# Office of Planning Preservation & Development Housing Credit Program

FINE

ohfa

www.ohiohome.org

## Qualified Allocation Plan

## 57 East Main Street, Columbus, Ohio 43215 614.466.0440

## THE OHIO HOUSING FINANCE AGENCY



October 2006

I am pleased to present the Ohio Housing Finance Agency's (OHFA's) 2007 Qualified Allocation Plan. This plan will provide the information you need as you apply for available housing credits.

The Housing Credit Program is designed to increase the supply of quality, affordable rental housing using federal income tax credits. These credits provide incentives for the private housing community to develop affordable housing by creating equity to assist with building acquisition, new construction and substantial rehabilitation costs. Housing credits are utilized to offset the federal tax liability of an individual or corporation.

OHFA works to evaluate the state's housing needs and identify actions to alleviate these needs. To date, OHFA has awarded approximately \$300 million in housing credits to more than 1,400 projects, resulting in the creation of more then 70,000 affordable housing units in Ohio. OHFA's strong working relationship with the state's public and private sectors ensures that affordable housing is available to all Ohio citizens.

I encourage you to apply for the assistance available through Ohio's Housing Credit Program. By doing so, you'll take an important step towards helping Ohio families realize their dream of securing safe and affordable housing within the state.

Sincerely,

Bob Taft

Bob Taft Governor

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#### I. GENERAL PROGRAM INFORMATION

#### A. Introduction

The Housing Credit (also know as the Low-Income Housing Tax Credit) is a tax incentive program designed to increase the supply of quality affordable rental housing. These federal income tax credits offset the building acquisition, new construction, or substantial rehabilitation costs for rental housing developments. Since 1987, the Ohio Housing Finance Agency (OHFA) has used the Housing Credit Program to facilitate the development of over 65,000 affordable rental housing units in Ohio.

The Internal Revenue Service (IRS) regulations for the Housing Credit Program can be found under Section 42 of the Internal Revenue Code (IRC). It is the responsibility of the applicant to be knowledgeable of Section 42 of the IRC, regulations and administrative documents (rulings, notices, and procedures), and all relevant materials published by the IRS. The OHFA strongly encourages all applicants to seek experienced legal and accounting advice in order to comply with all program requirements.

The Qualified Allocation Plan (QAP), described under Section 42(m) of the IRC, contains the OHFA's procedures and policies for the distribution of the state's allocation of Housing Credits. The QAP may be subject to change, pending developments in federal and state legislative requirements and/or OHFA policy.

#### B. Description of the Housing Credit

The Housing Credit was created by Congress in 1986, replacing earlier federal tax incentives for the development of affordable rental housing.

Housing Credits are used to offset an individual or corporation's federal income tax liability. The amount of Housing Credit received can be subtracted on a dollar-for-dollar basis from the federal income tax liability.

The Housing Credit is received each year for 10 years - the period the taxpayer claims the Housing Credit on his/her federal income tax return. The owner must maintain income and rent restrictions continuously for 15 years - this is the compliance period. Additionally, the owner must enter into an extended use period of an additional 15 years by filing a Restrictive Covenant on the project with the County Recorder.

The taxpayer may claim the Housing Credit beginning either with the taxable year in which the building is placed-in-service, or in the following year at the owner's election (or the OHFA's determination, if necessary). The allocated Housing Credit amount taken by the taxpayer is based on the portion of the building occupied by low-income residents at the end of the first year of the Housing Credit period.

#### C. Federal Program Requirements

The following are brief descriptions of the federally-mandated program requirements. The list does not include all rules and requirements. Applicants should refer to Section 42 of the IRC for more information.

**Income Targeting.** A project qualifies for the Housing Credit if at least 20% of the project is occupied by households with incomes at or below 50% (20/50 projects) of the Area Median Gross Income (AMGI) or at least 40% of the project is occupied by households with incomes at or below 60% (40/60 projects) of the AMGI. The AMGI limits are published annually by the U.S. Department of Housing and Urban Development (HUD) (see Exhibit A). Incomes are adjusted by household size. The OHFA has provided the income limits by county.

**Rent Restriction on Units.** The rent limits are based on the income limits and the number of bedrooms in a unit. Rent subsidies paid on behalf of the resident (such as Section 8 program payments) and overage defined by the USDA Rural Development (RD) 515 program are not included in gross rent calculations. Gross rent includes a utility allowance for the utilities paid by the resident.

In order to assure the units are rented at the specified level elected at application for competitive points, the OHFA requires owners to file a Restrictive Covenant in the County Recorder's office where the project is located. The Restrictive Covenant details the restrictions on rent, as well as the term of affordability. Furthermore, the Restrictive Covenant also includes restrictions on the income levels the project is targeting per the election the owner selects on the application.

Utility allowance information is obtained from HUD or the Public Housing Authority in the county where the project is located, or based upon any policies and procedures established by OHFA. Please refer to Treasury Regulation 1.42-10 for more information. For a USDA RD 515 project, the utility allowance can be obtained from the Rural Development office.

**Extended Low-Income Use.** Income and rent limitations must be maintained for a minimum period of 15 years and through the extended use period, which is an additional 15 years. Project owners must enter into an extended low-income use agreement with the OHFA.

IRS Revenue Ruling (2004-82) indicates that residents of a project that received Housing Credits may not be evicted without good cause. The OHFA intends to enforce this restriction along with all other IRS compliance regulations. The definition of good cause may be found at 24 CFR § 247.3 of the Code of Federal Regulations.

**Safe, Decent, & Sanitary Housing.** All projects must meet applicable building codes promulgated by the Ohio Board of Building Standards and local governmental agencies.

**"No More Credit Than Necessary".** Section 42 of the IRC mandates that state housing finance agencies ensure the amount of Housing Credits awarded to a project is the minimum amount necessary for the project to be placed in service as affordable rental housing. The OHFA completes this designated task by underwriting every project receiving Housing Credits.

**Civil Rights Compliance.** It is the responsibility of the owner/developer/borrower and any of its employees, agents or sub-contractors in doing business with the OHFA to adhere to and comply with all Federal Civil Rights legislation, inclusive of the Fair Housing Laws, Section 504 of the Rehabilitation Act of 1973, and the Americans With Disabilities Act, as well as any state and local Civil Rights legislation along with any related codes and laws. Should the OHFA not specify any requirements, such as design, it is nonetheless the owners' responsibility to be aware of and comply with all non-discrimination provisions relating to race, color, religion, sex, handicap, familial status and national origin. This includes design requirements for construction or rehabilitation, Equal Opportunity in regard to marketing and resident selection and reasonable accommodation and modification for

those residents covered under the Laws. The OHFA has provided a brief guide to federal accessibility requirements (see Exhibit M).

#### D. Eligible Use of the Housing Credit

The Housing Credit can be used to offset the cost of acquiring, substantially rehabilitating, and/or constructing residential rental housing to be occupied by low-income individuals and families. These units must be available to the general public and have initial leases of six months or longer.

Costs to develop the low-income units become the building's eligible basis. The Housing Credit can be allocated to common areas as long as these facilities are provided to all residents without additional fees or charges. It is important to note that units created solely for occupancy by the manager, maintenance personnel and/or security guard are considered common space.

The applicable fraction multiplied by the eligible basis becomes the project's qualified basis. The applicable fraction is defined as the lesser of (a) the number of low-income units divided by the total number of units (unit fraction) or (b) the amount of low-income unit square footage divided by the total amount of residential unit square footage (floor-space fraction). Low-income units are defined as units occupied by households with incomes at or below 50% or 60% of AMGI, depending on the minimum set-aside selected by the owner.

Qualified basis is the product of the eligible basis multiplied by the applicable fraction. The applicable Housing Credit percentage (commonly referred to as the 9% and 4% Housing Credit rate) is the percentage used to determine the annual Housing Credit amount by multiplying it by the total qualified basis. The Housing Credit rates fluctuate from month to month, and the IRS publishes the new rates monthly. A recipient of Housing Credits may "lock-in" the Housing Credit rates upon entering a Binding Reservation Agreement with the OHFA, or use the rates in effect at the date each building is placed into service.

The following types of projects are eligible for Housing Credits:

- Acquisition/Substantial Rehabilitation. Housing Credits are available for the acquisition and substantial rehabilitation of a building. The 4% Housing Credit rate is applied to the acquisition basis. Generally, the 9% (or 4% in certain circumstances) Housing Credit rate is applied to the substantial rehabilitation basis. The property cannot have been placed in service within 10 years prior to acquisition. In addition, capital improvements on the building are not eligible cost items if within the previous 10 years, major capital improvements have been made to the building. The new buyer or related entity cannot currently own the building; however, 10% of the ownership may remain unchanged.
- **Substantial Rehabilitation only.** The Housing Credit may be claimed on the basis of costs incurred for the substantial rehabilitation of a property without claiming credit on the acquisition basis of the project.
- **New Construction.** Housing Credits at the 9% (or 4% in certain circumstances) Housing Credit rate are available for the eligible costs to construct a new building or buildings.

**Ineligible Costs.** Certain project costs are not subject to inclusion into eligible basis upon which the Housing Credits are derived. These include:

- 1. Commercial Building Costs.
- 2. Land.
- 3. Permanent Financing Fees.
- 4. Reserves.
- 5. Off-Site Improvements.
- 6. Syndication Expenses (including legal, accounting, and bridge loan interest).
- 7. Any expense that cannot be depreciated with the building.
- 8. OHFA Application, Reservation, & Compliance Fees.
- 9. In-kind contributions to a project.

This list is not inclusive of all costs that may be ineligible for Housing Credits. Please refer to Section 42 of the IRC for more information.

The Housing Credit is not available for any of the following facilities: hospitals, nursing homes, sanitariums, lifecare facilities, retirement homes (if providing significant services other than housing are mandatory for residents), employer housing, mobile homes and student housing. Factory-made housing that is permanently fixed to real property may qualify for the Housing Credit. Congregate care facilities may be eligible if the "additional supportive services" are provided to the resident as a voluntary option and the resident is not charged mandatory fees for those services. Please refer to Section 42 of the IRC for more information.

The costs of constructing or rehabilitating a community service facility (such as a daycare building) located in a qualified census tract may be included with the eligible basis of a Housing Credit project. These additional costs cannot exceed 10% of the eligible basis for the entire project. All community service facilities that are part of the same qualified project shall be treated as one facility. A community service facility must be designed to serve primarily individuals, not necessarily residents of the project, whose incomes are 60% or less of the AMGI. Please refer to IRS Revenue Ruling 2003-77 for more information.

#### E. Policy Statements

OHFA seeks to utilize the Housing Credit Program to create sustainable affordable housing (both financially and physically) by distributing resources through a transparent allocation process that addresses the mandates of the law, the needs of our primary customers and respects the interests of our stakeholders. Primary customers include low- and moderate-income residents, the development community, and owners of existing Housing Credit properties.

The following policy statements have been developed using input and feedback from OHFA Board members, program stakeholders, and primary customers, as well as the expertise of our staff regarding affordable housing needs in Ohio. These policy statements are the basis for the allocation process outlined in later sections of the Qualified Allocation Plan. The statements are not listed in any particular order; rather the priority of each policy is reflected in the allocation process.

Housing credits will be allocated to proposals that promote the policies and goals indicated in the QAP and are determined to be in the best interest of the citizens of the State of Ohio. OHFA reserves the right to award credits irrespective of competitive score if a proposal furthers the policies stated in the plan.

#### 1. Types of housing

a. OHFA will support the development of three broad types of housing: Multifamily apartments; properties designed for senior populations; and single-family rental homes with a Lease-Purchase model.

b. This development objective will include a preference for the preservation of existing affordable housing that is in the greatest need of rehabilitation and has expiring Section 8 or equivalent federal rental assistance contracts.

c. OHFA will also support the development of Permanent Supportive Housing for the homeless.

d. Consideration will be given to distribute credits throughout various geographic regions of the state.

#### 2. Types of subsidy

a. OHFA will finance properties with substantial federal development subsidy, such as the USDA Rural Development Section 515 program and the HUD HOPE VI program.

b. A preference will be given for the development of projects that will serve very lowincome populations and provide federal rental subsidy for the residents.

#### 3. Project characteristics

a. Select properties based on strength of the market area, including vacancy rates, penetration rates, the condition of other housing credit properties and the projected growth rate of the low-income population.

b. Consider the project and unit amenities in the selection process.

c. Support Universal Design in all properties receiving housing credits. "Visitability" guidelines shall be incorporated into all newly constructed properties.

d. Support development of properties that meet Green Communities standards.

e. Give preference to proposals that are the highest priority projects of the community and/or the developer.

f. Consider other unique characteristics with tangible benefit for the residents and/or housing in the selection process.

#### 4. Development team characteristics

a. Favor development team members with successful experience in the location and type of housing being proposed.

b. Support the endeavors of community-based non-profit housing organizations to develop housing in their service area.

c. Judge the development team on the ability of each member to meet key responsibilities in a timely and efficient manner, including the general partners, developers, contractors and property manager.

#### 5. Financial considerations

a. Encourage the development of properties that meet OHFA financial underwriting requirements and are forecast to have sufficient long-term operating income.

b. Consider construction costs of a reasonable level when comparing proposals for similar types of projects.

The transparent allocation process outlined in this QAP is replacing the objective scoring system utilized in previous years. Due to this fundamental change in approach, applicants and others should not rely on the past practices of OHFA as precedent for how funding decisions will be made in 2007.

#### II. ALLOCATION PROCESS

#### A. Instructions

All applications for 2007 Housing Credits at each stage of the allocation process must be submitted to the **Office of Planning, Preservation & Development; OHFA; 57 East Main Street; Columbus, Ohio 43215.** Applications must be received no later than 5:00 p.m. by the dates listed in the program calendar, unless the project is financed with tax-exempt bonds (see Page 51). Applicants must use the 2007 Affordable Housing Funding Application (AHFA) available on the OHFA web site at www.ohiohome.org.

The application review process will consist of three stages. The first stage is a review of the experience and capacity of all organizations that wish to participate as general partners or developers during the program year. This review will result in a maximum number of credits for which each organization will be eligible. The second stage is a review and evaluation of proposed project sites, including market criteria, project design and amenities, site location and quality, and the scope of work for rehabilitation projects. This review may result in a competitive score for these items. Applicants who elect to continue to the third stage of the process must submit a full application for review of all other threshold and competitive criteria. OHFA will assure that any changes to or withdrawal of applications at any stage of the review process will affect all applicants in a fair and equitable manner.

**Interpretation of Policies.** The QAP is intended to provide sufficient information to prospective Housing Credit applicants. However, due to the complexity of the program and the housing development process in general, not every potential circumstance is covered in the QAP. OHFA will interpret the policies and guidelines contained in the QAP upon review of an application for Housing Credits, and may accept or reject an application, or determine whether to award competitive points based on its interpretation. Applicants are strongly encouraged to seek guidance from OHFA regarding any situation not explicitly addressed in the QAP prior to submitting their application. If an applicant fails to request such guidance, OHFA will consider this failure to disclose information in its decision making process.

<u>Special Allocation</u>. A project that has returned a Housing Credit allocation from a previous year due to the inability to proceed resulting from local government action that has been determined through the judicial system to be inappropriate may seek an allocation of credit in the current year. In order to qualify to apply for this relief, the project must meet the following requirements:

- 1. The project must have received an allocation of competitive Housing Credits from the OHFA in a previous year.
- 2. The owner of the allocation must have returned the Housing Credits to the OHFA prior to the required placed-in-service date.
- 3. The underlying reason for the return of the credit allocation must relate to action or inaction of the local government approval process to allow for plan approval or building permit issuance.

