forms.
2. Completed OHFA Contractor's Cost Certification forms with original signatures of the owner and general contractor.
3. Final Certificate of Occupancy for each building from the issuer of the building permits. Certificates of completion or similar information from the owner will be accepted for rehabilitation projects if certificates of occupancy are not issued. Temporary Certificates of Occupancy are required if the dates on such certificates will be used as the placed-in-service dates for the buildings. OHFA reserves the right to conduct a site visit of a property to verify completion before issuing Forms 8609 to the owner.
4. All permanent financing sources (except for the first or primary mortgage) must be closed before the 8609 Forms are issued. An executed promissory note that includes the amount, interest rate, term, and amortization or repayment terms of the loan must be submitted for each source. In lieu

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of a note for the first or primary mortgage, a firm financing commitment signed by the lender and owner within 30 days of the request for the 8609 Forms may be submitted.

Supporting documentation must be submitted for financing sources where a note is not available (such as accrued interest or existing reserves).

5. Final limited partnership agreement executed by the limited and general partners. The agreement must include all equity amounts and the pay-in schedule for the equity.
6. A copy of the executed and recorded Restrictive Covenant (issued by OHFA), and a copy of an executed and recorded Consent of Recorded Lienholder form from each non-OHFA lending source with a mortgage filed on the property prior to the recordation of the OHFA Restrictive Covenant.
7. A check for payment of the appropriate compliance-monitoring fee, made payable to "Ohio Housing Finance Agency".
8. Evidence that the individual(s) responsible for final approval of resident files, or the site manager or leasing consultant who processes the Tenant Income Certifications, has attended the OHFA Tax Credit Compliance Training within six (6) months prior to the placed-in-service date for the first building completed.
9. Evidence that the owner or property manager has conducted a placed-in-service meeting with the OHFA Office of Program Compliance.
10. Evidence that written notification was submitted to the OHFA Office of Program Compliance within 15 days of the placed-in-service date of the building (or last building in a multiple building project).
11. Completion of the final Energy Efficiency Certification form for the year of allocation (applicable to allocations through 2010).
12. A narrative describing any material changes to the project since time of application.

The request for 8609 Forms must be submitted by the date listed in the Carryover Allocation Agreement. An extension of this deadline may be granted by OHFA upon request. However, any extension will not apply to payment of the compliance monitoring fee.

Requests for 8609 Forms and corrections or clarifications to previous submissions are reviewed in the order submitted. OHFA will issue 8609 Form(s) up to 90 days after a complete request has been submitted. An incomplete or insufficient request will not be processed until all items are submitted, which may result in a delay of the 8609 Form issuance. The closeout process for any HDAP funds awarded to the project must also be completed before 8609 Forms are issued. Any corrections or clarifications requested by OHFA must be submitted within three (3) months or a resubmission fee of \$250 will be charged. OHFA reserves the right to defer processing Form 8609 requests that are received during a future competitive funding round.

Building Identification Numbers (BIN) are assigned to each building by OHFA after a request for 8609 Forms is submitted. Applicants must contact OHFA in writing with any requests to assign BIN to individual buildings prior to that time.

## **Design Requirements**

It is OHFA's intent to provide affordable housing that is durable with reduced energy consumption, is cost effective over many years, and will result in lower operating and maintenance costs, to provide those in need of affordable housing safe, clean and durable housing in which to live. These requirements intend to promote 30-year minimum durable materials and energy efficiency.

All projects must use OHFA definitions and OHFA square footage calculation methods.

Deviations from OHFA standards are discouraged, and applicants may only request exceptions where specified. Any requests for an exception to specific requirements must be submitted to OHFA by the date indicated in the Program Calendar. Since awards are based on your proposed development, exceptions after an award has been made will only be considered for truly extenuating circumstances.

It is the architect's responsibility to use the applicable building code (RCO, OBC, OPC, OMC, NEC, and NFPA) and life safety standards.

Please reference the OHFA website for links to the HUD Fair Housing guidelines, ADA Accessibility Guidelines (ADAAG), Enterprise Green Standards, BOMA, Industrial Energy Efficiency Coalition (IEEC), and American Society of Heating, Refrigerating and Air-Conditioning Engineers (ASHRAE).

### ***Definitions***

Definitions shall include Chapter 2 of the current Residential Code of Ohio (RCO).

1. RESIDENTIAL MINIMUM DESIGN STANDARDS – Standards determined shall be per RCO chapter 3. Minimum room sizes shall be per RCO 304 & 305. While market standards might dictate larger room sizes, these will be the required minimum requirements.
2. CONSTRUCTION NARRATIVE – A document written by the architect that describes the construction type, thermal efficiencies and mechanical systems. This can be achieved with a bullet point narrative or wall section drawing and identifies building structure/envelope; insulation method and “R” values; window and door “U” values; durable envelope and interior finish materials; lighting concept; and HVAC and water heater type and efficiencies.
3. AREA CALCULATIONS – Calculations determined shall be per BOMA guidelines for multifamily residential and BOMA gross Area standards for single-family houses (<http://www.boma.org>). Area calculations categories submitted to OHFA shall include: gross construction area, net rentable tenant common areas, common area hallways, support areas, mechanical areas, and accessory spaces.
4. FF & E (furnishings, fixtures and equipment) – Includes any movable furnishings and appliances.
5. ACCESSORY STRUCTURES – Includes any structure not attached to the primary structure. These structures are detached garages, detached offices, mechanical sheds etc. and the gross construction area is a separate item from the main structures gross construction area/square footage. (Note: A single-family house with an attached garage is considered a house, and not a house with an accessory structure garage.)
6. GREEN DEVELOPMENT – Developments that conform to Enterprise Green Communities standards or LEED requirements.
7. DURABLE MATERIALS – Includes exterior building materials with a minimum 30-year life cycle that require minimal maintenance.