- 4. The owner of the project must obtain either a final judicial determination that the local action or inaction is inappropriate or a settlement or consent of all parties to an appealable judicial action that no appeal will be taken from a judicial decree or that determines the local activity is inappropriate. As a result of this judicial decree or settlement, the owner of the project must demonstrate that the project can now proceed. OHFA legal counsel and/or the Ohio Attorney General's office will make the determination of these requirements.
- 5. The project will complete a current year competitive application and request OHFA Board consideration to obtain a current year Housing Credit reservation.
- 6. OHFA staff will evaluate the project based on current year criteria, although waivers from current year requirements may be requested and considered. It is the OHFA's expectation that comparable competitive commitments will be made. It is expected that any monetary damages received which are related to the project, less direct costs of litigation apportioned between damages that are related and unrelated to the project, will be pledged to the project.

Qualifying requests will be summarized and presented to the OHFA Multifamily Committee and Board for consideration and approval. The OHFA has no affirmative obligation to grant approval to any project seeking relief.

<u>Previous Allocation.</u> Owners of projects that received a prior allocation of Housing Credits may apply for additional credit if necessary for the continued financial feasibility of the project. The ownership structure, development team members, rent elections, applicable fraction, developer's fee, special needs population served (if any), and physical structure of the project may not be changed unless approved in advance by the OHFA. All requests for changes must be received no later than 30 days prior to the application deadline for the Site & Market Evaluation.

Applications for additional credit must include documentation dated within one year prior to application for Housing Credits. Owners must meet all requirements contained in the 2007 QAP.

Owners of projects that received an allocation of Housing Credits in previous years and are placed-inservice may only apply for additional Housing Credits if 10% or more residential square footage, and/or 5% or more units have been added to the project. The OHFA may waive these requirements if an applicant can demonstrate that the project requires an extreme amount of repairs, is supported by the local government, and the local government and/or a federal agency is providing additional financial assistance. An extreme amount of repairs is defined as a situation in which the rehabilitation hard costs equal or exceed 50% of the total project cost. In addition, the OHFA reserves the right to place restrictions on new ownership or management, limit the developer's fee, and require a capital needs assessment with the application. Applicants must include a narrative with the application that outlines the need for the waiver. The OHFA has the sole discretion to approve such requests and will judge the requests on a case-by-case basis.

All placed-in-service Housing Credit projects (without tax-exempt bond financing) must apply during a standard application round and will be reviewed according to the current year's competitive criteria. In addition, projects that re-apply may be subject to additional underwriting requirements. Projects must provide the previous Housing Credit allocation amount, the previous project square footage, and previous number of units on the new application and in the project narrative. Placed-in-service Housing Credit projects are also subject to rules outlined in Section 42 of the IRC and Treasury Regulations.

**Duplicate Applications.** Each application must consist of a legitimate stand-alone development proposal. The OHFA does not consider projects that are artificially divided or duplicate projects on adjacent or nearby sites to be legitimate development proposals, because such applications may manipulate the competitive selection process and circumvent allocation priorities. Therefore, the OHFA will reserve the right to combine or reject applications for projects located in close proximity and sharing similar attributes, such as project type, population served, construction style, and/or development team members.

If OHFA elects to combine applications, then the developer will be required to demonstrate that the combined project will be financially feasible and is supported by the local community. The conclusions in the market study must be updated based on the total number of units, and items such as zoning documents, public notification letters and consolidated plan certification may also need to be updated. If the OHFA determines that it is appropriate to combine applications in this manner, then the applicant(s) must either submit the updated documents described above or elect to withdraw one or more of the duplicate applications. An election to withdraw an application must be in writing and signed by all parties who signed the original application.

In addition to combining applications, the OHFA will prohibit applications that receive a reservation of housing credits from later adding land or sites from other projects that were proposed in 2007, did not receive a reservation of credits and were located in the same county or, for the eight largest counties, the same submarket. The OHFA will permit a parcel of land or an existing building to be included in only one application during a funding round.

**Identification of Costs.** The hard construction cost line items in the proforma section of the application must only include costs for those items that are depreciable with the building. All soft cost items that are usual and customary for the construction or rehabilitation of a Housing Credit property, including professional fees and project reserves, must be included and properly identified as soft cost items. All costs relating to building acquisition must be accounted for in an appropriate manner.

The OHFA reserves the right to review the proforma of any applicant and request a breakdown of the hard construction cost line items, which must be consistent with the scope of work for the project. An applicant with a fixed price contract in which all construction costs are designated as hard costs must estimate soft cost allocations from that contract and include those estimates as soft costs in the application. The initial breakdown between hard construction costs and soft costs may not vary beyond a reasonable amount from the actual costs indicated in the final cost certification.

#### B. 2007 Program Calendar

#### November 2006

2 Applications for Experience & Capacity Review Submitted

#### December 2006

7 Experience & Capacity Determinations Issued

2007 Housing Program Trainings

#### <u>January</u>

2 2007 AHFA Ready for Distribution

#### **February**

15 Applications for Site & Market Evaluation Submitted

#### March

1 Market Studies Submitted

#### <u>April</u>

26 Results of Site & Market Evaluation Issued

#### (Subject to Change)

#### <u>June</u>

7 Deadline for Full Applications

#### <u>August</u>

1 Final Results Released & Reservation Agreements Issued

22 Next Steps Meeting for Successful Applicants

#### September

7 Maximizing Outcomes Pool Awards Announced

#### November

15 Carryover Submission Deadline

#### **December**

28 Carryover Allocation Agreements Issued

#### C. Experience & Capacity Review

OHFA will conduct a review of the experience and capacity of potential general partners and developers prior to submission of Housing Credit applications for individual properties. The result of this review will determine whether an organization may participate in the upcoming program year and the maximum credit amount that such organization may be awarded as a general partner and developer. The level of participation may be extended to their role as general contractor at the discretion of OHFA.

The following items must be submitted for OHFA to conduct the experience & capacity review:

- 1. A brief narrative describing the experience of the organization with regard to development of subsidized affordable housing, including the number of projects and units that have been completed and placed into service.
- 2. A summary of all projects under construction, including their present status and expected completion date.
- 3. Resumes of key development staff within the organization, focusing on their affordable housing development experience.

The following criteria will be considered when making a determination:

- 1. Past experience developing affordable housing using OHFA programs. Properties presently in service and those under construction will be considered, and the quality and success of previous developments will be taken into account.
- 2. Other affordable housing development experience using government funded programs, including existing properties and those under construction.
- 3. The development capacity of the organization to complete construction of all current projects on time and within program requirements and application commitments.
- 4. The financial capacity of the organization to ensure that construction will be completed on time and that work will be guaranteed for quality.
- 5. The organization must be in good standing with all OHFA programs in order to participate in the upcoming program year.

An organization will be placed into one of the following tiers as a result of the review:

- 1. Tier One: Eligible for a maximum of five (5) housing credit awards and no more than \$3,000,000 of credits.
- Tier Two: Eligible for a maximum of three (3) housing credit awards and no more than \$2,000,000 of credits.
- 3. Tier Three: Eligible for a maximum of one (1) housing credit award and no more than \$500,000 of credits. A greater amount, not to exceed \$1,000,000, may be awarded in this tier based on the financial need of the project and the experience of the development team.

4. Tier Four: Ineligible for a housing credit award during the current program year.

Organizations in Tier One or Tier Two may, at the discretion of OHFA, receive an additional two (2) housing credit awards in order to facilitate the development of small properties that meet the affordable housing demand of their market area.

Placement in one of these tiers does not constitute a guarantee of any level of funding. OHFA will use information submitted by the organization and other reasonable sources available to make these determinations, including reports and opinions of other public funding sources. OHFA reserves the right to place additional restrictions on applicants and limit credit allocations due to identities of interest between organizations applying for Housing Credits.

#### Maximum Credit Cap Requirements

a. All users are restricted to a maximum of \$3,000,000 in annual Housing Credits based on the determination made by OHFA in the Experience & Capacity Review.

"Users" to which the credit cap applies are actual general partners, and parent organizations of general partner entities or affiliates of the general partner or managing members of entities to which Housing Credits have been awarded. "Affiliate" is any entity that directly or indirectly controls another entity or has a controlling interest in the entity. "Controlling Interest" is defined as the possession, directly or indirectly, of the power to direct or cause the direction of the management and policies of an entity, whether through the means of ownership, position, contract, or otherwise. In addition, "controlling" means the possession, directly or indirectly or indirectly, of the management and policies of an entity, whether through the means of ownership, position, contract, or otherwise.

b. Organizations acting as users, developers, and/or general contractors are limited to a maximum of \$3,000,000 in annual Housing Credits based on the determination made by OHFA in the Experience & Capacity Review.

An **"organization"** to which this cap applies is defined as the actual entity indicated in the AHFA, and any parent organization or affiliate of such entity (see the preceding paragraph for definitions of affiliate and other applicable terms). This restriction includes any applications in which such organization is indicated as a general partner or as a consultant. If a developer or general contractor enters any additional projects after reservation agreements are issued, these will count against their cap for the following year. Full disclosure of identity of interest between all development team members must be included in the application. At the time of reservation and allocation, each general partner, developer and general contractor must execute a certification that their participation in Housing Credit projects is limited to the maximum credit cap amounts. If an entity does not fully disclose all participation, then such entity and all affiliated organizations will be banned from participating in the Housing Credit program for one year from the date of discovery by the OHFA.

c. Organizations acting as users and/or developers are limited to a maximum of 75% of the Housing Credits assigned to each Allocation Pool. However, the first project awarded to an organization in any pool may exceed this amount.

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The OHFA reserves the right to determine to which entities the maximum credit cap may apply. Any such determinations shall apply only to the applications received in 2007 and shall not be bound or limited by any determinations made by the OHFA for any previous year. The annual credit amount for each project will be applied to each general partner, developer, or general contractor, regardless of ownership interest; thus, a 51% general partner will have the entire project credit amount applied toward its cap, rather than 51% of the credit amount.

#### Good Standing with OHFA and ODOD Housing Programs

Program participants will be considered to be not in good standing when one of the following apply to a project in which the entity or individual is involved in an executive capacity (i.e. anything other than as a passive investor or general contractor):

- 1. Outstanding uncorrected IRS Form 8823.
- 2. Default on any OHFA loan.
- 3. Failure to submit an annual owner certification or report.
- 4. Before the issuance of IRS Form 8609, the project has non-compliance issues that would be reported to the IRS if Form 8609 had been issued.
- 5. Failure to request Form 8609 in a timely manner.
- 6. Failure to abide by the regulations of the Housing Development Assistance Program (HDAP).
- 7. Violating the terms of a HDAP funding agreement.
- 8. Failure to pay applicable program fees.
- 9. Failure to maintain good standing with an Ohio Department of Development program.
- 10. Deviating from an approved project plan without OHFA approval.
- 11. Providing false, misleading, or incomplete information on an application or other document required by the OHFA.
- 12. Failure to respond in a reasonable period to requests for information or documentation.
- 13. Changing a management company or other approved project participant without OHFA approval.
- 14. The internal OHFA Good Standing Committee determines that a responsible party should be considered to be not in good standing. Such a determination by the Good Standing Committee will be based upon a recommendation by staff. Staff will base such recommendation on a pattern of mismanagement or non-compliance as evidenced by monitoring reviews or other information available to the OHFA. Determinations made by the Good Standing Committee may be directly appealed to the OHFA Multifamily Committee as described below.

A designation of not in good standing will result in the entity or individual so designated being unable to participate in any OHFA programs until the violations resulting in such designation are resolved. Parties deemed to be not in good standing under any of the above items may, upon submission of additional information, request that the Good Standing Committee remove such designation. In the event the Good Standing Committee denies a request, the applicant may appeal to the Multifamily Committee of the OHFA Board. Designations of not in good standing resulting from Item 14 above, may be appealed directly to the Multifamily Committee. The decision of the Multifamily Committee is final.

Projects may request that the OHFA waive violations of the good standing policy as described in Items 1-13 above. Examples of circumstances where a waiver may be issued include when a management company or owner "inherits" uncorrected Forms 8823, or in the event of a casualty loss.

#### D. Site & Market Evaluation

OHFA will conduct an initial review and evaluation of proposed project sites. This review will encompass market criteria, project design and amenities, and site location and quality. A project will receive a competitive score and ranking as a result of the evaluation. OHFA may also eliminate a project from further consideration following this evaluation.

The following items must be submitted for OHFA to conduct the site & market evaluation. Refer to the 2007 Program Calendar for application deadlines.

- 1. The 2007 Affordable Housing Funding Application (AHFA) with the General Project Information, Public Notification and Program Certification sections completed. The submission must include an original signed hard copy and an electronic copy on a computer disk. All project sites must be identified in the appropriate section of the AHFA. Scattered-site projects must identify at least 50% of their sites, and identify all of the submarkets in which the entire project will be located.
- 2. Application processing fee in the amount of \$1,000. An application will be immediately rejected if a check is returned for insufficient funds.
- 3. A market study conducted by an approved market study professional that meets all OHFA requirements.
- 4. Evidence that the public notification process has been completed pursuant to the Ohio Revised Code and OHFA requirements. Copies of all public notification letters and receipts must be submitted.
- 5. Preliminary plans and specifications that provide a description of the proposed development, including the following:
  - a. Typical unit plan(s) that include the square footage of each unit.
  - b. Building elevations (photographs are acceptable for rehabilitation projects).
  - c. A site plan that shows how the development is to be built. This plan must indicate the placement and orientation of buildings, parking areas, sidewalks, landscaping, amenities, easements, trash dumpsters, buffers, etc.
  - d. A schematic site plan that shows the site boundaries and includes the location of any streams, ravines, gullies, drainage problems or other construction deterrents. All utility locations such as water, sewer, gas, electric, and phone lines must be indicated. If utility services are not presently located at the site, then the plan must reflect the distances from the services.
  - e. The most recently available topography map of the site that clearly identifies the site contour lines at twenty (20) foot intervals or less.
  - f. A current aerial photograph with the location of the site clearly marked. For scattered site projects, submit a map indicating the location of each site with reasonable specificity.
  - g. A detailed scope of work (rehabilitation projects only) that identifies all hard construction items and their cost.

Architectural plans must be on paper no larger than 11 inches by 17 inches and must fit completely into the application binder.

- 6. Completed and executed OHFA Form 001 (Contractor/Architect Certification) evidencing that all minimum project requirements will be met. Any requests to waive these requirements must also be submitted with the form.
- 7. Supportive service plan outlining services that will be provided to the residents. This plan must be formatted as shown in Exhibit J. Services must be appropriate to the residents of the project, i.e. seniors, families, populations with special needs, etc.
- 8. Mini-Phase I Environmental Site Assessment (MP-1). The scope of work for the MP-1 may be found in Exhibit O.

Additional information from the local development departments or the local MHA may also be submitted for consideration by OHFA during the site & market evaluation.

#### Competitive Scoring Criteria

1. Housing Credit Vacancy Rate (2 points)

Projects located in counties or submarkets that have an average vacancy rate for housing credit projects equal to or less than the statewide average will receive two points. The OHFA will use vacancy data from the Statewide Rental Housing Analysis (SRHA) and annual operating surveys to determine the counties or submarkets eligible for points. Projects will be evaluated and grouped based on project type. The three project types that will be considered are single-family, multifamily, and senior (age 55 or older). All units in a project must be located in the eligible county or submarkets, points will be prorated based on the percentage of total units located in each county or submarket, and the total will be rounded to the nearest whole number. Refer to Exhibit Q for more information.

<u>Special Market Condition</u>: The market analyst for the project may challenge the score in this category by presenting statistical evidence indicating a vacancy rate equal to or less than the statewide average in the Primary Market Area (PMA). If the evidence presented is acceptable to OHFA, then points may be awarded in this category. OHFA reserves the right to override the analyst's recommendation.

#### 2. Market Vacancy Rate (1 point)

Projects located in counties or submarkets that have an average vacancy rate for market rate projects equal to or less than the statewide average will receive one point. The OHFA will use vacancy data from the SRHA to determine the counties or submarkets eligible for points. All units in a project must be located in the eligible county or submarket in order to receive the points. For projects with units in multiple counties or submarkets, points will be prorated based on the percentage of total units located in each county or submarket, and the total will be rounded to the nearest whole number. Refer to Exhibit R for more information.

<u>Special Market Condition</u>: The market analyst for the project may challenge the score in this category by presenting statistical evidence indicating a vacancy rate equal to or less than the statewide average in the Primary Market Area (PMA). If the evidence presented is acceptable to OHFA, then points may be awarded in this category. Consideration will also be given to the

quality and project type of existing market housing. OHFA reserves the right to override the analyst's recommendation.

3. Penetration Rate (2 points)

Projects located in counties or submarkets that have an average penetration rate (for households with incomes between 40% and 60% AMGI) equal to or less than the statewide average will receive two points. The OHFA will use data from the SRHA and annual operating surveys to determine the counties or submarkets eligible for points. Projects will be evaluated and grouped based on target population. The target populations that will be considered are family/individuals and senior (age 55 or older). All units in a project must be located in the eligible county or submarkets, points will be prorated based on the percentage of total units located in each county or submarket, and the total will be rounded to the nearest whole number. Refer to Exhibit S for more information.

<u>Special Market Condition</u>: The market analyst for the project may challenge the score in this category by presenting statistical evidence indicating a penetration rate equal to or less than the statewide average in the Primary Market Area (PMA). If the evidence presented is acceptable to OHFA, then points may be awarded in this category. Consideration will also be given to the quality and project type of existing affordable housing. OHFA reserves the right to override the analyst's recommendation.

4. Growth Rate for Income-Qualified Households (1 point)

Projects located in counties or submarkets that have a positive (increase of more than 25 households) growth rate of households with incomes between 0% and 60% AMGI between 2005 and 2010 will receive one point. The OHFA will use 2006 HISTA data created by Ribbon Demographics to determine the counties or submarkets eligible for the points. Projects will be evaluated and grouped based on target population. The target populations that will be considered are family/individuals and senior (age 55 or older). All units in a project must be located in the eligible county or submarkets, points will be prorated based on the percentage of total units located in each county or submarket, and the total will be rounded to the nearest whole number. Refer to Exhibit T for more information.

<u>Special Market Condition</u>: The market analyst for the project may challenge the score in this category by presenting statistical evidence indicating a positive growth rate for households with incomes between 0% and 60% AMGI in the Primary Market Area (PMA). If the evidence presented is acceptable to OHFA, then points may be awarded in this category. OHFA reserves the right to override the analyst's recommendation.

<u>Nominal Market Impact</u>: One point may be also be awarded in this category if the number of proposed units is equal to or less than 2% of the 40% to 60% AMGI income qualified households in the county or submarket by project type as determined by the OHFA. Refer to Exhibit U for a listing of maximum units by project type – family or senior (age 55 or over).

- 5. Project Design & Amenities (10 points): OHFA will give preference to projects that best meet the following guidelines. Points will be awarded on a scale of 0 to 10 in this category.
  - Compatibility of scale, design and architecture between project and surroundings.
  - Provisions for storage space & basements where appropriate.
  - Availability of garages & other parking accommodations where appropriate.
  - Provision for on-site community and recreational spaces.
  - Incorporation of universal design in addition to those elements that define "visitability".
  - Provision for appropriate supportive services for the residents.
  - Other amenities appropriate to the type of housing and the population served.
- 6. Site Location & Quality (10 points): OHFA may conduct a site visit and a review of application materials and give preference to projects that best meet the following guidelines. Points will be awarded on a scale of 0 to 10 in this category.
  - Design and layout of buildings, green spaces and pedestrian areas on the site.
  - Availability and proximity of appropriate public services, including: public transportation; public safety (police/fire department); schools; day care/after school programs; library; community center.
  - Availability and proximity of appropriate community services, including: shopping (gas, grocery, banking, pharmacy, etc.); restaurants; parks; recreational facilities; hospital; health care facilities.
  - Effect of industrial, institutional or other incompatible uses that may adversely affect residents, including but not limited to: power transmission lines and towers; frequently used railroad tracks; high traffic corridors; factories; junkyards; landfills; wastewater treatment facilities.
  - Contributes to an existing community development plan adopted by the local jurisdiction.
  - Concentration of other affordable housing development in the market area.
  - Other services appropriate to the type of housing and the population served.

The applicant must clearly mark the physical location of the project site and provide detailed driving directions so that OHFA staff may easily conduct a site visit. Applicants for scattered site projects must be available to provide a tour of the sites and neighborhoods at a time convenient for OHFA staff.

In addition to assigning a competitive score to each application, OHFA will compare applications of the same project type and located in the same county or market area, and may prioritize and rank such applications to determine which projects will receive credits following the entire application review process.

#### **Restricted Areas**

An application may not be eligible for a Housing Credit allocation if OHFA awarded an initial allocation of credits to another project between 2004 and 2006 located in the same Primary Market Area (PMA) and serving the same population. This applies only if the previous application consists of newly created affordable housing units located on single or closely grouped sites.

The number of income-eligible households in the PMA will be a factor to determine whether the application is eligible for funding. Other factors may include vacancy and penetration rates in the PMA, population to be served by the proposed project, condition and age of the existing housing stock,

and whether the previous project is placed-in-service and fully leased. OHFA may also reject an application if an existing project presently in service in the PMA has occupancy difficulties due to market conditions.

#### Market Study Requirements

A market study conducted by an OHFA-approved market study professional must be submitted with the application. A list of OHFA-approved professionals is available on the OHFA web site. In order to placed on this list market analysts must follow the application requirements that are also available on the web site. All information submitted in the market study will be compared with the OHFA Statewide Rental Housing Analysis. Any items that vary from the analysis may be challenged. Any market study professional submitting inaccurate information may be removed from the list of OHFA-approved market study providers. The market study professional must organize the study using the index found in Exhibit I and complete the market study checklist (OHFA Form 002).

A market study must include all of the following:

- a. Executive summary in bullet format that briefly reviews all of the market study requirements and indicates any recommendations or suggested modifications to the proposed project.
- b. Concise conclusion by the author that indicates a market exists for the proposed project. The conclusion must include the estimated stable year vacancy rate and the estimated time needed to fully lease-up the proposed project. If the estimated stable year vacancy rate exceeds 7% and/or the estimated lease-up time exceeds one year, provide a detailed explanation.
- c. Description of the proposed project including all of the following: the site and adjacent parcels; visibility and accessibility of the site; project design (walk-up, elevators, etc.); number of units; number of bedrooms (efficiency, SRO, 1, 2, 3, etc.) and baths; unit and project amenities; proposed rents and utility allowances; and population served. This information must be consistent with the AHFA. Include color photographs of the project site(s) and surrounding areas. For a scattered-site project, color photographs of at least four (4) sites or at least 10% of the total number of sites in the project must be included (whichever number is greater). The photographs submitted should reflect the various streets or neighborhoods in which the project sites are located. The author must review the site and floor plans and indicate whether the plans are appropriate or need certain modifications.
- d. Description and map of the Primary Market Area (PMA) for the proposed project, including the methodology used to determine the boundaries. Provide a detailed explanation if the PMA includes any areas outside of a five-mile radius from the proposed project. Include a discussion of the health of the overall rental housing market in the PMA.
- e. Comparison of the rents of the proposed project to the market rents for comparable units in the PMA. Include the methodology for the calculation of the market rents.
- f. Description of the number of **income-eligible renter households** in the PMA. An incomeeligible household is defined as spending up to 35% of income on rent for families or up to 40% of income on rent for seniors. Indicate the percentage of these households that are required to fully lease-up the project ("capture rate"). If this percentage exceeds 10%, provide a detailed explanation for the higher rate.

- g. Description and evaluation of the public services (including transportation, police, fire department, and schools), infrastructure (including roads and traffic), community services (including shopping, recreation, medical services, and services for special needs if applicable), and employers in the PMA. List the approximate distances to all the services. Include a map that clearly identifies the location of the project and all public services and community services.
- h. If the project will be serving a special needs population, identification of the number of special needs households residing in the PMA. Indicate the percentage of these households that are required to meet the project's special needs set-aside. Special needs populations are permanent supportive housing for the homeless, senior housing, housing for persons with a developmental disability, and housing for persons with severe and persistent mental illness. Information regarding the number of special needs households may be obtained from the local Continuum of Care study, local CHIS or Consolidated Plan, local Mental Health or MR/DD Board, homeless shelters, or other community social services agencies. Please document the source of your information.
- i. Description of the federally subsidized developments and Housing Credit projects (both operating and not yet placed-in-service) located in the PMA. Housing Credit projects not yet placed in service must be included in the analysis. Provide the current vacancy rate for each project and include the person(s) contacted for each competing project and the method of contact. Compare the rents, amenities, unit sizes, bedroom sizes, and populations served of the competing projects to the proposed project. The following information must also be included: name, location, population served, type of design, age and condition, number of units by bedroom type, rent levels, number of bedrooms and baths for each unit type, size in square footage of units, type of utilities and whether paid by tenant or owner, unit and site amenities. Comparisons to the subject rents should be based on comparable amenities, utilities, location, parking, and any rental concessions. Identify specific reasons why comparables are faring poorly in the market (if applicable). Projects that receive a reservation may be required to amend their market study to incorporate those other projects receiving an allocation in the same round and are located in the same primary market area. A listing of Housing Credit projects in service and in development is located on the OHFA web site. Calculate the ratio of subsidized and Housing Credit units to income eligible renter households.
- j. Estimate of the vacancy rates of the Housing Credit projects (only those currently operating) located in the PMA during the first stabilized year of the proposed project. If the estimated vacancy rate exceeds 10% for any Housing Credit project, provide a detailed explanation for the higher rates.
- k. Description of comparable market rate developments located in the PMA. Provide the current vacancy rate for each project and include the person(s) contacted for each competing project and the method of contact. Compare the rents, amenities, unit sizes, bedroom sizes, and populations served of the competing projects to the proposed project. The following information must also be included: name, location, population served, type of design, age and condition, number of units by bedroom type, rent levels, number of bedrooms and baths for each unit type, size in square footage of units, type of utilities and whether paid by tenant or owner, unit and site amenities. Comparisons to the subject rents should be based on comparable amenities, utilities, location, parking, and any rental concessions.

- I. Evaluation of any concerns or issues raised by the most local Public Housing Authority (PHA). The applicant or market study author must send a letter via certified mail to the local PHA. The letter must contain a brief description of the project and target population, instructions for the PHA to forward all comments to the market study author, and a statement that all comments must be submitted within 30 days from receipt of the letter. If the PHA does not respond to the letter or comments are submitted after the 30-day comment period, the market study author does not need to analyze the PHA's issues or concerns. Include in the market study a copy of the letter, certified mail receipt, and a copy of any letters from the PHA.
- m. An executed original OHFA Form 003 Market Study Certification. The market analyst shall have no financial interest in the proposed project. Financial interest is deemed to be any remuneration other than the fee for preparing the market study. Furthermore, the fee assessed for the study shall not be contingent upon the proposed project being approved by the OHFA.
- n. A list of all data sources used in the study.

The study must have been completed or updated by the author within one year prior to the application deadline for Housing Credits.

The characteristics listed above are the minimum required to meet OHFA threshold requirements. The OHFA reserves the right to independently determine if a market exists for the proposed project and to require additional information and/or another market study. The OHFA may also contact the market analyst during the review process if any required information cannot be found in the study.

#### Public Notification Requirements

The applicant must notify, in writing, certain officials from:

- a. The political jurisdictions in which the project will be located; and
- b. Any political jurisdiction whose boundaries are located within one-half mile of the project's location.

The applicant must use the letter template provided in Exhibit F of the QAP. The notification must state the applicant's intent to develop a project using OHFA funding. The notification must be in writing and sent via certified mail, return receipt requested. Submit a copy of the stamped post office receipt (return receipt not required) for certified mail and copies of notification letters with your application. The letter must include the following information about the proposed project:

- a. The address of each site in the project;
- b. The maximum number of proposed units;
- c. The nature of the project (i.e. new construction or rehabilitation);
- d. All OHFA programs utilized in the project;
- e. A statement regarding the recipient's right to submit comments;
- f. The address of the OHFA and to whom comments should be sent; and
- g. The recipient's rights and procedures to express disapproval or objection.

The officials to be notified include:

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- a. The chief executive officer and the clerk of the legislative body for any city or village (i.e. mayor and clerk of council);
- b. The clerk of the board of trustees for any township;
- c. The clerk of the board of commissioners for any county;
- d. State Representative(s);
- e. State Senator(s); and
- f. Governor's Regional Economic Development Representative (Exhibit K).

Scattered-site projects must complete the public notification process for sites under control at application and then again for remaining sites prior to the Carryover deadline. The notification must be evidenced at Carryover.

#### Minimum Project Standards

- In addition to meeting all new construction and rehabilitation standards required by Section 42 and local and state building codes, each unit must provide a refrigerator and stove in good working order. The OHFA may permit an exception to this requirement on a case-by-case basis.
- b. Each bedroom in new construction or adaptive reuse units must be at least seven feet in each direction, at least 100 square feet total, and contain a closet in addition to the minimum square footage. Existing housing units are exempt from this criterion.
- c. The minimum hard construction costs for rehabilitation must be equal to or greater than \$10,000 per unit or 40% of the total project costs (minus the cost of land and any soft subordinate debt restructured by HUD under the Mark-to-Market program), whichever is greater. Applicable hard construction costs include residential hard construction costs, onsite improvements, construction contingency, furnishings and appliances. An exception to this requirement are projects with tax-exempt bond financing, in which the minimum hard construction cost for rehabilitation projects must be equal to or greater than \$6,000 per unit.
- d. All new construction units will incorporate the following Universal Design elements which constitute "visitability":

(1) No step entrance: Provide at least one no step entrance into the unit. The required no step entrance shall be accessed via an accessible route.

(2) Doors/Openings: All doors and openings shall have a minimum net clear width of 32 inches.

(3) Bathroom/Half Bath: Provide a bathroom or half bath on the main floor with clear floor space of 30 inches by 48 inches.

- e. A single-site multifamily project must provide a parking lot with concrete curbs and at least one parking space for each unit in the project. Exceptions to this requirement may be permitted on a case-by-case basis for projects located in dense urban areas, or for projects serving the elderly or permanent supportive housing populations.
- f. All units must be provided with energy efficient central air conditioning systems. Exceptions to this requirement may be permitted for preservation pool eligible projects that, due to design issues, can only provide window units or other cooling systems for each room.

- g. Three-bedroom units must contain at least one and a half bathrooms and units with four or more bedrooms must contain at least two full bathrooms. Exceptions to this requirement may be permitted for existing housing projects that, due to design issues, cannot provide the required number of bathrooms without incurring excessive costs.
- h. Except for single-family homes and scattered-site developments, the owner must provide fulltime (at least 20 hours per week) on-site management staff based on the following scale:
  - Up to 75 units = at least one full-time staff;
  - 76 to 150 units = at least two full-time staff;
  - Over 150 units = at least three full-time staff.

The OHFA may permit an exception to this requirement on a case-by-case basis.

- i. The owner must provide reasonable security features, such as security staff, cameras, alarm systems, secure common hallways, block watch plans, etc. for all residents. The applicant must describe such features in a narrative that cannot exceed one page in length.
- j. Minimum unit size (residential living space) for new construction and adaptive reuse projects are as follows:
  - SRO Units: Exceed 250 S.F.
  - Efficiency Units: Exceed 450 S.F.
  - 1-Bedroom Units: Exceed 650 S.F.
  - 2-Bedroom Units: Exceed 850 S.F.
  - 3-Bedroom Units: Exceed 1000 S.F.
  - 4-Bedroom Units: Exceed 1150 S.F.
- k. Single-family homes must:
  - Contain three or more bedrooms;
  - Provide a two-car garage, or provide a one-car garage and a full basement;
  - Include washer/dryer hook-ups.

A full basement must contain at least 200 square feet with ceilings at least seven feet high and may not be used as bedrooms.