8. UNIVERSAL DESIGN – Any universal design requirements referenced in this section.
9. VISITABILITY – Three design elements which allow for basic access: a no step entrance accessed via an accessible route (driveway, sidewalk, garage floor, etc.); minimum net clear width of 32 inches for all doors and openings; and a bathroom or half bath on the main floor with clear floor space of 30 inches by 48 inches.

**Visitability Exception Pilot Program**

- a. A maximum of one application funded in each of the New Rental Units pools will be exempt from the Visitability requirements.
- b. The exception is limited to the upper floors of multifamily apartments serving a family population.
- c. The exception is to the threshold criteria, and the proposed development must still receive a successful competitive score.
- d. The applicant must demonstrate cost savings due to the exemption of the visitability requirements.

***Submittals***

**Architectural Drawings**

Preliminary drawings must be 11x17 (“half size”) and include: cover sheet (with project title, development team, drawing index, building areas and code information); site plan; landscape plan; floor plan with dimension; room designations and proposed finishes; exterior elevations with material notations; and typical wall section. Also, include drawings and specifications for HVAC or similar items in the scope of work. Preliminary drawings must be paper and electronic (both PDF & DXF).

All 80 percent (80%) and 100 percent (100%) permit sets must show compliance with preliminary submittal, Enterprise Green Communities or LEED standards, and Universal Design features. The Universal Design narrative must be included on the construction documents.

Eighty percent (80%) of the permit plan set is required with a full application for funding. Eighty percent (80%) of the permit plan set must be submitted in PDF format (separate PDF files for drawings and specifications) that includes all site plans, dimensioned floor plans, elevations, wall sections, structure, finishes, details and mechanical plans. Additionally, each project must have dimensioned floor plans only submitted in DXF or DWG AutoCAD R-14 format and an 11x17 plan hard copy (dimensioned floor plans only).

One hundred percent (100%) permit set and all addendums are required within 10 business days after permits have been obtained. One hundred percent (100%) permit sets must be submitted in PDF format only (separate PDF files for drawings and specifications) and include all site plans, dimensioned floor plans, elevations, wall sections, structure, finishes, details and mechanical plans.

**Rehabilitation Developments**

Proposals for rehabilitation must submit a Universal Design Narrative, Enterprise Green Communities or LEED checklist, and a detailed narrative of the past history of the project that includes the name of the property management company(s) during the past 10 years; previous owners; related party relationships; past local, state or federal resources invested in the project; a list of capital expenditures over the past

two years, obvious design flaws, and any significant events that have led to the projects current need for a rehab (i.e. fire, natural disaster).

## **New construction or adaptive reuse to residential housing developments**

Proposals for new construction or adaptive reuse must submit a construction narrative, Universal Design narrative, and Enterprise Green Communities or LEED checklist.

## ***OHFA Square Footage Calculation***

For multifamily projects, use BOMA “MULTIFAMILY STANDARDS” using “gross method”. For single-family freestanding units, use BOMA “GROSS AREA MEASUREMENT STANDARDS”. All square footages must be calculated and certified in the AHFA by the architect of record.

Area measurement categories (excerpt from BOMA, see publication as noted above for complete definitions and measuring methods):

- Gross building area (AKA gross construction area): building area including balconies but not patios (sidewalks and patios are site concrete flat work).
- Net rentable: unit area + balconies + tenant storage.
- Common areas: hallways, stairways, elevators, public toilet rooms, laundries, lobbies, community rooms, storage.
- Support areas: offices.
- Mechanical areas: mechanical room(s), janitors closets, supply closets.
- Open space: stair, elevator, shaft areas.
- Accessory structure(s) area: free standing laundries, community buildings, garages, etc. (does not include gazebos – see patio and outside area below).
- Patio and outside gathering areas attached to the building are not included as part of the area calculations.

(Note: stair, elevator and shaft areas are only counted on ground floor and this area is subtracted from the gross on each floor above or below ground level.)

The Gross Method (BOMA Method A) generally measures unit gross area including:

- The full thickness of exterior enclosing walls a unit;
- The full thickness of walls between a unit and adjacent common areas;
- Half the thickness of demising walls between a unit and adjacent units.

Within the boundaries of construction gross area (the building perimeter) assign all floor area to one of the following classes of space:

- Living Units (net rentable);
- Common Area (calculate common area hallways separately);
- Common Area Hallways;
- Limited Common Area (private balconies, roof terraces, porches, decks, etc.);
- Storage Unit (separate tenant and building storage areas for OHFA use);
- Restricted Headroom (within living units with less than seven (7) feet of headroom);
- Major Vertical Penetration;

- Structured Parking.

Do not omit any space within the building perimeter or include any space outside the building perimeter. Any floor area may be included in only one class of space.

Space classes may not overlap and there should be no gaps between adjacent space classifications. Space classifications are the same for Method A (unit gross area) and Method B (unit net area).

### ***Minimum Project Standards***

Each bedroom in new construction or adaptive reuse units must be at least seven (7) feet in each direction, and contain a closet in addition to the minimum square footage.

- A. The following are the minimum square footage requirements:
  - i. In one-bedroom units, the bedroom must be at least 120 square feet.
  - ii. For a two-bedroom unit, the master bedroom must be at least 120 square feet, and the second bedroom must be at least 110 square feet.
  - iii. The third and fourth bedrooms in a unit must be at least 100 square feet.
  - iv. Bedrooms must have walls and doors separating them from adjacent space to be considered as bedrooms. Any room shall be considered as a portion of the adjoining room when at least one-half of the area of the common wall is open and unobstructed.
  - v. Minimum unit size (residential living space) for new construction and adaptive reuse projects are as follows, inclusive of the above bedroom sizes:
    - SRO Units: Exceed 250 square feet
    - Efficiency Units: Exceed 450 square feet
    - 1-Bedroom Units: Exceed 650 square feet
    - 2-Bedroom Units: Exceed 850 square feet
    - 3-Bedroom Units: Exceed 1,000 square feet
    - 4-Bedroom Units: Exceed 1,200 square feet

OHFA reserves the right to limit the size of units during the application review process.