All requests for exceptions to items a., e., f., g., h., and k. above must be submitted to the OHFA no later than one month prior to the application deadline. In addition, the OHFA may waive any of the minimum project standards for rehabilitation projects with tax-exempt bond financing if the applicant can reasonably demonstrate that the standards are not appropriate or cost effective. The OHFA will evaluate each project on a case-by-case basis and staff decisions will be final. OHFA Form 001 must be submitted to certify all structural requirements previously listed.

#### E. Allocation Pools

The OHFA has divided the state's annual per capita credit allocation into three target pools, three geographic pools, and the maximizing outcomes pool. Each application will compete in only one of the target or geographic pools. Applications will be assigned to target pools at the discretion of OHFA based on whether the project meets the qualifications for the target pools. The amount reserved to each pool is the maximum amount that will be awarded in that pool. Credits that are not awarded in any pool will be distributed in the maximizing outcomes pool. OHFA may, at its discretion, approach applicants during the review process regarding adjustments to their requested credit amount in order to maximize the number of projects funded per pool.

Target Pools (not to exceed \$9,000,000 of the annual credit allocation)

#### 1. Rural Development Funding (not to exceed \$2,000,000)

- a. Includes new construction projects with a Section 515 loan, and new construction or rehabilitation projects with a Section 538 loan guarantee with interest subsidy.
- All buildings must be financed with a Section 515 loan or Section 538 loan guarantee.
  Evidence that the financing has been or will be obtained must be submitted with the application.
- c. The amount of a Section 538 loan guarantee must be equal to at least 10% of total project costs. The applicant must submit correspondence from RD that verifies the eligibility of their project for the upcoming loan guarantee program. A complete application for the guarantee must then be submitted to the appropriate RD office by September 1, 2007 or the credit reservation may be recaptured. The RD office will determine the completeness of such application.

Projects that receive a Section 538 Loan Guarantee are ineligible for points in the lease-purchase category (competitive criterion 8.). Applicants who receive an RD Section 538 Loan Guarantee for a lease-purchase development must submit by the Carryover deadline a legal opinion indicating that the units may be sold to residents after the 15-year compliance period.

d. If a project qualifies for the Preservation Pool it is ineligible for the Rural Development Pool.

#### 2. Permanent Supportive Housing (PSH) for the Homeless (not to exceed \$2,000,000)

- a. Projects are designed for persons/households that are homeless (primary residence is a publicly or privately operated shelter designed to provide temporary living accommodations, or a public or private place not designed for, or ordinarily used as, a regular sleeping accommodation for human beings) and have one or more of the following characteristics: physical, mental or developmental disabilities; alcohol and/or substance abuse problems; HIV/AIDS and related diseases; chronically unemployed (the project owner must provide appropriate employment services); or other persons/households that qualify under the HUD Shelter Plus Care Program.
- b. At least 50% of the units within the housing development must be reserved for occupancy by the targeted population.

- A comprehensive service plan that is satisfactory to the OHFA and meets all the requirements listed in Exhibit J must be submitted with the application that identifies (i) the services to be provided; (ii) the anticipated sources of funding for such services; (iii) the physical space that will be used to provide such services; and (iv) the applicant or the contracted (or equivalent relationship) supportive services provider and their experience in providing services to the targeted population.
- d. The applicant must provide a commitment for rental subsidy for at least 50% of the units. The subsidy must be specifically committed to the project. Sources may include project-based vouchers or other assistance from the local PHA, McKinney-Vento Homelessness grant, or other federal, state or local government source. The organization providing the subsidy must continue to hold the project in good standing while their funding is in place.
- e. The applicant must evidence support from the local government jurisdiction (city, village or township) in which the project is located.
- f. The project will not be considered for single-family lease purchase and senior housing points.
- g. Preference will be given first to projects located in a Geographic Pool A city or in a county with a Geographic Pool A city.
- h. All proposals for permanent supportive housing must compete in the PSH Pool and meet all requirements of the pool.
- i. In the Site & Market Evaluation, Competitive criteria for Housing Credit Vacancy Rate, Market Vacancy Rate, Penetration Rate, and Growth Rate of Income-Qualified Households will not be used in the PSH Pool.
- j. General partners must be non-profit organizations with experience in developing, owning, or managing supportive housing for the homeless or special needs individuals/families.

#### 3. Preservation (not to exceed \$5,000,000)

Includes the following projects:

a. Projects receiving project-based rental subsidy through a Section 8 Housing Assistance Payment Program (HAP) contract. Preference will be given first to contracts due to expire on or before December 31, 2009 and in effect at the time of application. Documentation from HUD or the applicable Contract Administrator that evidences the assistance and length of the contract must be submitted with the application.

A new owner must accept the project-based rental subsidy if it is offered by HUD. If a compelling reason exists for the new owner not to accept the subsidy, the applicant must submit a narrative that explains this decision and include letters supporting this decision from the resident council (if one exists), local government official(s), and a local or statewide low-income housing advocacy group that receives OTAG funding from HUD.

- b. Troubled projects that have received assistance through the USDA Rural Development (RD) office. Applicants must provide a letter from the RD office that details the current situation for the project, explains the need for housing credits, and approves of the current or proposed owner(s) and management company.
- c. Projects participating in the HUD Portfolio Reengineering Program. Applicants must provide a letter of eligibility from HUD and be assigned to a Participating Administrative Entity (PAE). Projects that have closed their financing under this program and have not yet placed-in-service are eligible for the pool.
- d. HUD Section 202 or 811 projects placed-in-service prior to 1979.
- e. Existing HUD Section 236 projects. The Interest Reduction Payment (IRP) must be decoupled from the Section 236 agreement if housing credits are awarded (exceptions may be permitted on a case-by-case basis). The affordability requirements indicated in the Section 236 agreement must also be maintained for the property.
- f. Projects that received a previous allocation of Housing Credits between 1987 and 1994 and were later completed and placed in service.
- g. Other properties judged by OHFA to encompass the preservation of existing affordable housing.

All of the units in a project must be located in buildings meeting the definition of preservation. Additional community rooms and common space may be added to the project. Projects competing in the preservation pool must submit a capital needs assessment with their application that meets the standards outlined in Exhibit L. The OHFA will use this assessment to determine whether the costs indicated in the application are appropriate considering the rehabilitation needs of the project.

Preservation projects with HUD assistance must submit a copy of the most recent REAC score for the property. If this score is less than 60, then the existing general partners and management company may not participate on the development team for the project, unless such entities demonstrate that they are in good standing with HUD and that their continuing participation will result in improvement of the condition of the property.

The preservation pool will be divided into two pools based on the geographic pool definitions. An amount not to exceed four million dollars (\$4,000,000) of the state's annual per capita credit allocation will be designated to preservation projects, meeting one of the definitions above, located in Geographic Pools A or B. An amount not to exceed one million dollars (\$1,000,000) of the state's annual per capita credit allocation will be designated to preservation projects, meeting one of the definitions above, located in Geographic Pool C.

In the Site & Market Evaluation, Competitive criteria for Housing Credit Vacancy Rate, Market Vacancy Rate, Penetration Rate, and Growth Rate of Income-Qualified Households will not be used in the Preservation Pool.

#### Geographic Pools (not to exceed \$10,500,000 of the annual credit allocation)

All buildings in a project must be located in one pool area. Projects located in multiple pools will not be permitted. For a definition of the pools refer to Exhibit G.

- 4. Geographic Pool C (rural areas): Not to exceed \$2,500,000.
- 5. Geographic Pool B (suburban areas & mid-sized counties): Not to exceed \$3,000,000.
- 6. Geographic Pool A (urban areas): Not to exceed \$5,000,000.

#### Maximizing Outcomes Pool

The remainder of the annual credit allocation (approximately \$2,500,000) will be awarded from the Maximizing Outcomes Pool at the discretion of OHFA. Applicants who do not receive credits in the target and geographic pools are eligible for this pool. Projects will be selected based on six criteria indicated below in order to meet program policies and goals that were not achieved in the other pools. These criteria are listed in order of priority, however no single criterion will take precedence over the others.

- 1. Preference will be given to projects located in counties or submarkets that received the fewest number of credit awards in the target and geographic pools. The population and housing need in these areas will be considered.
- 2. Preference will be given to target and geographic pools in which the total amount of credits awarded is significantly less than the maximum amount available in such pools.
- 3. CHDO Ownership: Consideration will be given if the majority owner/managing member is a state-certified Community Housing Development Organization (CHDO) and the proposed project is located in the established service area of the CHDO. This criterion is intended to meet the non-profit set-aside mandated in the IRC, and the CHDO set-aside for the HOME program.
- 4. Housing Authorities: Consideration will be given to projects under development by the local Public Housing Authority (PHA) using HOPE VI funds, Replacement Housing Factor (RHF) funds, or a loan secured by the assets and/or capital funds of the PHA as the primary source of financing. This criterion is intended so that a minimum of two such projects are funded from the annual per capita credit allocation.
- 5. Geographic Regions: Consideration will be given based on project location if the awards in the target and geographic pools have not achieved the following levels. The percentages are based on the number of income-eligible households in each region. (See Exhibit H on Page 81 for a list of Geographic Regions.)
  - a. Northeast: minimum of **18%** of the total allocation.
  - b. Northwest: minimum of **6%** of the total allocation.
  - c. Central: minimum of **10%** of the total allocation.
  - d. Southeast: minimum of **4%** of the total allocation.
  - e. Southwest: minimum of **14%** of the total allocation.

- 6. Housing Types: Consideration will be given based on project type if the awards in the target and geographic pools have not achieved the following levels:
  - a. Senior Housing: minimum of **20%** of the total allocation.
  - b. Lease-Purchase Homes: minimum of **20%** of the total allocation.
  - c. Family Apartments: minimum of **20%** of the total allocation.
- 7. Consideration will be given to a Tier One or Tier Two organization (see Experience & Capacity Review) that did not receive credits in the target or geographic pools.

Awards from this pool will be determined following the announcement of all other pool results. Refer to the 2007 Program Calendar for the announcement date.

<u>Waiting List:</u> Projects that do not receive a reservation will be placed on a waiting list for Housing Credits that become available via returns or the national pool later in the year. Such credits will be awarded to one or more projects based on their competitive score and how well they meet the stated policies and goals for the program.

If a project returns Housing Credits that were reserved during 2007 in a target or geographic pool, then applications from that pool will receive first consideration for any award of credits. Any other available credits will be distributed in the maximizing outcomes pool. Please note that if a project returns credits that were awarded during 2007, then any HDAP or HDLP awarded must also be returned. Projects that receive credits from the waiting lists may then be considered for HDAP or HDLP funding, although that funding cannot be assured.

The OHFA will contact representatives of the waiting list projects when Housing Credits become available. The OHFA will set a deadline for the applicant to respond to any offer.

#### F. Threshold Review

Threshold review is a basic review of the full application to determine if it is complete; all necessary forms, supporting evidence, and fees are included; and the project meets minimum program requirements. Unless noted otherwise, projects with tax-exempt bond financing must also meet all threshold requirements to receive Housing Credits.

The OHFA will complete threshold reviews of applications and offer the applicants the opportunity to correct deficiencies in their applications.

The criteria are as follows:

#### 1. Meets Section 42 Requirements

The project must meet all the requirements set forth in Section 42 of the Internal Revenue Code (IRC) of 1986, as amended, and all relevant U.S. Department of the Treasury regulations, notices, and rulings.

#### 2. Complete, Organized Application

Applications must be submitted in a three-ring binder, utilizing the index provided with the application and an index tab for each numbered or lettered section. Applications must be complete and consistent with all supporting documentation. An original signature of a representative of each general partner/managing member is required in the program certification section of the application. Any applications that are incomplete, inconsistent, and/or illegible will be rejected. An electronic copy of the AHFA must be submitted on a computer disk.

Application Fee: The appropriate processing fee must accompany each application. If a check is returned for insufficient funds, the application will be immediately rejected. The amount of the application fee is \$1,000 for the full application. This fee is in addition to the application fee previously paid for the site & market evaluation.

Projects with threshold deficiencies will be charged a resubmission fee. The resubmission fee will equal \$50 per corrected threshold review criterion up to a maximum of \$500. This fee will apply to all applicants, including tax-exempt bond projects seeking an award of Housing Credits. Any items that will not be supplied with the initial application for a tax-exempt bond project must be agreed upon in advance in order to avoid the resubmission fee. If a resubmission fee check is returned for insufficient funds, the application will be rejected.

#### 3. Extended Use

All projects must commit to an extended use term of a minimum of 30 years of affordability. Projects with tax-exempt bond financing must commit to an extended use term of the greater of 30 years or the outstanding term of the bonds. If an allocation of Housing Credits is received, the owner must file a Restrictive Covenant (provided by the OHFA) to waive the right to petition the OHFA to terminate the extended use term as described in Section 42 of the IRC.

#### 4. Evidence of Site Control

The applicant must submit copies of the executed and recorded deed(s) of the current owner if the property is owned by a general partner or limited partner in the project.

If the current owner is not a general partner or limited partner in the project, then one of the following must be submitted to properly evidence site control:

- a. Executed purchase option with date certain performance;
- b. Executed purchase contract;
- c. Executed land contract;
- d. Executed long-term (35 or more years) lease agreement with an executed and recorded memorandum of lease; or
- e. Executed option to enter a long-term lease agreement.

If parcels will be purchased from a City land bank, then a copy of the final City Council Resolution approving the transfer of all applicable lots may be submitted with the deeds of the current owner as evidence of site control.

Each of the site options or contracts may not expire until a reasonable period of time following the scheduled announcement date for Housing Credit awards. All option agreements relating to the transfer of a site must be included in the application.

The items listed above are the minimum required to meet threshold requirements. The OHFA reserves the right to require, as needed, additional documentation that evidences proper site control.

A scattered-site project is required to have at least <u>35%</u> of the sites under control. A project qualifies as scattered-site if there are 10 or more sites AND no more than 50% of the sites are contiguous. Contiguous sites are defined as two or more sites that share common boundaries, and cannot be separated by vacant or developed land, roadways, railroad tracks, rivers, creeks, etc. A site is defined as a parcel with an assigned permanent parcel number as it exists at application. The OHFA reserves the right to reduce basis at Carryover if the minimum site control percentage at application is not maintained at Carryover.

#### 5. Zoning

The applicant must demonstrate that the zoning for each site on which the project will be located allows for the use(s) proposed by the applicant. Thus, at a minimum, the zoning designation for each site must allow residential use. Applicants must submit a letter from the local jurisdiction to confirm the zoning that must include the following:

- a. The actual zoning designation and a description of this designation;
- b. Density and/or lot coverage requirements (if any);
- c. If a conditionally permitted use, an explanation of the conditions to be met for the project to be considered a permitted use; and
- d. A description of any overlay or planned development district regulations that would further condition the development of the project.

For jurisdictions with no zoning regulations in effect, a letter from the jurisdiction so stating is required.

#### 6. Affirmative Marketing Plan

The applicant must complete an Affirmative Fair Housing Marketing Plan (Form AFHM-98). All items on the form must be completed correctly including all attachments. The applicant must include on the form a description of the outreach, marketing, and advertising methods used in order to affirmatively market the project.

#### 7. Conditional Financial Commitments

All non-OHFA construction and permanent financing, grants, equity sources and deferred fees or expenses shall be conditionally committed at the time of application. An executed conditional commitment letter from each source must be included with the application. A conditional financing commitment must contain, at a minimum, (a) the amount of financing; (b) the interest rate of the loan; (c) the term of the loan; (d) the amortization period or other repayment terms for the loan; and (e) the contact person's name and telephone number. A letter or explanation for <u>all</u> sources must be submitted.

Those applicants seeking funding from a local government, Federal Home Loan Bank, or other public or quasi-public funding source that does not issue a funding decision prior to the Housing Credit application deadline must substitute a letter of application or letter of intent from the funding source. The letter of application or intent must be signed by the funding source and shall include the name of the project, the number of units, the amount of funding sought, the terms and rates for the funding sought, the anticipated date of funding decision, and a statement that the project is, or will be, considered for funding.

A conditional equity commitment must contain, at a minimum, (a) the amount of Housing Credit equity (net and gross); (b) the pay-in schedule for the equity; (c) the cents per Housing Credit dollar factor used; and (d) the amount of historic equity (if any). The conditional commitment letters must be consistent with the information provided on the Housing Credit application and must be signed and dated no more than six months prior to the application deadline.

The OHFA reserves the right to verify any financial commitment(s) and to require a legal opinion indicating whether the project's sources should or should not affect the project's eligible basis and/or Housing Credit percentage.

Projects participating in the HUD portfolio re-engineering program (Mark-to-Market) must provide a copy of the most recent underwriting model, if available, or other acceptable evidence to substantiate the anticipated amount of any HUD second mortgage.

Applicants who have been denied other OHFA financing for their project may be required to submit conditional financial commitments that will replace funding sought from the OHFA. Failure to provide these conditional commitments may result in rejection of the application or revocation of the project's Housing Credit reservation.

#### 8. Maximum Credit Per Project

A project may receive no more than \$1,000,000 in annual Housing Credits.

#### 9. Unit Cost Cap

The total development cost (total project cost minus cost of land, commercial hard construction, bridge loan interest, operating reserves, OHFA compliance monitoring fee and replacement reserves) per unit must not exceed the **2006** HUD 221 (d)(3) mortgage limits by bedroom size (see Exhibit B).

Projects receiving historic rehabilitation tax credits will be allowed to deduct the residential portion of the historic tax credit from the project cost to allow for stricter rehabilitation standards. The OHFA may, on a case-by-case basis, allow a project receiving historic rehabilitation tax credits or participating in the HUD portfolio re-engineering program to exceed the unit cost cap. A request to waive this requirement must be submitted with the application. However, total adjusted eligible basis (before qualified census tract adjustment) will be limited to the HUD 221(d)(3) mortgage limits in any case.

#### 10. Utility Allowance Information

Utility allowance information must be submitted that is consistent with Section 42 of the IRC and IRS Regulation 1.42-10.

#### 11. Adherence to Agency Underwriting Standards

Projects must meet certain underwriting standards to pass the threshold review. In addition, the OHFA may require a legal opinion stating that any government sources utilized by the project will or will not affect the eligible basis and/or credit rate as a condition of the Housing Credit reservation. The OHFA reserves the right to combine the costs for projects located in close proximity to each other and sharing similar attributes. The OHFA will use the combined costs to evaluate the fee percentages for the projects. The project must comply with the following underwriting standards:

- a. Developer fees & overhead and any consultant fees may not exceed the sum of:
  - i. 15% of total rehabilitation and new construction eligible basis, and
  - ii. 5% of total acquisition eligible basis; however, a fee up to 10% of total acquisition eligible basis will be permitted for projects that require the approval of HUD for the transfer of the property.
- b. Contractor's profit, overhead, and general requirements may not exceed 14% of total rehabilitation and new construction eligible basis.
- c. Total soft costs may not exceed 35% of total eligible basis. Total soft costs is the sum of general requirements, contractor overhead, contractor profit, architectural fees, survey costs, engineering fees, permanent loan fees, cost of tax-exempt bond issuance, taxes, appraisal, market study, environmental report, rent-up/marketing costs, title & recording fees, non-syndication legal fees, accounting fees, developer fees & overhead, consultant fees, organizational fees, and syndication expenses.
- d. The total permanent financing sources must equal the total project costs at the time of application. After the initial OHFA underwrite, any financial shortfalls cannot exceed 10% of total project costs.

e. Proposals found to be either financially feasible without a credit allocation, or to be financially infeasible in any case, will be rejected.

#### 12. Consistency with HDAP Funding

Projects seeking funding through the Housing Development Assistance Program (HDAP) must initially meet the following requirements:

- a. A minimum of 40% of the units must be occupied by and affordable to households at or below 50% of AMGI for projects located in a Participating Jurisdiction (PJ). The HDAP/HOME-assisted units cannot exceed the HUD Low- and High-HOME rent for the county where the project will be located. If the project is located in a nonparticipating jurisdiction, a minimum of 35% of the units must be occupied by and affordable to households at or below 50% of AMGI, with rents for the HDAP/HOMEassisted units at the HUD Low- and High-HOME rent.
- b. Completion of the appropriate section of the AHFA.
- c. The applicant must comply with all requirements of the HDAP Guidelines.
- d. A project that receives HOME funds must comply with all HOME program rules, including environmental review and the requirement that residents may not be evicted other than for good cause.
- e. A sole for-profit applicant that receives Ohio Housing Trust funds must comply with State Prevailing Wage requirements.

#### 13. Conformity with Local Consolidated Plan or CHIS

Applicants must evidence that their project meets community housing needs through the local Consolidated Plan or Comprehensive Housing Improvement Strategy (CHIS). Applicants will be required to secure approval from the local agency that administers the Consolidated Plan or CHIS. It is the responsibility of the applicant to determine which plan applies. Please see Exhibits D and E for a listing of cities and counties with a Consolidated Plan or CHIS. If no local Consolidated Plan or CHIS exists in the community in which the project is located, the project must conform to the state Consolidated Plan. A completed OHFA Form 004 signed by the appropriate official from the city, county, or state must be included with the application.

#### 14. Development Team Standards

- a. **Management Company.** The proposed management company must meet the following standards:
  - i. The company must currently be a member of at least one of the following organizations or associations:
    - National Assisted Housing Management Association (NAHMA)
    - Midwest Assisted Housing Management Association (MAHMA)
    - National Leased Housing Association (NLHA)
    - Council for Affordable Rural Housing (CARH)

- Council for Rural Housing and Development of Ohio (CRHDO)
- American Association for Homes and Services for the Aging (AAHSA)
- Association for Ohio Philanthropic Homes and Housing for the Aging (AOPHA)
- A special needs association with a focus on housing management training for that special needs population
- American Association of Service Coordinators
- National Apartment Association
- Institute Of Real Estate Management (IREM)
- Building Owners and Managers Association (BOMA)
- National Association of Housing and Redevelopment Officials (NAHRO)
- ii. A representative of the management company has earned one of the following certifications: Housing Credit Certified Professional (HCCP) sponsored by the National Association of Home Builders; Specialist in Housing Credit Management (SHCM) sponsored by NAHMA; or equivalent certification from a nationally recognized consultant or association, including but not limited to TheoPro Compliance & Consulting Inc., Quadel Consulting, Salter Ltd., or Spectrum Seminars.
- iii. The company must have managed at least five housing credit and/or federally subsidized developments (at least 10 units each) for at least one year each or have managed two housing credit projects (at least 10 units each) for at least three years each. All projects currently managed by the proposed company must not have any uncured Forms 8823. Exceptions may be granted on a case-by-case basis for 8823 events that are not the fault of the management company, such as a casualty loss, or if a management company inherits non-compliance issues from the prior manager. Also, exceptions to the experience requirement will be made for new companies that meet requirements (i.) and (ii.) above and whose principals can demonstrate previous management experience with no record of uncorrected noncompliance.

#### 15. Phase I Environmental Review

A copy of the Phase I Environmental Review (ER) report for all the sites must be submitted with the application. The report(s) must comply with current OHFA standards available at www.ohiohome.org. The owner must submit a narrative that addresses any issues raised in the report(s). OHFA reserves the right to reject any sites indicated to have environmental problems or hazards.

#### G. Competitive Scoring

Projects will be judged using a competitive system divided into two parts. A project may receive up to 80 points in Part I, and up to 10 points in Part II. The scores in both parts and the score from the Site & Market Evaluation section will be added together to determine the total project score. The applicant must submit proper evidence of each item elected and will be held to all commitments if their application receives an award of housing credits.

#### Part I Criteria

#### 1. Additional Rent Restrictions – 25 points

Applicants who select one of the following elections, will receive 25 points:

- a. 60% of the units affordable to households with incomes at or below 50% AMGI (projects located in Geo Pool A or B); or
- b. 40% of the units affordable to households with incomes at or below 50% AMGI (projects located Geo Pool C, except for counties listed below); or
- c. 30% of the units affordable to households with incomes at or below 50% AMGI (projects located Belmont, Lawrence, or Washington).

#### 2. Local Government Support – 15 points

Applicants may receive points for only **ONE** of the following:

- a. Fifteen (15) points will be given to applicants who have obtained a resolution of support from the local government in which the project is located. For incorporated jurisdictions, the resolution must come from the council. For unincorporated jurisdictions, the resolution must come from the township trustees. A copy of the official resolution adopted at a public meeting must be included with the application. If the local government withdraws its support for good cause (as determined by the OHFA) during the 45-day public notification response period, the project will lose local government support points.
- b. Fifteen (15) points will be given to applicants who provide a letter of support signed by the President of the city council for incorporated areas, or by a majority of the township trustees for unincorporated areas. The letter must state that a majority of the council members or trustees have voted in support of the proposed project during a public meeting. The letter must provide the location of the project with reasonable specificity and state specific support for the project. The letter of support must be on official letterhead or indicate in the letter that letterhead is not available. The signature(s) must be notarized. If the local government withdraws its support for good cause (as determined by the OHFA) during the 45-day public notification response period, the project will lose local government support points.

c. Five (5) points will be given to applicants who have obtained local government support for the proposed project through an affirmative letter from the highest-elected official of the most local jurisdiction in which the project is located. For incorporated jurisdictions, this letter must come from the mayor. If the Mayor is not an elected official in such jurisdiction, then the President of Council must sign the letter. For unincorporated jurisdictions, the president of the board of township trustees must sign the letter. The letter must provide the location of the project with reasonable specificity and state specific support for the project. The letter of support must be on official letterhead or indicate in the letter that letterhead is not available. The signature(s) of the local official(s) must be notarized. If the local government official withdraws its support for good cause (as determined by the OHFA) during the 45-day public notification response period, the project will lose local government support points.

All resolutions and letters described above must indicate the number of units in the project, including a breakdown between affordable and market rate units, and specifically mention any special needs populations to be served, including permanent supportive housing for the homeless, senior housing, housing for persons with a developmental disability, or housing for persons with severe and persistent mental illness. The resolutions and letters must be signed and dated on or before the application deadline and no earlier than September 2006.

Housing credit applications for a project that will have units in more than one local government jurisdiction must provide resolutions or letters of support from <u>all</u> jurisdictions in which there are project units. Points for local government support letters will not be pro-rated.

### 3. Other Local Support – 12 points

Preference will be given to applicants who have obtained the support of other local officials, or locally-based groups or agencies that represent or serve the jurisdiction in which the project will be located. Four (4) points will be awarded, total not to exceed 12 points, for an affirmative signed letter of support from each of the following entities:

- a. Mayor if letter was not used for Item 2c. above;
- b. State Representative;
- c. State Senator;
- A local social services agency that provides services or service referrals to the project's target population (unless it is the applicant or is related to the applicant) - only one agency will be considered;
- e. County Commissioner (one or more);
- f. Neighborhood Association (unless it is the applicant). Only one organization will be considered. A neighborhood association is a voluntary organization of residents who work together to improve and maintain the quality of life in

their neighborhood. OHFA has the right to determine whether an organization qualifies as a neighborhood association.

For projects with buildings in multiple jurisdictions/service areas, the letters must be from the jurisdictions/service areas in which the majority of the buildings will be located (e.g., a project will be located in three different state representative districts and therefore, the OHFA will only award four points for a letter from the state representative of the jurisdiction in which the majority of buildings will be located). Letters must be specific to the project, contain a specific affirmative statement of support, and contain information (address, number of units, etc.) consistent with information in the application. If an elected official withdraws their support for good cause (as determined by the OHFA) during the 45-day public notification response period, the project will lose points for that particular official. The letters must be signed and dated on or before the application deadline, but no earlier than September 2006.

### 4. Senior Housing – 5 points

Experienced service coordinators, evidence of service coordinator salary or an in-kind service agreement, additional market study requirements and supportive service plans containing specified services (see Exhibit J) are required for all special needs populations. With regard to the supportive service plans, applicants will be permitted to provide minimal updates to their plans during the Competitive Cure period. However, in order to receive the points, a reasonable quality plan must be included with the original application by the submission deadline.

Additional requirements are as follows:

- a. 100% of the units must set aside for households containing at least one person who is age 55 years or older;
- b. all buildings must contain only one story unless an elevator is provided;
- c. units may contain no more than two bedrooms;
- d. the project must qualify for the maximum points in the universal design category;
- e. the project must contain common space equal to the lesser of 5% of the total residential square footage for the entire project or 20 square feet per number of units in the entire project;
- f. the project must set-aside at least \$100 per unit annually for service coordination, evidenced as an operating expense in the AHFA; and
- g. an application cannot receive points for Single-family Lease Purchase or MR/DD or SMI Unit Set Aside.

### 5. Additional Income Targeting – 10 points

Applicants who select one of the following elections will receive ten points:

- a. 5% of the units occupied and affordable to households with incomes at or below 35% AMGI (projects located in non-Participating Jurisdictions); or
- b. 10% of the units occupied and affordable to households with incomes at or below 35% AMGI (projects located in Participating Jurisdictions).

These units may be included as part of the rent restricted units as restricted in competitive criterion 1, Additional Rent Restrictions.

### 6. Universal Design Features – 10 points

Projects that incorporate specific universal design features into all units and buildings will receive a maximum of ten points. Please see Exhibit N for the specific universal design features required for points in this category.

### 7. Single-Family Lease Purchase – 5 points

Preference will be given to projects that offer homeownership opportunities to qualified residents after the initial 15-year compliance period. Applicants must have a viable homeownership strategy for residents who inhabit the units during the compliance period. The strategy must incorporate an exit strategy, calculation of the estimated purchase price for the resident, homeownership counseling, and a minimum amount of funds set-aside by the owner to assist the resident in the purchase. Appropriate supportive services must also be provided for the residents.

All sites must be owned (long-term leases are unacceptable) and properly subdivided by the Carryover submission deadline. If the owner is unable to subdivide parcels before the Carryover deadline, then the OHFA will add a condition to the Carryover Allocation Agreement that will require that the site(s) be subdivided and new updated legal descriptions be submitted to the OHFA prior to the request for the 8609 Forms.

All units must be single-family detached structures with a lease-purchase option to be eligible for points in this category. The detached structures in new construction projects must be at least four feet apart and neither joined nor touching in any manner.

Applications that receive points in this category cannot also receive points for Historic and/or Senior Housing.

### 8. Family Supportive Services – 5 points

Five (5) points will be awarded to projects that provide the following services: providing referrals to local jobs programs; counseling residents as to available educational and training programs that can secure one's place in the workforce or enhance the likelihood of advancement; credit counseling and consultation; and referrals to day care, after school, and health care / wellness programs. The building

design may be multi-family or single-family. Applicants will be required to submit a supportive service plan containing specific services and demonstrating linkages with local services agencies as outlined in Exhibit J.

Grandparent Housing: Five (5) points will be awarded to family projects that opt to target a minimum of 10% of the units to grandparents with legal custody of their grandchildren. The applicant must submit, no later than 30 days prior to the application submission deadline, a supportive service plan detailing appropriate services that will be provided to this population. The family supportive services outlined above must be provided to other families residing in the project.

The maximum score in this category is five points. These points will be mutually exclusive with the following point criteria: Senior Housing, MR/DD or SMI Unit Set-Aside and Single-family Lease Purchase.

### 9. Historic Buildings – 2 points

Two (2) points will be given to projects that evidence use of historic rehabilitation tax credits. Projects are eligible to receive points if the building(s) is/are individually listed in the National Register of Historic Places. Applicants must include documentation indicating that the project is indeed individually listed in the National Register of Historic Places. If the building(s) is/are not individually listed in the National Register, then the project applicant must have submitted a Part 1 application ("Evaluation of Significance") and received a recommendation for approval by the Ohio Historic Preservation Office. Applicants must submit their complete Part 1 application to the Ohio Historic Preservation Office no later than 30 days prior to the round application submission deadline. At least 75% of the total units must be located in eligible historic buildings in order for a project to receive points in this category. In addition, to be eligible for these points, one of the project's General Partners or the Contractor must provide evidence of having successfully completed and placed-in-service at least one other historic project by including with the housing credit application a certificate of occupancy or 8609 Form(s).