B. Single-family homes must:

- Contain three (3) or more bedrooms;
- Include washer/dryer hook-ups;
- Include adequate storage for the residents.

C. Single-family homes market optional items:

- Garages and basements must be consistent with the neighborhood in the opinion of OHFA (a full basement must be at least 200 square feet with ceilings at least seven (7) feet high and may not be used as bedrooms);
- Dishwashers;
- Garbage disposals;
- Existing units are exempt from basement and garage requirements.

OHFA may permit exceptions to these requirements on a case-by-case basis.

D. Bathrooms:

- i. Proposals for senior housing are required to have all units with no more than two (2) bedrooms and no more than one and one-half (1½) baths, and the full bath must contain a ADA compliant shower.
- ii. In all new construction units, three (3) bedroom units must contain at least one and a half (1½) bathrooms, and units with four (4) or more bedrooms must contain at least two (2) full bathrooms.
- iii. Bathroom/Half Bath: Provide a bathroom or half bath on the main floor with clear floor space of 30 inches by 48 inches.

E. The maximum common area (including required circulation) in any type of project is 20 percent (20%) of total gross building square footage. Dedicated program space is excluded from this calculation. Existing housing units are exempt from this criterion.

F. All new construction units will incorporate the following Universal Design elements which constitute Visitability:

- i. No step entrance: Provide at least one “no step” entrance into the unit. The required “no step” entrance shall be accessed via an accessible route (driveway, sidewalk, garage floor, etc.). Ramps that extend out into the front or back yards are usually not the appropriate solution. OHFA can provide technical assistance or referral to appropriate resources at the applicant’s request.
- ii. Doors/Opening: All doors and openings shall have a minimum net clear width of 32 inches. All doors must be solid core.
- iii. Bathroom/Half Bath: Provide a bathroom or half bath on the main floor with clear floor space of 30 inches by 48 inches.

If the applicant feels that some or all of the project’s proposed buildings will be unable to meet the Visitability requirements due to topography or other site/design limitations, complete Form PPD-E01 Reconsideration of Visitability Requirements. The OHFA architect will be in contact to work out solutions or will make a determination of whether to waive one or more of the Visitability requirements.

- G. All developments must be compliant with OHFA Universal Design requirements referenced in this section.
- H. A single-site multifamily project must provide a parking lot with concrete curbs or wheel stops and at least one (1) parking space for each unit in the project. Exceptions to this requirement may be permitted on a case-by-case basis for projects located in dense urban areas, or for projects serving the elderly or permanent supportive housing populations.
- I. Proposals for senior housing are required to have all buildings with only one (1) story unless an elevator is provided.
- J. All new construction units must be provided with energy efficient heating and air conditioning systems and achieve Enterprise Green Communities or LEED certification.

- K. Each unit must provide a refrigerator and stove in good working order. New construction proposals must include new appliances.

Requests for exceptions may be submitted only for items specifically noted above. All requests for exceptions must be submitted to OHFA by the date indicated in the Program Calendar. OHFA will evaluate each project on a case-by-case basis and staff decisions will be final.

## **Universal Design Requirements**

OHFA values developing housing designed to be used by all. This concept is generally referred to as Universal Design, and is also known as Inclusive Design, Aging-in-Place and Design for All. The definition of Universal Design, developed by the Center for Universal Design, and adopted by OHFA is, “The design of products and environments to be usable by all people, to the greatest extent possible, without the need for adaptation or specialization.”

### ***General Requirements***

All units developed with OHFA resources will be designed to meet the following principles of Universal Design. Applicants submitting proposals must submit designs addressing the following principles and a narrative detailing how the proposal meets these principles. The narrative must also summarize all of the universal design features that are being proposed. The summary should be in the form of a list or matrix, by room and functional area (such as hallway, stairway, and general circulation). The narrative should also indicate that all of the features will be present in all of the units in the development or state the reasons why there are exceptions to this.

OHFA recognizes that not all Universal Design principles can be incorporated into every proposal. OHFA staff will work with each applicant to help achieve maximum application of Universal Design principles.

Applicants must receive design approval from OHFA on these principles before receiving OHFA resources on a given proposal.

### ***Principles of Universal Design***

1. **Equitable Use:** The design does not disadvantage or stigmatize any group of users.
2. **Flexibility in Use:** The design accommodates a wide range of individual preferences and abilities.
3. **Simple, Intuitive Use:** Use of the design is easy to understand, regardless of the user’s experience, knowledge, language skills, or current concentration level.
4. **Perceptible Information:** The design communicates necessary information effectively to the user, regardless of ambient conditions or the user’s sensory abilities.
5. **Tolerance for Error:** The design minimizes hazards and the adverse consequences of accidental or unintended actions.
6. **Low Physical Effort:** The design can be used efficiently and comfortably, and with a minimum of fatigue.
7. **Size and Space for Approach and Use:** Appropriate size and space is provided for approach, reach, manipulation, and use, regardless of the user’s body size, posture, or mobility.

## ***Additional Requirements***

### **Conformity to Fair Housing Requirements**

- All newly constructed units developed under OHFA guidelines shall be designed to comply with the Fair Housing Act (FHA) - even those units not covered by the Act.
- Units that are being rehabbed shall be designed to incorporate these features to the extent possible.
- In a two or more story single-family house or townhome, all floors must be designed in accordance with three through seven below. To be clear, this means that all bathrooms, kitchens, hallways, doors, light switches, electrical outlets, thermostats and other environmental controls, regardless of the floor on which they are located, must conform to those requirements.