### 10. Accessible Units – 5 points

Projects that include units that meet the federal section 504 (Section 504 of the Rehabilitation Act of 1973 as amended) accessibility standards will receive five points. At least 10% of the total units in the project must be designed for persons with mobility disabilities as defined in the Section 504 regulations. Applicants must complete the relevant section of OHFA Form 001.

Applicants must also notify the appropriate statewide accessibility group at the time of application that accessible housing is being proposed, agree to accept referrals for potential residents, and agree to receive design suggestions for the property. Such notification must take place again when the project is placed into service. Copies of correspondence between the applicant and accessibility group must be submitted to evidence these requirements.

### 11. MR / DD or SMI Unit Set-Aside – 5 points

Five (5) points will be given to projects that agree to serve persons with a developmental disability or persons with severe and persistent mental illness. Experienced service coordinators, evidence of service coordinator salary or an in-kind service agreement, additional market study requirements and supportive service plans containing specified services (see Exhibit J) are required for all special needs populations. An application that receives points in this category cannot also receive points for Senior Housing.

Additional requirements are as follows:

- a. Persons with a developmental disability (MR /DD)
  - 20% maximum unit set-aside and exact percentage must be established in collaboration with the local MR/DD agency (owners must initially offer 20% of the units to be set-aside). The MR/DD agency must specify reasons for a lower set-aside in writing. The final set-aside must be equal to or greater than 5% of the total units.
- b. Persons with severe and persistent mental illness (SMI)
  - 20% maximum unit set-aside and exact percentage must be established in collaboration with the local ADAMHS or Mental Health Board (owners must initially offer 20% of the units to be set-aside). The local board must specify reasons for a lower set-aside in writing. The final set-aside must be equal to or greater than 5% of the total units.

### 12. Energy Efficient Design – 4 points

Projects, including all residential buildings, that are energy efficient and meet the rating standards as listed on OHFA Form 001 will receive four points. Please note that there are different standards for newly constructed and existing buildings.

#### 13. Green Communities – 5 points

Five (5) points will be awarded to projects that meet all requirements and guidelines of the Green Communities Initiative developed by Enterprise Community Partners, Inc. The application must include evidence that the Enterprise designation has been received.

### Part II Criteria

Points may be awarded on a scale of 0 to 2 in each of the Part II criteria.

### 14. Development Team with Ohio Presence – 2 points

Projects whose development team has a presence within the State of Ohio may receive two points. An application may qualify for points if the general partners/managing members (other than the investor member), developers, and management company have their principal offices located in Ohio, or have successfully developed, have an ownership interest in and/or manage affordable housing properties in Ohio. The applicant must submit a narrative certifying how the applicable entities meet the requirements of this category.

### 15. Local Ownership – 2 points

If one of the general partner entities is a local organization, defined as having a central office located in the same county in which the project will be developed, the project may receive up to two points. The central office must be the entity's main/corporate headquarters and must have been located in the project county for a minimum of one year prior to application.

An entity that serves multiple counties may also qualify for these points if the central office is not located in the project county. The proposed project must qualify for inclusion only in Geographic Pools B or C and must be located in a county that is directly adjacent to the county where the central office is located.

The following entities will also be considered to be local organizations if the project is located in their particular service area as defined in the organization's bylaws:

- An Area Agency on Aging or Community Action Agency located in Ohio.
- Other organizations created under the auspices or direction of an Area Agency on Aging or Community Action Agency as referenced above.

### 16. **Experience with Product Type – 2 points**

Projects whose development team members have experience developing and/or managing the type of housing product proposed in the application may receive up to two points. Product types may include senior housing, lease-purchase projects, permanent supportive housing, substantial and/or historic rehabilitation, or other relevant types of housing.

### 17. Experience in Location Type – 2 points

Projects whose development team members have experience developing and/or managing affordable housing in the location or type of geographic area proposed in the application may receive up to two points. This may include development in a particular city or county, or development in urban, suburban, rural or other types of geographic areas.

### 18. Affordable Housing Development Experience – 2 points

OHFA will evaluate the previous housing development and ownership experience of the general partners and developers for the proposed project. This includes Housing Credit

properties developed in Ohio or other states, and other affordable housing properties developed with public funds in Ohio or other states. These properties must be constructed and placed into service to be considered for points in this category. The success, quality and time period in which projects were developed will also be taken into account.

### 19. Vertical Integration or Past Working Relationships – 2 points

Projects with a vertically integrated development team, or whose development team members have previous experience working together to successfully develop affordable housing properties, may receive up to two points.

<u>Application Corrections</u>: Applicants will have the opportunity to correct administrative errors or omissions found by OHFA staff during the application review process.

During the review period, the OHFA will notify all applicants of the results of each stage of the process, and applicants will have <u>one week</u> to submit additional information to correct any administrative errors. The OHFA will not accept any additional information after the one-week correction period. All changes including but not limited to changes in ownership, development team, project physical structure, project costs, project financing, site(s), special needs population, value-added items and project location will <u>not</u> be permitted. Please be advised that certain items are date-sensitive and must have been completed on or before the application deadline.

**Appeals:** Applicants may appeal determinations made solely on objective grounds, or the amount of Housing Credits awarded to their project, if the applicant believes the OHFA has erred in its determination. Appeals may only be submitted regarding decisions made by OHFA that may be arbitrary, inconsistent or factually incorrect. The applicant must submit the appeal in writing to the Director of the Office of Planning, Preservation & Development. The appeal must be sent to the OHFA within <u>one week</u> of notification of results.

In the appeal, the applicant must state the objections to the OHFA's determinations and give specific reasons why the OHFA's decision should be overturned. Any documentation to support the appeal may be provided, but will not override the documentation or materials that were included in the original application or provided during the threshold or competitive correction period.

An appeals committee comprised of OHFA personnel, excluding Housing Credit staff, will review any appeal of a preliminary project score. This committee may review the project in its entirety. The appeal will be granted only if the applicant can document that the OHFA has erred in its review of the project application or in determining the credit amount.

AN APPEAL IS JUDGED SOLELY UPON THE MATERIALS THAT WERE PROPERLY AND TIMELY SUBMITTED WITH THE ORIGINAL APPLICATION OR DURING THE THRESHOLD AND COMPETITIVE REVIEW DEFICIENCY CORRECTION PERIODS.

### H. Tie-Breaking Criteria

In case of a tie score in any of the pools, OHFA will select projects at its discretion based on the criteria indicated below in order to meet program goals and objectives. These criteria are listed in order of priority, however no single criterion will take precedence over the others.

1. Preference will be given to projects located in counties or submarkets that received the fewest number of credit awards in the target and geographic pools. The population and housing need in these areas will be considered.

2. Community Impact: Preference will be given to projects that are a high priority for the local community based on the following factors:

a. Location in a Qualified Census Tract or Difficult Development Area and contributing to a local revitalization plan that is separate and distinct from a local Consolidated Plan or CHIS. The revitalization plan must be in effect, have been approved by a local jurisdiction such as a county, township, municipal government, or neighborhood commission, and demonstrate other significant economic development initiatives or infrastructure improvements planned for the area.

b. Indicated as a high priority in community development plans adopted by the local jurisdiction.

c. Location in an under-served area as indicated by a low penetration rate, low capture rate and older housing stock in the Primary Market Area (PMA).

d. A previous phase of the same multifamily development has been successfully constructed and placed into service and is operating at a high occupancy rate.

e. For the permanent supportive housing (PSH) pool, a proposal for that is the topranked project by the applicable Continuum of Care. The number of PSH projects and units developed in the county with housing credits in recent years will also be considered.

3. Leveraging Resources: Preference will be given to projects that utilize the following scarce federal housing resources:

a. A new USDA Rural Development Section 515 Loan.

b. Funding from a U.S. Department of HUD HOPE VI Grant.

c. U.S. Department of HUD Section 8 Rental Assistance.

4. The competitive scores in the Project Design & Amenities and Site Location & Quality categories determined during the site & market evaluation.

### I. Financial Underwriting

If a project is selected to receive a reservation or allocation of Housing Credits, the OHFA will underwrite said project to ensure that it receives the minimum amount of Housing Credits necessary to assure project feasibility and viability throughout the Housing Credit period. This includes taxexempt bond financed projects that are excluded from the state's Housing Credit allocation ceiling. The OHFA is required to perform the Housing Credit evaluation three times:

- 1) prior to issuing a Binding Reservation Agreement or Letter of Eligibility;
- 2) prior to issuing a Carryover Allocation Agreement (does not apply to tax-exempt bond projects); and,
- 3) at the time the project is placed-in-service and requests IRS Form(s) 8609.

After the first underwriting analysis, the OHFA will issue a Binding Reservation Agreement. The reservation amount will not necessarily equal the amount of Housing Credits requested in the application. In addition, the Housing Credit amount may be reduced at any underwriting stage.

If the credit percentage has not been elected, then the OHFA will use the current month's applicable Housing Credit Percentage at Binding Reservation and/or Carryover to calculate the value of the Housing Credit. The owner may elect to lock in the current month's applicable Housing Credit Percentage at reservation or at placed-in-service. HOWEVER, THE RESERVATION HOUSING CREDIT AMOUNT IS THE MAXIMUM AMOUNT THAT THE PROJECT CAN RECEIVE NO MATTER WHAT THE HOUSING CREDIT RATE MAY BE IN THE FUTURE.

An owner may appeal a reduction of credits resulting from a violation of <u>any</u> of the OHFA's underwriting standards. The OHFA will only consider an appeal if the owner can demonstrate that the reason(s) the project cannot meet OHFA underwriting standards is outside the control of the owner and could not be reasonably anticipated before the initial application date. The OHFA will review each appeal independently and will have discretion in its decisions. In order to appeal, the owner must submit a complete appeal in writing along with an appeal processing fee of \$250. These appeal requirements are retroactive to projects funded in prior years.

OHFA staff will review all projects receiving a Binding Reservation Agreement, Carryover Allocation Agreement, 8609 Forms, or Letter of Eligibility using the following procedures:

1. The applicant's determination of adjusted qualified basis will be reviewed. All non-eligible costs will be deducted from the basis.

- a. The OHFA will verify the applicable fraction for each project. The applicable fraction is defined as the lesser of (a) the number of low-income units divided by the total number of units or (b) the residential low-income unit square footage divided by the total residential square footage.
- b. Owners of projects with market rate units must demonstrate in the application that all amenities (i.e. garages, community buildings, parking spaces, etc.) are available to ALL units. If certain amenities are only available to the market rate units, the costs for these amenities must be deducted from the eligible basis. Also, if the market rate units are larger and of higher quality than the low-income units, the basis for the market rate units will be reduced to match the basis for the low-income units. The OHFA reserves the right to request additional information to clarify any issues regarding the market rate units.

- c. The acquisition eligible basis cannot exceed the value of the property at or before the date of acquisition (the date of acquisition equals the date the deed or lease is recorded) as determined by the appraisal of the property (see G. Carryover Allocation). The estimated value cannot include the value of the Housing Credits.
- d. For projects receiving "soft" loans (e.g. HOME, deferred fees, AHP, etc.), owners must adequately explain in their application and cost certification form the repayment schedule of these loans. Projects with deferred interest and principal exceeding the total project cost at the end of the 15th year must submit a legal opinion upon issuance of a reservation. The legal opinion must state whether the "soft" loans should be considered grants and be deducted from eligible basis.
- e. Applicants must include an operating reserve as part of the total project cost. The operating reserve must equal at least four months of operating expenses and hard debt payments. The maximum operating reserve allowable must be equal to or less than twelve months of operating expenses and hard debt payments. This reserve is not included as part of the project's eligible basis. Applicants who believe a reserve is unnecessary for their project may, upon clear demonstration to the OHFA, request a waiver. The request and reasons for the waiver must be in writing and must accompany the application. The OHFA reserves the right to approve or disapprove requests and to exclude reserves from its unit cost analysis on a case-by-case basis. For projects financed with tax-exempt bonds with credit enhancement, the minimum operating standard is reduced from four to two months of operating expenses (does not include replacement reserves) and hard debt payments.
- f. Projects may receive an allocation of credit based upon 130% of the qualified basis for new construction or substantial rehabilitation if the project is located in designated high cost areas of the state. High cost areas are defined as qualified census tracts and difficult development areas. The U.S. Department of HUD publishes a list of qualified areas for 130% basis (refer to Exhibit C for a list of QCT).
- g. The evaluation of each type of basis is separately determined. Losses in one type of basis (e.g., acquisition) cannot be offset by increases in another type of basis (e.g., rehabilitation).
- 2. All fees, costs, and assumptions will be checked to determine if they meet Agency standards.
- a. The OHFA will assume that all projects will receive no less than **\$.85** per dollar of Housing Credit for equity. Applicants for projects located in a qualified census tract that have difficulty achieving the \$.85 per dollar of Housing Credit may, upon clear demonstration to the OHFA, request a waiver. The request and reasons for the waiver must be in writing and must accompany the application. The OHFA reserves the right to approve or disapprove requests on a case-by-case basis. The equity per dollar of tax credit will be evaluated based on the percentage of the limited partner ownership of the project. The OHFA reserves the right to modify the equity standards at any time based on extreme fluctuations in the equity market. Updated equity standards will be published on the OHFA web site.
- b. The number of units and square footage in the project must remain constant from date of application to the placed-in-service date. If the number of units or square footage decreases at any time, the project's eligible basis may be proportionally reduced by the decrease in units or square footage, potentially reducing the Housing Credit amount.

c. Applicants must show that the deferred developer's fee (principal and interest, if any) can be paid in full from annual income within the first 12 years. Any unpaid or deferred balance after Year 12 will be deducted from the housing credit eligible basis.

3. The project's total sources must always equal the total project cost. If the sources exceed the costs, the OHFA will reduce the Housing Credit equity by reducing the annual Housing Credit allocation or reduce the amounts of other OHFA resources, such as HDAP or Housing Development Loans.

4. The Net Operating Income (NOI) is calculated according to OHFA standards, and is then compared to the annual debt service payments to make sure there is positive and adequate debt service coverage.

- a. The hard debt coverage ratio (DCR) must be above 1.15. Owners of projects with a hard debt coverage ratio lower than 1.15 must provide a written explanation from their lender(s) describing the reasons for their willingness to accept a low DCR. The OHFA has discretion to waive this requirement based on documentation provided by the owner.
- b. Project must be able to obtain a Hard DCR of 1.15 and fully fund replacement reserves for each year during the 15-year compliance period. For projects with no hard debt, annual income must equal 115% of operating expenses and reserves for each year during the 15year compliance period.
- c. Only rental income will be used in the cash flow analysis. Income from commercial space, fees, and other income will not be considered. Exceptions may be granted for special situations i.e., existing commercial, long-term lease, documented prior income, etc.
- d. For market rate units, the OHFA will assume the lower of the proposed rents or the maximum Housing Credit program rents (60% of AMGI) in it's analysis.
- e. The DCR for all debt sources may be no higher than 1.30. If the DCR is too high, the following will happen:

The OHFA will first reduce the amounts of other OHFA resources, such as HDAP or Housing Development Loans. If further reductions are necessary, a new loan amount will be calculated to reflect a lower DCR. The characteristics of the new loan will be: rate = prime + 3 (published in the Wall Street Journal) and term/amortization period = 25 years. The new loan will be added to the project's permanent sources. The new loan amount is an artificial gap created by the OHFA. If the gap exceeds 10% of total project costs, the OHFA will require that the owner obtain additional financing to cover the gap before issuing a reservation/allocation.

- f. For owners who are not syndicating the Housing Credits, the OHFA will include the annual Housing Credit amount as part of the total cash flow in order to determine the DCR.
- g. The project's annual operating expenses per unit must fall within 10% of the average costs, based on region and project type (see Exhibit P). Exceptions may be made for projects with special circumstances. Owners must provide persuasive evidence in order to secure a waiver of these standards.

h. The OHFA has adopted maximum and minimum annual replacement reserve standards.