### **Compliance with the FHA calls for seven basic design and construction requirements.**

1. An accessible building entrance on an accessible route.

All units must have at least one no-step entrance and be on an accessible route. An accessible route means a continuous, unobstructed path connecting accessible elements and spaces within a building or site that can be negotiated by a person with a disability who uses a wheelchair, and that is also safe for and usable by people with other disabilities. An accessible entrance is a building entrance connected by an accessible route to public transit stops, accessible parking and passenger loading zones, or public streets and sidewalks.

2. Accessible common and public use areas.

Developments must have accessible and usable public and common-use areas. Public and common-use areas cover all parts of the housing outside individual units. They include -- for example -- building-wide fire alarms, parking lots, storage areas, indoor and outdoor recreational areas, lobbies, mailrooms and mailboxes and laundry areas.

3. Usable doors (usable by a person in a wheelchair).

All doors that allow passage into and within all premises must be wide enough to allow passage by persons using wheelchairs.

4. Accessible route into and through the dwelling unit.

There must be an accessible route into and through each unit. This includes all hallways, stairways and doorways.

5. Light switches, electrical outlets, thermostats and other environmental controls must be in accessible locations.

6. Reinforced walls in bathrooms for later installation of grab bars.

Reinforcements in bathroom walls must be installed, so that grab bars can be added when needed.

7. Usable kitchens and bathrooms.

Kitchens and bathrooms must be usable - that is, designed and constructed so an individual in a wheelchair can maneuver in the space provided.

### **Notifications to Statewide Accessibility Organizations**

Applicants must also notify the appropriate statewide accessibility group, which are identified on the OHFA website, at the time of application that accessible housing is being proposed, agree to accept referrals for potential residents, and agree to receive design suggestions for the property. Such notification must take place again when the project is placed into service. Copies of correspondence between the applicant and accessibility group must be submitted to provide evidence of these requirements.

## **Development Team**

The Development Team consists of the general partner(s), developer and property management company. OHFA will evaluate each organization individually, and will evaluate the team as a whole. OHFA will determine whether the team is acceptable based on the criteria outlined below. A team found to be unacceptable will not be eligible for an award of OHFA resources.

### ***Individual Organizations in the Team***

Each organization will supply information in the AHFA that describes the affordable housing properties placed in service, under construction and under review by OHFA in which they have been an owner, developer or property manager, and the number of applications in which they will be a member of a development team that will be submitted for consideration. They will also document the roles that each organization will be assuming in the development process. If a state-certified CHDO is a team member, the CHDO will document how the proposed development furthers their mission to provide housing to eligible residents in their service area. The CHDO will also supply information documenting the housing development experience of individuals in the organization. Lastly, each member of the team will disclose to OHFA any organizational financial issues that will adversely impact this development should they be selected.

The following criteria will be considered when making a determination regarding individual general partners and developers:

- Past experience developing affordable housing using OHFA programs. Properties presently in service and those under construction will be considered, and the quality and success of previous developments will be taken into account. OHFA will also consider the location and experience in the geographic areas to be served; experience with the type of housing product proposed; and the past working relationships of the proposed development and ownership partners.
- Other affordable housing development experience using government funded programs, including existing properties and those under construction.
- The development capacity of the organization to complete construction of all current projects on time and within program requirements and application commitments.
- The financial capacity of the developer/general partner to ensure that construction will be completed on time and that work will be guaranteed for quality.
- The organization must conduct business with OHFA according to the Good Partnership policy.

The following criteria will be considered when making a determination regarding the property management company:

- The company must currently be a member of the National Affordable Housing Management Association (NAHMA), the Midwest Affordable Housing Management Association (MAHMA), Council for Rural Housing & Development of Ohio (CRHDO), or Council for Affordable & Rural Housing (CARH).
- A representative of the company must have earned one of the following certifications: Housing Credit Certified Professional (HCCP) sponsored by the NAHMA; Specialist in Housing Credit Management (SHCM) sponsored by NAHMA; or equivalent certification from a nationally recognized consultant or association, including, but not limited to, TheoPro Compliance & Consulting Inc., Quadel Consulting or Spectrum Seminars.
- The company must have managed at least five housing credit and/or federally-subsidized developments (each consisting of at least 10 units) for at least one (1) year each; or must have

managed two (2) housing credit developments (each consisting of at least 10 units) for at least three (3) years each.

- All developments currently managed by the company must not have any uncured Forms 8823. Exceptions may be granted on a case-by-case basis for 8823 events that are not the fault of the company, such as a casualty loss, or non-compliance issues that are inherited from the prior property manager.
- Management companies with no prior experience with an OHFA property will be evaluated by the information contained in their completed OHFA Management Company Capacity Review Survey. Management companies with prior OHFA experience will be evaluated in part on information contained in the Property Status Report generated from the Office of Program Compliance.
- Past experience managing affordable housing using OHFA programs. The quality and success of previous developments will be taken into account. OHFA will also consider the location and experience in the geographic areas to be served, experience with the type of housing product proposed, and the past working relationships of the proposed development team members.
- Other affordable housing management experience using government funded programs.
- The company must conduct business with OHFA according to the Good Partnership policy.

### ***The Team as a Whole***

The following criteria will be used to evaluate the team as a whole for the proposed development:

- Development history – OHFA will review the experience of the development team with the housing type, location or type of geographic area, and scope of the project being proposed. Projects financed by OHFA, tax credit projects in other states, and other types of affordable housing in any state will be considered.
- Sufficient documentation of the specific roles of each member of the team. If a team member is a CHDO, documentation which indicates that the CHDO maintains effective project control during the development process. Effective project control is demonstrated when the CHDO is the sole owner of the project, or, if not the sole owner, the CHDO has an agreement with the owner or the partners to allow it to make key decisions with regards to the selection, financing, improvement, management, and disposition of the project.
- Present capacity – OHFA will review all projects that the team members presently have in development and determine whether there is sufficient capacity to successfully complete all projects in development and any new project awards in a timely and efficient manner. The amount of resources awarded to a particular team may be limited based on OHFA's judgment of capacity.
- Good Partnership – OHFA will evaluate the degree to which the development team members have acted in accordance with the Good Partnership policy in all phases of current and previous development efforts.
- Financial strength – The financial capacity of the team as a whole will be reviewed and must be found acceptable.
- Outstanding financial obligations – All financial obligations to OHFA must be current. Any delinquent obligations of any team member may disqualify the team from competing for an award.

OHFA will use information submitted with the application and other reasonable sources available to make all determinations, including reports and opinions of other public funding sources. OHFA reserves the right to place additional restrictions on development team members; limit the number of awards, applications or amount of resources available to a development team; and limit awards due to identities of interest between organizations applying for OHFA funding.

## **OHFA Affordable Housing Underwriting Guidelines**

In accordance with OHFA policy and Section 42(m) of the IRC, OHFA will perform several underwriting evaluations on all projects that request an award of Housing Tax Credits and/or OHFA Gap Financing. Each evaluation will consist of a review of the credit calculation, financing sources, development budget, income and operating expenses, and a 15-year cash flow analysis. The underwriting process and standards are designed to ensure that OHFA awards the minimum amount of subsidy necessary for the development of cost-effective, financially viable, and sustainable affordable housing projects. Projects will be subject to the following financial evaluations:

1. **9% Tax Credits** - Projects proposed for the competitive 9% Tax Credit round (with or without OHFA Gap Financing), will undergo a Minimum Financial Evaluation to determine if they are eligible to continue in the competitive process; a complete underwriting review at Final Application prior to issuing a Carryover Allocation Agreement; and an additional underwriting review at the time the project is placed-in-service and requests IRS Form(s) 8609.
2. **4% Tax Credits (Multifamily Bonds)** - All projects applying for 4% Tax Credits (with or without OHFA Gap Financing) will undergo a complete underwriting review at Application prior to issuing a Letter of Eligibility and an additional underwriting review at the time the project is placed-in-service and requests IRS Form(s) 8609.
3. **OHFA Gap Financing** - All projects requesting OHFA Gap Financing without Tax Credits will undergo a single underwriting review at the time application is made.
4. **Project Changes** - Any project that experiences significant changes after approval of funding or requests additional resources from OHFA will undergo a full financial review at the time each change is made. (Refer to Project Changes Section)

The following guidelines shall apply to all projects requesting any OHFA subsidy unless otherwise noted.

### **I. Credit Calculation**

The amount of the Housing Credits and OHFA Gap Financing reserved will not increase after the first minimum financial evaluation.

- A. **Tax Credit Percentage** – The tax credit percentage will be determined according to IRC Section 42. The rate valid at application must be used to determine the credit request. The rate may then be locked the month the Binding Reservation Agreement is issued for competitive 9% credits or the month bonds are issued for tax-exempt bond projects.
- B. **Eligible Basis** - OHFA will review the eligible basis indicated in the application. All non-eligible costs will be deducted from eligible basis. OHFA may require a legal opinion from a qualified Tax Credit attorney, at the applicant's expense, for any items that are not clearly eligible under Section 42 of the IRC and applicable IRS guidance as determined by OHFA.
- C. **Acquisition Basis** - OHFA will review the acquisition basis indicated in the application. Acquisition basis must conform to Section 42 of the IRC and applicable IRS guidance as determined by OHFA. The acquisition eligible basis cannot exceed the value of the property at or before the date of acquisition (the date of acquisition equals the date the deed or lease is recorded) as determined by the as-is appraisal of the property that complies with OHFA's Appraisal Scope and Guidelines.

- D. Basis Boost – Projects located in a qualified census tract (QCT), new construction proposals located in a HUD non-participating jurisdiction, and proposals located in a high-income census tract are eligible for an allocation of credits based upon 130 percent (130%) of the qualified basis for new construction or rehabilitation.

II. Development Financing

- A. All Sources Identified - All sources must be identified, including Tax Credit equity, mortgages, gap financing, seller financing, soft or non-recourse loans, grants, development team contributions, and reserves used to fund redevelopment. Applicants should contact OHFA for instructions on how to account for any unusual cost items.
- B. Equity Commitment - OHFA will evaluate the Equity Commitment provided by the syndicator/ investor including the proposed terms, conditions, pricing, and pay-ins as required by Section 42 of the IRC. OHFA may require adjustments based on comparable, historical, and/or current market conditions and trends.

C. Financing

- 1. Commitments – Final commitments for all development financing sources must be submitted at final application for all projects seeking OHFA resources. If applicant has not received conditional or final commitments at time of proposal, OHFA will underwrite the proposal based upon market norms for the product type, development area and current market conditions as determined by OHFA.
- 2. Terms – OHFA will evaluate the terms of each funding source. OHFA, at its sole discretion, may require a change in the terms of any funding source which OHFA determines will cause unnecessary or excessive subsidy to be required for a project.
- D. Deferred Developer's Fee – Applicants must show that the deferred developer's fee can be paid in full from project cash flow within the first 15 years. Any unpaid or deferred balance after Year 15 will be deducted from the housing credit eligible basis.

III. Development Budget

OHFA will evaluate the reasonableness of costs by comparing the development budget for a project with budgets from current applications for similar projects, cost data collected from final cost certifications, a review of the 80 percent (80%) completed architectural plans, the most recent HUD 221(d)(3) mortgage limits, and the 2012 OHFA Cost Index. OHFA reserves the right to require justification for any line item and will reduce a line item if a justification suitable to OHFA is not provided.

- A. All Uses Identified - All costs must be identified, including acquisition, construction, contingencies, reserves, developer fees and other soft costs. Applicants should contact OHFA for instructions on how to account for any unusual costs.
- B. Sources and Uses Match - The project's total sources must always equal the total project cost. If the sources exceed the costs, OHFA will reduce any OHFA Gap Financing and/or Housing Credit amount so that sources equal uses.
- C. Total Project Costs – Total project costs will be evaluated on a per unit, per bedroom and per square foot basis as outlined above. Projects may be subject to any cost caps imposed by the

specific program to which the application is made.