Project Type:	New Construction – Senior Housing	Acquisition/Rehabilitation or New Construction – non-senior
Maximum:	\$350 per unit	\$400 per unit
Minimum:	\$250 per unit	\$300 per unit

For Rural Development and FHA-financed projects, the OHFA will use the reserve limits prescribed by those agencies. Exceptions may be made for projects with special circumstances. Owners must provide persuasive evidence in order to secure a waiver of these standards.

i. The OHFA will assume an annual income increase of 2% and an annual expense increase of 3%.

### J. Binding Reservation Agreement

After the OHFA has determined to which projects will receive Housing Credits, the Binding Reservation Agreement will be mailed to the primary project contact. The original Binding Reservation Agreement and Credit Rate Election form must be signed and notarized by the owner/general partner during the month the agreement was issued. The Binding Reservation Agreement, Credit Rate Election form and reservation fee (equal to 5% of the reservation amount), and any additional documentation listed in the Agreement, must be sent to the OHFA by the fifth day of the following month in which the agreement was issued, or the reservation of Housing Credits will be invalid.

### K. Carryover Allocation

All projects must meet all Carryover Allocation requirements as described in Section 42 of the Internal Revenue Code and in Treasury Regulation 1.42-6.

The following items must be submitted for all projects that received a reservation of Housing Credits by the Carryover submission deadline:

- 1. Completed OHFA Cost Certification forms (*the most current version*) signed by the owner and by the accountant or attorney. The forms and instructions are available on the OHFA web site or by contacting the Office of Planning, Preservation & Development at (614) 466-0400 or (888) 362-6432.
- 2. Federal Tax ID number for the owner.
- 3. The project owner must, at a minimum, acquire all property or have entered into a long-term leasehold agreement. Acquisition must be evidenced by a copy of a recorded deed or recorded long-term lease for each site. Owners must also provide legible legal descriptions and permanent parcel numbers for each site. These items will be used to facilitate the production of the project's Restrictive Covenant. If the owner is unable to subdivide parcels before the Carryover deadline, then the OHFA will add a condition to the Carryover Allocation Agreement that will require that the site(s) be subdivided and new updated legal descriptions be submitted to the OHFA prior to the request for the 8609 Forms.
- 4. Conditional commitment letters, including equity commitments, from non-OHFA lenders must be updated from those submitted with the application. This requirement may be waived for projects that receive a binding reservation agreement in the second funding round.
- 5. An appraisal meeting OHFA requirements if the project is seeking acquisition credit. Those requirements include:
  - a. Preparation by a third-party appraiser licensed in the State of Ohio. Name, address, and license number must be included.
  - b. A statement of the estimated value of the property at or before the date of acquisition (the date of acquisition equals the date the deed or lease is recorded). The estimated value cannot include the value of the Housing Credit.

- c. Adherence to the Uniform Standards of Appraisal Practice. A statement to this effect must be included in the report.
- d. Conducted during 2007, although the OHFA will consider earlier reports on a case-by-case basis. An appraisal submitted with the original application that meets all other requirements will be accepted.
- 6. All rehabilitation projects must submit a capital needs assessment performed by a third party professional. The assessment must meet the standards outlined in Exhibit L. For scattered-site rehabilitation projects, a capital needs assessment must be performed for only 50% of the buildings. Based on the assessment, the OHFA reserves the right to adjust the project's total project costs and eligible basis, which may affect the OHFA's financial analysis of the project.
- 7. Any additional conditions that appeared on the reservation with a performance date by Carryover submission.

Projects that meet all requirements will be given a Carryover Allocation Agreement and a Building Identification Number (BIN) for each building in the project. Those buildings receiving credits for both acquisition and rehabilitation will receive one BIN for both Housing Credit types.

A Carryover Allocation Agreement is considered to be binding and will give the applicant 24 months from the end of the allocation year to complete the project and place the units in service. The OHFA reserves the right to add conditions or require follow-up items in the Carryover Agreement that must be met before the OHFA will issue 8609 Forms to the owner.

A request to extend the Carryover submission deadline must be submitted in writing with an extension fee in the amount of 5% of the Binding Reservation fee. Extensions will not be granted to applicants proposing scattered-site projects. The OHFA will only approve extensions if the owner is unable to acquire the property until a later date and arrangements are made with the OHFA in advance.

Projects that will be completed and placed-in-service in the same year in which they received a reservation should request 8609 form(s) and not a Carryover Allocation Agreement. The owner of the project must submit all appropriate request documentation by the Carryover submission deadline for that year.

### L. Project Completion Stage / 8609 Request

Upon project completion, the owner must notify the OHFA of the placed-in-service date of each building and submit the following items to request 8609 Forms:

- 1. Complete OHFA Cost Certification forms (the most current version) signed by the owner and by an independent accountant. The accountant will be required to conduct a complete audit of the project costs. The required audit language is included on the forms. The forms and instructions are available on the OHFA web site. An electronic copy of the forms must also be submitted on a computer disk.
- 2. Final Certificates of Occupancy from the issuer of the building permits. Certificates of completion or similar information from the owner will be accepted for rehabilitation projects if certificates of occupancy are not issued. Temporary certificates of occupancy are required if the dates on such certificates will be used as the placed-in-service dates for the buildings. The OHFA reserves the right to conduct a site visit of a property to verify completion before issuing 8609 Forms to the owner.
- 3. All permanent financing sources (except for the first or primary mortgage) must be closed before the 8609 Forms are issued. An executed promissory note that includes the amount, interest rate, term, and amortization or repayment terms of the loan must be submitted for each source. In lieu of a note for the first or primary mortgage, a firm financing commitment signed by the lender and owner within 30 days of the request for the 8609 Forms may be submitted. This requirement is retroactive to projects that have not yet received 8609 Forms.
- 4. Final limited partnership agreement executed by the limited and general partners. The agreement must include all equity amounts and the pay-in schedule for the equity.
- 5. A copy of the executed and recorded OHFA Restrictive Covenant, and a consent of recorded lienholder form from each non-OHFA lending source.
- 6. Payment of the appropriate compliance monitoring fee and multiple building project fee.
- 7. Evidence that a representative of the project has attended the OHFA Basic Tax Credit Compliance Training within six (6) months prior to the placed-in-service date for the first building completed.
- 8. Completion of the final Energy Efficiency Certification form for the year of allocation (if applicable).
- 9. Narrative describing any material changes to the project since time of application.

The request for 8609 Forms must be submitted by the date listed in the Carryover Allocation Agreement. An extension of this deadline may be granted by the OHFA upon request. However, any extension will not apply to payment of the compliance monitoring and multiple building project fees.

Requests for 8609 Forms and corrections or clarifications to previous submissions are reviewed in the order submitted. The OHFA will issue 8609 Form(s) up to 90 days after a **complete** request has been submitted. An incomplete or insufficient request will not be processed until all items are submitted, which may result in a delay of the 8609 Form issuance. Any corrections or clarifications requested by

the OHFA must be submitted within six (6) months or a resubmission fee of \$250 will be charged. The OHFA reserves the right to defer processing 8609 Form requests that are received during a future competitive funding round.

When a project financed with tax-exempt bonds is eligible for a higher amount of credit, the owner must inform the OHFA of the benefit of the additional housing credits and advise if any documentation must be updated due to the increase.

### M. Projects with Tax-Exempt Bond Financing

Projects receiving tax-exempt bonds that finance over 50% of the project's total aggregate basis may apply for an award of Housing Credits. These applicants must meet **all** threshold review requirements in each section of the QAP and the financial underwriting standards in order to receive a letter of eligibility for Housing Credits. These projects do not have to compete for Housing Credits and will not receive a competitive score. The OHFA is the final judge of eligibility for the amount of Housing Credits awarded to all tax-exempt bond financed projects. Project-specific conditions will be listed in the eligibility letter. The Maximum Credit Cap requirements do not apply to these projects. Applicants must include a narrative with the application that describes the need for this waiver. The OHFA has the sole discretion to approve such requests and will judge each request on a case-by-case basis.

In addition to the threshold and underwriting requirements listed in the QAP, the applicant must also meet the following requirements:

- 1. For non-OHFA-issued bonds, the inducement resolution or final approval resolution of the issuer is required. In addition, a letter from the bond underwriter indicating the anticipated interest rate, term, and amortization of the bonds must be submitted.
- 2. For OHFA-issued bonds, the Housing Credit letter of eligibility will be executed following final approval of the bond issuance by the OHFA Board.
- 3. The OHFA reserves the right to require a legal opinion stating that the project is eligible to receive an allocation of Housing Credits pursuant to Section 42(h)(4) of the Internal Revenue Code.
- 4. The developer must submit a resume of their past experience, including affordable housing references that may be checked by the OHFA. The developer will be required to respond to any negative references found by the OHFA.
- 5. A representative of the developer or management company must meet with OHFA Housing management staff within six (6) months following issuance of the letter of eligibility to review management practices and establish a timetable for the placed-in-service review.
- 6. All rehabilitation projects must submit a capital needs assessment performed by a third party professional. The assessment must meet the standards outlined in Exhibit L. For scattered-site rehabilitation projects, a capital needs assessment must be performed for only 50% of the buildings. Based on the assessment, the OHFA reserves the right to adjust the project's total project costs and eligible basis, which may affect the OHFA's financial analysis of the project.

These projects will be underwritten using the same standards outlined in these guidelines except that the owner has the option to elect the Housing Credit rate during the month in which the bonds are issued or the month the project is placed-in-service. Please note that the rate election period is tied to the month the notice of issuance indicates. If a project closes in escrow, the rate election applies to that month, not when the final closing occurs. Furthermore, if a bond closes in escrow and does not make a rate election in that month, the credit rate utilized will be the credit rate applicable at the time and for the month in which each building is placed-in-service. Please note that the owner has up to five days following the month in which the bonds are issued to notify the OHFA of the rate election, otherwise the month the project is placed-in-service will be used.

Applications for bond-financed properties may be submitted at any time during the year. The items required for the Experience & Capacity Review must be submitted two weeks in advance for OHFA consideration. All other required items, including those needed for the Site & Market Evaluation, may then be submitted with the full application for housing credits. If public notification requirements have been met and any threshold deficiencies have been corrected, the OHFA may take up to six (6) weeks to review an application and issue a letter of eligibility. These projects will not need a Carryover Allocation Agreement, but the owner must follow all 8609 Form request procedures outlined in the QAP (see Page 50) and any conditions outlined in the letter of eligibility. Applicants must provide to the OHFA (by November 15, 2007 or date specified in the eligibility letter) the following items:

- 1. A copy of the property's recorded deed, legal description, and permanent parcel numbers.
- 2. An appraisal meeting OHFA requirements if the project is seeking acquisition credit. Those requirements include:
  - a. Preparation by a third-party appraiser licensed in the State of Ohio. Name, address, and license number must be included.
  - A statement of the estimated value of the property at or before the date of acquisition (the date of acquisition equals the date the deed or lease is recorded).
    The estimated value cannot include the value of the Housing Credit.
  - c. A statement of adherence to the Uniform Standards of Appraisal Practice. A statement to this effect must be included in the report.
  - d. Evidence that the appraisal was conducted during 2007, although the OHFA will consider earlier reports on a case-by-case basis. An appraisal submitted with the original application that meets all other requirements will be accepted.

FOR OHFA ISSUED BONDS, PLEASE CONSULT THE MOST RECENT OHFA MULTIFAMILY BOND PROGRAM GUIDELINES FOR APPROPRIATE SUBMISSION DEADLINES.

# III. MONITORING

### A. Introduction

The monitoring process determines if a project is complying with requirements of the Internal Revenue Code (IRC). The Housing Credit monitoring process is outlined in IRC Section 42, IRS Regulation 1.42, the QAP, and OHFA policies.

Compliance with the requirements of the IRC is the sole responsibility of the owner of the building for which the Housing Credit was allocated.

### B. Monitoring Process

ALL Housing Credit projects are required to comply with the following:

- 1. All residents must be income qualified, adjusted for family size prior to moving into the unit. Units must be rent restricted as provided for in the IRC. All units allocated Housing Credits must be safe, decent and sanitary housing units complying with local building, health, safety, and zoning codes.
- 2. Before placing the project in service, the owner/manager must schedule a meeting with the OHFA New Properties and Training team to discuss the lease up of the tax credit project. The OHFA may elect to waive this requirement.
- 3. Prior to the placed-in-service date, the owner/agent individual(s) responsible for final approval of tenant files or the site manager/leasing consultant who processes the Tenant Income Certifications for buildings receiving 8609 Forms will be required to attend the OHFA Basic Tax Credit Compliance Training, or an approved training, within the previous six (6) months. Please contact the OHFA Office of Program Compliance or the Midwest Affordable Housing Management Association (MAHMA) regarding registration for this training.
- 4. Within 15 days of placing in service the last building in a project, the project owner must forward a letter to the OHFA New Properties and Training Manager indicating the date on which the last building was placed in service. Based on this communication, the project will be preliminarily scheduled for a lease up monitoring visit.
- 5. The owner of a Housing Credit project must keep records for each qualified low-income building in the project for each year of the compliance and extended use period. These records must include:
  - a. The total number of residential rental units in the building (including the number of bedrooms and the size in square feet of each residential rental unit);
  - b. The percentage of residential rental units in the building that are low-income units;
  - c. The rent charged on each residential rental unit in the building (including any utility allowances);
  - d. The number of occupants in each low-income unit;

- e. The unit vacancies in the building and information showing when, and to whom, the next available units were rented;
- f. The annual income certification of each low-income tenant per unit;
- g. Documentation to support each low-income tenant's income certification. Tenant income is calculated in a manner consistent with the determination of annual income under Section 8 of the United States Housing Act of 1937 ("Section 8"), not in accordance with the determination of gross income for federal income tax liability;
- h. The eligible basis and qualified basis of the building at the end of each year of the credit period, compliance and extended use periods; and
- i. The character and use of the non-residential portion of the building included in the building's eligible basis under section 42(d).
- 6. The owner of a Housing Credit project is required to retain the records described in Section 5 above for the entire period of extended use.
- 7. The owner is responsible for reporting to the OHFA annually in the form and manner that the OHFA specifies (reporting is currently composed of an owner certification and a tax credit summary report), the project's compliance with the Internal Revenue Code and restrictive covenant and for certifying under penalty of perjury that the information provided is true, accurate, and in compliance with Section 42 of the IRC. The owner certifies that for the preceding 12-month period the owner met the following requirements:
  - a. The 20-50 test under section 42(g)(1)(A), the 40-60 test under section 42(g)(1)(B), whichever minimum set-aside test was applicable to the project; and if applicable to the project, the 15-40 test under sections 42(g)(4) and 142(d)(4)(B) for "deep rent skewed" projects;
  - b. There was no change in the applicable fraction (as defined in section 42(c)(1)(B)) of any building in the project, or that there was a change, and a description of the change;
  - c. The owner has received an annual income certification from each low-income tenant, and documentation to support that certification; or, in the case of a tenant receiving Section 8 housing assistance payments, the statement from a public housing authority described in paragraph (b)(1)(vii) of this section;
  - d. Each low-income unit in the project was rent-restricted under section 42(g)(2);
  - All units in the project were for use by the general public and used on a nontransitional basis (except for transitional housing for the homeless provided under section 42 (i)(3)(B)(iii));
  - f. Each building in the project was suitable for occupancy, taking into account local health, safety, and building codes;
  - g. There was no change in the eligible basis (as defined in section 42(d)) of any building in the project, or if there was a change, the nature of the change (e.g. a common area has become commercial space, or a fee is now charged for a tenant facility formerly provided without charge);
  - h. All tenants facilities included in the eligible basis under section 42(d) of any building in the project, such as swimming pools, other recreational facilities, and parking

areas, were provided on an comparable basis without charge to all tenants in the building;