- D. Acquisition Costs - The cost of the land and building(s) must be justified by an appraisal that meets OHFA's Appraisal Scope and Guidelines. The cost is determined by the lesser of the agreed upon purchase price or the land value calculated from the appraisal.
- E. Hard Construction Costs - Hard Construction Costs for the above are defined as the total of on-site development costs and hard construction (rehabilitation, new construction, commercial, fee items, furnishings and appliances) cost line items. The OHFA architect and/or a third party may be used to review the scope and specifications of any project to determine the appropriateness of the construction hard cost budget.
1. Rehab Construction - OHFA has established a minimum hard construction cost per unit standard for rehabilitation projects of \$20,000 per unit (\$15,000 per unit for projects financed with tax exempt bonds).
  2. Construction Interest - The maximum amount of the estimated Construction Loan Interest allowed in eligible basis is equal to one year of Construction Loan Interest (Construction Loan Amount multiplied by the Construction Loan Interest Rate). Exceptions will be considered for projects that can justify a potentially longer construction period. If the developer has not locked in a construction interest rate, OHFA will use the monthly Prime Rate as published in the Wall Street Journal effective for the month in which the application is received for non-competitive projects or the application deadline date for competitive projects.
  3. Construction Contingencies - The maximum hard cost contingency is five percent (5%) for new construction and 10 percent (10%) for rehab projects. The maximum soft cost contingency is two and a half percent (2.5%) of total soft costs.
  4. Contractor's Cost Limits

Once the maximum amount of the Contractor Fee is determined after the final application underwriting review, this amount cannot be increased if costs are higher but is also not required to be decreased if final hard construction costs are lower than underwritten. In addition, if there are hard construction cost savings identified in the final cost certification, these savings will be shared among the contractor, developer, and OHFA and may be added to the maximum Contractor Fee and Developer Fee amounts. For related party contractor-developer entities, the cost savings will be divided 50 percent (50%) to the contractor-developer and 50 percent (50%) to OHFA. For third-party contractors, the cost savings will be divided 67 percent (67%) to the contractor/developer team, and 33 percent (33%) to OHFA. OHFA's share may be taken as cash, a reduction of credits, or used to reduce the project's Gap Financing award. Owners must contact OHFA prior to the request for IRS Form(s) 8609 to create a plan for the use of cost savings.

Contractor Cost Limits are as follows:

- a. Contractor Profit = six percent (6%) of hard construction costs.
- b. Contractor Overhead = two percent (2%) of hard construction costs.
- c. General Requirements = six percent (6%) of hard construction costs.

- F. Professional Soft Cost Limits - Total Professional Soft Costs may not exceed 20 percent (20%) of the total project cost. Soft costs include only the following: architectural fees, survey costs, engineering fees, appraisal, market study, environmental report, rent-up / marketing; title & recording; legal; accounting fees; developer's fee & overhead; consultant fees; organizational fees; and syndication expenses. OHFA has the discretion to add other fees/costs listed in the Other line item to the calculation as appropriate. Tax-exempt projects will be granted a waiver of this requirement if a reasonable justification with supporting documentation is provided.
- G. Developer Fees
  - 1. The following items will be included in the calculation of the maximum Developer Fee: all application or development consultant fees, construction management fees, guarantee fees, developer asset management fee and any financing fees charged by the developer. OHFA, at its sole discretion, may add other fees to the calculation as appropriate.
  - 2. Maximum Fee - Developer fee and overhead and any consultant fees cannot exceed the sum of:
    - a. Fifteen percent (15%) of total rehabilitation and new construction eligible basis; and
    - b. Five percent (5%) of total acquisition eligible basis.

#### IV. Income and Expense Analysis

OHFA will evaluate the reasonableness of costs by comparing the operating expense budget for a project to operating budgets from current applications of similar projects; comparable properties in the developer's or syndicator's/investor's portfolio; the appraisal; and OHFA's operating survey data. Additional due diligence will be performed on any line item that is significantly higher or lower than current applications for similar projects. The developer must provide additional information on any line item at OHFA's request. OHFA will reduce or increase a line item if an adequate justification is not provided and/or a cost is substantially above or below a reasonable, objective industry standard. OHFA will provide the operating survey data on its website for owners to use as a guideline.

- A. Income/Expense Escalations - OHFA will assume an annual income increase of two percent (2%) and an annual expense increase of three percent (3%). Exceptions will be permitted for properties in which the operating subsidy is provided by HUD or the local public housing authority to guarantee breakeven operations at the property.
- B. Rental Income - Rents must conform to IRC Section 42 and any other applicable OHFA guidelines. OHFA is designated to perform SLR on projects that propose to use Section 8 Project Based Voucher (PBV) Housing Assistance Payments with housing credits. See the OHFA SLR Guidelines for details.
- C. Commercial Income - Income from commercial space will not be considered in a cash flow analysis nor contributed towards meeting the DCR requirements.
- D. "Other income" - Fees and other income such as laundry/parking must be reasonable and comparable to other properties within the region and the developer's portfolio, and must be voluntary to the tenant (e.g., do not underwrite rent late fees and other charges).
- E. Vacancy - OHFA will assume a seven percent (7%) vacancy rate to calculate the effective gross income. Applicants of existing projects with HAP Contracts, existing vouchers or preservation

projects may request a rate of five percent (5%) if they can document a history of strong occupancy rates.

- F. Utilities - Utility allowances must conform to all applicable program guidelines.
  - G. Real Estate Tax Exemptions, PILOTs and Abatements – Will only be considered during underwriting if tax instrument is by right or has completed the required legislative process and is binding to the granting government entity. OHFA will require complete documentation for any projects that seek to have tax instruments considered at underwriting. Adjustments will be made for items that expire prior to 15 years.
  - H. Syndicator Expenses - Reasonable investor/syndicator asset management fees will be permitted as either a capitalized development cost or a “soft” operating expense repaid from available cash flow, after amortizing permanent mortgages before deferred developer fee and soft loan repayments.
  - I. Debt Coverage Ratio - The minimum acceptable DCR is 1.20 for the first year of stabilized operations. The project must maintain an annual DCR above 1.0 during the entire 15-year compliance period. For projects with no hard debt, the projects must maintain an annual income to expense ratio above 1.0 during the entire 15-year compliance period. The average hard DCR over the 15-year compliance period must not be greater than 1.5. The average income to expense ratio over the 15-year compliance period must not be greater than 1.5. Exceptions may be made for Rural Development projects that demonstrate a legitimate need. Applications that contain any form of project based rental subsidy may be subject to a more thorough SLR requiring additional documentation at Final Application.
  - J. Developer Contributions, Commitments and Guarantees – Developer commitments to project operating expenses must be in writing and guaranteed.
- V. Reserves - All reserves must remain in place for the duration of the 15-year compliance period unless used for a legitimate project expense.
- A. Operating Reserves - The minimum Operating Reserve for a project is four (4) months of the first stabilized year’s projected operating expenses, hard debt service payments, and replacement reserve contributions and the maximum is nine (9) months of the first stabilized year’s projected operating expenses, hard debt service payments, and replacement reserve contributions. OHFA will consider a waiver of this requirement if a reasonable justification with supporting documentation is provided.
  - B. Replacement Reserves - OHFA’s minimum replacement reserve amounts by product type are:
    - 1. Senior New Construction = \$250 per unit.
    - 2. Family / PSH New Construction = \$350 per unit.
    - 3. Single Family Homes = \$300 per unit.
    - 4. Senior Rehabilitation = \$350 per unit.
    - 5. Family / PSH Rehabilitation = \$400 per unit.
    - 6. Capitalized Prefunded Replacement Reserves are not permitted for new construction projects.

- C. Lease-up Reserves – Lease-up reserves are not permitted. Lease-up costs must be counted in rent-up marketing project costs.
- D. Special Reserves – If special reserves are required by HUD, RD, the mortgage provider, or the investor/syndicator, OHFA at its sole discretion may allow these reserves to be released prior to the end of the 15-year compliance period OHFA will work with the developer to determine the appropriate release of reserves.

## **Monitoring Guidelines**

### ***Introduction***

The monitoring process determines if a property is complying with requirements of the IRC. The Housing Credit monitoring process is outlined in IRC Section 42, IRS Regulation 1.42, the QAP, the OHFA Compliance Handbook, and other OHFA policies.

Compliance with the requirements of the IRC is the sole responsibility of the owner of the building for which the Housing Credit was allocated.

### ***Monitoring Process***

Housing Credit projects are required to comply with the following, in addition to other requirements described in the OHFA Compliance Handbook.

1. All residents must be income qualified, adjusted for family size prior to moving into the unit. Units must be rent restricted as provided for in the IRC. All units allocated Housing Credits must be safe, decent and sanitary housing units complying with local building, health, safety, and zoning codes.
2. Before placing the project in service, the owner/agent must schedule a “placed-in-service meeting” with the OHFA Program Compliance Analyst assigned to the project to discuss the lease up of the tax credit project. OHFA will attempt to combine placed in service meetings when an owner/agent is placing several projects into service within the same general time period. OHFA may elect to waive this requirement.
3. Prior to the placed-in-service date, the owner/agent individual(s) responsible for final approval of resident files or the site manager/leasing consultant who processes the Tenant Income Certifications for buildings receiving 8609 Forms will be required to attend the OHFA Tax Credit Compliance Training within six (6) months. Please refer to the OHFA website at [www.ohiohome.org](http://www.ohiohome.org) to register for this training.
4. Within 15 days of placing the last building in service, the project owner must forward a letter to the OHFA Program Compliance Analyst assigned to the project indicating the date on which the last building was placed in service. Based on this communication, the project will be preliminarily scheduled for a lease-up monitoring visit.
5. The owner of a Housing Credit project must keep records for each qualified low-income building in the project for each year of the compliance and extended use period. These records must include but are not limited to the following for each building in the project:
  - a. The total number of residential rental units in the building (including the number of bedrooms and the size in square feet of each residential rental unit);
  - b. The percentage of residential rental units in the building that are low-income units;
  - c. The rent charged on each residential rental unit in the building (including any utility allowances);
  - d. The number of occupants in each low-income unit;
  - e. The unit vacancies in the building and information showing when, and to whom, the next available units were rented;

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- f. The annual income certification of each low-income resident per unit (if applicable);
  - g. Annual student status certification;
  - h. Demographic information;
  - i. Documentation to support each low-income resident's income certification. Resident income is calculated in a manner consistent with the determination of annual income under Section 8 of the United States Housing Act of 1937 ("Section 8"), not in accordance with the determination of gross income for federal income tax liability;
  - j. The eligible basis and qualified basis of the building at the end of each year of the credit period, compliance and extended use periods; and
  - k. The character and use of the non-residential portion of the building included in the building's eligible basis under IRC Section 42(d).
6. The owner of a Housing Credit project is required to retain the records described in Item 5 above for the entire period of extended use.
7. The owner is responsible for reporting to OHFA annually in the form and manner that OHFA specifies. The reporting process currently requires the submission of an owner certification, resident and project data, as well as other reports and certifications necessary to provide evidence of compliance with any gap financing provided through an OHFA program. When completing the owner certification, the owner is certifying that, for the preceding 12-month period, the owner met the following requirements:
- a. The 20-50 test under IRC Section 42(g)(1)(A), or the 40-60 test under section 42(g)(1)(B), whichever minimum set-aside test was applicable to the project; and if applicable to the project, the 15-40 test under sections 42(g)(4) and 142(d)(4)(B) for "deep rent skewed" projects;
  - b. There was no change in the applicable fraction (as defined in section 42(c)(1)(B)) of any building in the project, or that there was a change, accompanied by a description of the change;
  - c. The owner has received an annual income certification from each low-income resident, as appropriate, and documentation to support that certification; or, in the case of a resident receiving Section 8 housing assistance payments, the statement from a public housing authority described in paragraph (b)(1)(vii) of this section;
  - d. Each low-income unit in the project was rent-restricted under Section 42(g)(2);
  - e. All units in the project were for use by the general public and used on a non-transitional basis (except for transitional housing for the homeless provided under Section 42 [i][3][B][iii]);
  - f. Each building in the project was suitable for occupancy, taking into account local health, safety, and building codes;
  - g. There was no change in the eligible basis (as defined in Section 42[d] of any building in the project, or if there was a change, the nature of the change (e.g. a common area has become commercial space, or a fee is now charged for a resident facility formerly provided without charge);

- h. All resident facilities included in the eligible basis under Section 42(d) of any building in the project, such as swimming pools, other recreational facilities, and parking areas, were provided on a comparable basis without charge to all residents in the building;
  - i. If a low-income unit in the project became vacant during the year, that reasonable attempts were or are being made to rent that unit or the next available unit of comparable or smaller size to residents having a qualifying income before any units in the project were or will be rented to residents not having a qualifying income;
  - j. If the income of residents of a low-income unit in the project increased above the limit allowed in Section 42(g)(2)(D)(ii), the next available unit of comparable or smaller size in the building was or will be rented to residents having a qualifying income;
  - k. The owner has not refused to lease a unit in the project to a Section 8 applicant because the applicant holds a Section 8 voucher or certificate;
  - l. No finding of discrimination under the FHA has occurred for the project (a finding of discrimination includes an adverse final decision by HUD; an adverse final decision by a substantially equivalent state or local fair housing agency; or an adverse judgment from a Federal court);
  - m. For the preceding 12-month period, no residents in low-income units were evicted or had their tenancies terminated other than for good cause and no gross rents were increased other than permitted under Section 42; and
  - n. An extended low-income housing commitment as described in Section 42(h)(6) was in effect. OHFA reserves the right to adjust the above requirements according to changes in federal regulations.
8. OHFA requires that the owner of a Housing Credit project annually certify the residents' incomes and assets using the form(s) specified by OHFA. Projects that are 100 percent (100%) occupied by qualified low-income households may discontinue recertifications. The owner/agent should consult the OHFA Compliance Handbook for additional guidance.
9. OHFA has the right to review resident files throughout the 15-year compliance period and the 15-year extended use period. OHFA has the right to perform on-site inspections of any low-income housing project through the end of the extended use period. Buildings receiving new allocations of credit will be inspected no later than the end of the second calendar year following the year the last building in the project is placed in service. OHFA will provide prompt written notice to the owner of a Housing Credit project if OHFA does not receive the required certification or discovers through inspection, review, or any other manner that the project is in non-compliance. The owner will have up to 60 days from the date of the notification to correct any noncompliance issues found and give a written response to OHFA of corrective actions taken. OHFA may, with good cause, extend the correction period for up to six months. During the correction period, an owner must correct any non-compliance and provide evidence to OHFA of such corrections.
10. When OHFA identifies certain instances of non-compliance, it is required to file Form 8823, "Low-Income Housing Credit Agencies Report of Non- Compliance" with the IRS no later than 45 days after the end of the correction period, and no earlier than the end of the correction period, whether or not the non-compliance is corrected. OHFA must explain on Form 8823 the nature of the non-compliance or failure to certify (reference 26 CFR Par. 2. 1.42-5 [e][3]).

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11. Compliance with the requirements of Section 42 of the IRC is the responsibility of the owner of the building(s) for which the tax credit is claimed. OHFA's obligation to monitor for compliance does not make OHFA liable for owner/agent non-compliance.
12. If OHFA is unable to serve notice on the property owner by mail and/or telephone during the compliance and extended use periods as defined by the IRS, OHFA will consider the property out-of-compliance and will notify the IRS by filing Form 8823, or take other appropriate action such as designating the project and its owner/agent as not in good standing with the Agency. Please note that OHFA will maintain one contact person per project. The owner/agent will agree upon the contact person and notify OHFA immediately of any change.
13. OHFA requires Housing Credit owners to pay a one-time compliance monitoring fee. The fee amount for projects receiving a reservation in 2013 will be \$900 per unit.
14. OHFA reserves the right to charge the owner and/or management company for costs incurred as the result of compliance reviews conducted outside of the normal inspection cycle.
15. It is the responsibility of the owner and its agents to ensure that the property management agent has all documents and information necessary to meet all rent, income, or other requirements attached to all sources of funding used to develop the project. Such documents may include, but are not limited to, the Housing Credit Restrictive Covenant(s), HDAP Restrictive Covenant, and the Gap Financing Agreement.
16. Compliance requirements are communicated to owners and managers of Housing Credit projects through the OHFA Program Compliance Handbook and other means such as the Agency newsletter. Owners and managers are expected to consult these and other resources to ensure they are up-to-date regarding policies and procedures established by OHFA.
17. Changes in the management company that occur after the project has been placed-in-service must be approved by OHFA Program Compliance. The owner must apprise Program Compliance of the proposed change 60 days prior to terminating the services of the current management company. OHFA may require the proposed management company to fill out a due diligence questionnaire to ensure the proposed company is sufficiently qualified to manage a Housing Credit project in Ohio.



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The Ohio Housing Finance Agency is an Equal Opportunity Housing entity. Loans are available on a fair and equal basis regardless of race, color, religion, sex, familial status, national origin, military status, disability or ancestry. Please visit [www.ohiohome.org](http://www.ohiohome.org) for more information.