- i. If a low-income unit in the project became vacant during the year, that reasonable attempts were or are being made to rent that unit or the next available unit of comparable or smaller size to tenants having a qualifying income before any units in the project were or will be rented to tenants not having a qualifying income;
- j. If the income of tenants of a low-income unit in the project increased above the limit allowed in section 42(g)(2)(D)(ii), the next available unit of comparable or smaller size in the building was or will be rented to tenants having a qualifying income;
- k. The owner has not refused to lease a unit in the project to a Section 8 applicant because the applicant holds a Section 8 voucher or certificate;
- No finding of discrimination under the Fair Housing Act has occurred for the project (a finding of discrimination includes an adverse final decision by HUD, an adverse final decision by a substantially equivalent state or local fair housing agency, or an adverse judgment from a Federal court);
- m. For the preceding 12-month period no tenants in low-income units were evicted or had their tenancies terminated other than for good cause and no gross rents were increased other than permitted under Section 42; and
- n. An extended low-income housing commitment as described in Section 42(h)(6) was in effect.
- 8. The OHFA requires that the owner of a Housing Credit project annually certify the resident's income and assets using the form(s) specified by the OHFA. This requirement is waived if an owner receives a recertification waiver as described in IRS Revenue Procedure 2004-38 and the OHFA recertification waiver policy.
- 9. The OHFA has the right to review tenant files throughout the 15-year compliance period and the 15-year extended use period. The OHFA has the right to perform on-site inspections of any low-income housing project through the end of the extended use period. Buildings receiving new allocations of credit will be inspected no later than the end of the second calendar year following the year the last building in the project is placed in service. The OHFA will provide prompt written notice to the owner of a Housing Credit project if the OHFA does not receive the required certification or discovers through inspection, review, or any other manner that the project is in non-compliance. The owner will have up to 60 days from the date of the notification to correct any non-compliance issues found and give a written response to the OHFA of corrective actions taken. The OHFA may, with good cause, extend the correction period for up to six months. During the correction period, an owner must correct any non-compliance to the OHFA of such corrections.
- 10. When the OHFA identifies non-compliance, it is required to file Form 8823, "Low-Income Housing Credit Agencies Report of Non-Compliance" with the IRS no later than 45 days after the end of the correction period, and no earlier than the end of the correction period, whether or not the non-compliance is corrected. The OHFA must explain on Form 8823 the nature of the non-compliance or failure to certify (reference 26 CFR Par. 2. 1.42-5 (e)(3)).
- 11. Compliance with the requirements of Section 42 of the IRC is the responsibility of the owner of the building(s) for which the Housing Credit is allowable. THE OHFA's obligation to monitor for compliance does not make the OHFA liable for owner/agent non-compliance.

- 12. If the OHFA is unable to serve notice on the property owner by mail and/or telephone during the compliance and extend use periods as defined by the IRS, the OHFA will consider the property out of compliance and notify the IRS by filing Form 8823, or take other appropriate action such as designating the project and its owner and management agent as not in good standing with the Agency. Please note that the OHFA will maintain one contact person per project. The owner/agent will agree upon the contact person and notify the OHFA immediately of any change.
- 13. The OHFA requires Housing Credit owners to pay a one-time compliance monitoring fee. The fee amount for projects receiving a reservation in 2007 will be \$900 per unit.
- 14. OHFA reserves the right to charge the owner and/or management company for costs incurred as the result of compliance reviews conducted outside of the normal inspection cycle.
- 15. It is the responsibility of the owner and its agents to ensure that the property management agent has all documents and information necessary to meet all rent, income, or other requirements attached to all sources of funding used to develop the project. Such documents may include, but are not limited to, the Housing Credit restrictive covenant(s), Housing Development Assistance Program (HDAP) restrictive covenant, and the HDAP funding agreement.

# IV. MISCELLANEOUS

**Project Changes.** All project changes require OHFA approval, and all changes will be reviewed by the OHFA on a case-by-case basis. Any change in a project that reduces the competitive score may result in a reduction or revocation of the Housing Credit reservation or allocation. A new application, fee, public notification letters and competitive review may be required if any project characteristics change. New owners without experience in the Housing Credit program must contact the Office of Program Compliance prior to consideration by OHFA.

Failure to inform the OHFA of any changes in the applicant's situation or project structure at any time may cause the application to be rejected or the Housing Credit reservation to be revoked.

The OHFA may allow the admission of an additional general partner after Housing Credits are awarded in order to address a related-party loan issue. A letter from the owner's legal counsel that adequately explains the need for this action must be submitted. A letter signed by both the new general partner and the current controlling general partner must also be submitted to confirm the following:

- a. The new general partner will not own more than 24% of the general partner shares.
- b. The new general partner must agree to not materially participate in the project.
- c. The new general partner must gain little or no financial benefit from the project.
- d. The new general partner may not count the project toward experience points in future funding applications to the OHFA.

The OHFA will review and issue a decision for each request on a case-by-case basis. Approval of the OHFA Board may also be necessary for the HDLP and HDAP programs.

**Document Correction Fee.** The OHFA will assess a correction fee of \$250 if a Carryover Allocation Agreement, Restrictive Covenant, or 8609 Form must be re-issued due to an error on the part of the owner or applicant.

**Agency Information Sources.** The OHFA web site contains important, easily accessible information regarding the application process and program policies, such as Housing Credit percentages, frequently asked questions, important program dates, and downloadable files such as the QAP and Affordable Housing Funding Application. The web site address is **www.ohiohome.org**. It is the responsibility of applicants to regularly browse the web site to obtain current information on the Housing Credit and other OHFA programs.

<u>Contacting the Applicant.</u> The OHFA will only contact the person listed in the application as the project contact. The OHFA asks that other parties involved in the project communicate with the project contact prior to contacting the OHFA.

**<u>Requesting Information.</u>** At the end of each allocation round, the OHFA will make available a listing by score of all projects, along with a detailed report featuring the reserved projects of that round. Please visit the OHFA web site or contact the OHFA to obtain this information. Interested parties requesting project specific information must do so in writing according to the OHFA Freedom of Information Request procedures.

## V. 2007 QAP EXHIBITS

**NOTE:** The final version of Exhibit A will be released in early 2007 following issuance of new Rent & Income Limits by the U.S. Department of HUD.

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### A. RENT AND INCOME LIMITS

### Instructions

County	Rent: Bedrooms	(Residents)	Eff ( <b>1</b> )	1 ( <b>1.5</b> )	2 ( <b>3</b> )	3 ( <b>4.5</b> )	4 ( <b>6</b> )	5 ( <b>7.5</b> )	6 ( <b>9</b> )			[5.]
	Income: Reside	ents		1	2	3	4	5	6	7	8	[2.]
Adams	50% rent	[6.]	453	485	582	673	751	828				
[1.]	50% income	[3.]		18150	20700	23300	25900	27950	30050	32100	34200	
	60% rent	[7.]	544	582	699	807	901	994				
	60% income	[4.]		21780	24840	27960	31080	33540	36060	38520	41040	

1. Name of County.

2. The number of residents in a household, used for the 50% and 60% income figures in the table.

3. The 50% Area Median Gross Income (AMGI) for the county, adjusted for the number of residents in a household. The source of these income figures is the HUD very low-income limits, which are updated and published annually.

4. The 60% Area Median Gross Income (AMGI) for the county, adjusted for the number of residents in a household. The 60% income figures are computed using the 50% income figures as follows:
 [50% income] \* 2 \* 60% = [60% income]

5. The number of bedrooms in a unit, used for the 50% and 60% rent figures in the table. The number of residents in each type of unit (1 resident for SRO & efficiency units; 1.5 residents per bedroom for units with one or more bedrooms) is used to compute the rent figures in the table.

6. The 50% monthly rent figures for the county, adjusted for the number of bedrooms in a unit. The rents are computed using the 50% income figures, and the number of residents in each type of unit, as follows:

([50% income for the number of residents] \* 30%) / 12 = [50% monthly rent]

7. The 60% monthly rent figures for the county, adjusted for the number of bedrooms in a unit. The rents are computed using the 60% income figures, and the number of residents in each type of unit, as follows:

([60% income for the number of residents] \* 30%) / 12 = [60% monthly rent]

# A. 2006 RENT AND INCOME LIMITS

County	Rent: Bedroor	ms ( <i>Residents</i> ) Eff(1)	1 ( <b>1.5</b> )	2 ( <b>3</b> )	3 ( <b>4.5</b> )	4 ( <b>6</b> )	5 ( <b>7.5</b> )	6 ( <b>9</b> )		
	Income: Resi	idents	1	2	3	4	5	6	7	8
Adams	50% rent	453	485	582	673	751	828			
	50% income		18150	20700	23300	25900	27950	30050	32100	34200
	60% rent	544	582	699	807	901	994			
	60% income		21780	24840	27960	31080	33540	36060	38520	41040
Allen	50% rent	472	506	607	701	782	863			
	50% income		18900	21600	24300	27000	29150	31300	33450	35600
	60% rent	567	607	729	842	939	1035			
	60% income		22680	25920	29160	32400	34980	37560	40140	42720
Ashland	50% rent	473	507	608	703	785	865			
	50% income		18950	21650	24350	27050	29200	31400	33550	35700
	60% rent	568	609	730	843	942	1038			
	60% income		22740	25980	29220	32460	35040	37680	40260	42840
Ashtabula	50% rent	526	564	677	782	872	963			
	50% income		21050	24100	27100	30100	32500	34900	37300	39750
	60% rent	631	677	813	939	1047	1155			
	60% income		25260	28920	32520	36120	39000	41880	44760	47700
Athens	50% rent	453	485	582	673	751	828			
	50% income		18150	20700	23300	25900	27950	30050	32100	34200
	60% rent	544	582	699	807	901	994			
	60% income		21780	24840	27960	31080	33540	36060	38520	41040
Auglaize	50% rent	508	545	653	755	842	929			
	50% income	0.40	20350	23250	26150	29050	31350	33700	36000	38350
	60% rent	610	654	784	906	1011	1115	40.440	40000	40000
	60% income		24420	27900	31380	34860	37620	40440	43200	46020
Belmont	50% rent	421	451	542	626	698	771			
	50% income	505	16850	19300	21700	24100	26050	27950	29900	31800
	60% rent	505	542	651	752	838	925	00540	25000	20400
	60% income		20220	23160	26040	28920	31260	33540	35880	38160
Brown	50% rent	463	496	596	688	768	848			
	50% income		18550	21200	23850	26500	28600	30750	32850	35000
	60% rent	556	596	715 25440	826	922	1017	20000	20420	40000
	60% income		22260		28620	31800	34320	36900	39420	42000
Butler	50% rent	565	605	726	840	936	1033			
	50% income	070	22600	25850	29050	32300	34900	37450	40050	42650
	60% rent	678	726	871	1008	1123	1240	44040	40000	54400
	60% income		27120	31020	34860	38760	41880	44940	48060	51180
Carroll	50% rent	480	514	617	713	796	878	• · · ·		
	50% income		19200	21950	24700	27450	29650	31850	34050	36250
	60% rent	576	617	741	856	955	1054	20000	40000	10500
	60% income		23040	26340	29640	32940	35580	38220	40860	43500
Champaign	50% rent	518	555	667	770	860	948		00==-	00 · 7 -
	50% income		20750	23700	26700	29650	32000	34400	36750	39150
	60% rent	622	666	801	924	1032	1138	44.000	44400	40000
	60% income		24900	28440	32040	35580	38400	41280	44100	46980

County	Rent: Bedrooms (Residen	ts) Eff (1)	1 ( <b>1.5</b> )	2 ( <b>3</b> )	3 ( <b>4.5</b> )	4 ( <b>6</b> )	5 ( <b>7.5</b> )	6 ( <b>9</b> )		
	Income: Residents		1	2	3	4	5	6	7	8
Clark	50% rent	526	564	677	782	872	963			
	50% income		21050	24100	27100	30100	32500	34900	37300	39750
	60% rent	631	677	813	939	1047	1155			
	60% income		25260	28920	32520	36120	39000	41880	44760	47700
Clermont	50% rent	565	605	726	840	936	1033			
	50% income		22600	25850	29050	32300	34900	37450	40050	42650
	60% rent	678	726	871	1008	1123	1240			
	60% income		27120	31020	34860	38760	41880	44940	48060	51180
Clinton	50% rent	543	583	700	808	902	995			
	50% income		21750	24900	28000	31100	33600	36100	38550	41050
	60% rent	652	699	840	970	1083	1194			
	60% income		26100	29880	33600	37320	40320	43320	46260	49260
Columbiana	50% rent	453	485	582	673	751	828	00055	00.1	
	50% income		18150	20700	23300	25900	27950	30050	32100	34200
	60% rent	544	582	699	807	901	994			
	60% income		21780	24840	27960	31080	33540	36060	38520	41040
Coshocton	50% rent	453	485	582	673	751	828			
	50% income		18150	20700	23300	25900	27950	30050	32100	34200
	60% rent	544	582	699	807	901	994			
	60% income		21780	24840	27960	31080	33540	36060	38520	41040
Crawford	50% rent	453	485	582	673	751	828			
	50% income		18150	20700	23300	25900	27950	30050	32100	34200
	60% rent	544	582	699	807	901	994			
	60% income		21780	24840	27960	31080	33540	36060	38520	41040
Cuyahoga	50% rent	537	575	691	798	890	981			
	50% income		21500	24550	27650	30700	33150	35600	38050	40500
	60% rent	645	690	829	957	1068	1178			
	60% income		25800	29460	33180	36840	39780	42720	45660	48600
Darke	50% rent	465	498	597	690	770	849			
	50% income		18600	21250	23900	26550	28650	30800	32900	35050
	60% rent	558	597	717	828	924	1019			
	60% income		22320	25500	28680	31860	34380	36960	39480	42060
Defiance	50% rent	515	551	662	765	853	941			
	50% income		20600	23550	26500	29450	31800	34150	36500	38850
	60% rent	618	662	795	918	1024	1130			
	60% income		24720	28260	31800	35340	38160	40980	43800	46620
Delaware	50% rent	563	603	725	837	933	1030			
	50% income		22550	25750	29000	32200	34800	37350	39950	42500
	60% rent	676	724	870	1005	1120	1236			
	60% income		27060	30900	34800	38640	41760	44820	47940	51000
Erie	50% rent	526	564	677	782	872	963	0.46.5.5	07000	00
	50% income		21050	24100	27100	30100	32500	34900	37300	39750
	60% rent	631	677	813	939	1047	1155			
	60% income		25260	28920	32520	36120	39000	41880	44760	47700
Fairfield	50% rent	563	603	725	837	933	1030			
	50% income		22550	25750	29000	32200	34800	37350	39950	42500
	60% rent	676	724	870	1005	1120	1236			
	60% income		27060	30900	34800	38640	41760	44820	47940	51000

County	Rent: Bedrooms (Residen	<i>ts</i> ) Eff (1)	1 ( <b>1.5</b> )	2 ( <b>3</b> )	3 ( <b>4.5</b> )	4 ( <b>6</b> )	5 ( <b>7.5</b> )	6 ( <b>9</b> )		
	Income: Residents		1	2	3	4	5	6	7	8
Fayette	50% rent	453	485	582	673	751	828			
	50% income		18150	20700	23300	25900	27950	30050	32100	34200
	60% rent	544	582	699	807	901	994			
	60% income		21780	24840	27960	31080	33540	36060	38520	41040
Franklin	50% rent	563	603	725	837	933	1030			
	50% income		22550	25750	29000	32200	34800	37350	39950	42500
	60% rent	676	724	870	1005	1120	1236			
	60% income		27060	30900	34800	38640	41760	44820	47940	51000
Fulton	50% rent	515	551	662	765	853	941	04450		
	50% income	040	20600	23550	26500	29450	31800	34150	36500	38850
	60% rent	618	662	795	918	1024	1130	40000	40000	10000
	60% income		24720	28260	31800	35340	38160	40980	43800	46620
Gallia	50% rent	453	485	582	673	751	828			
	50% income		18150	20700	23300	25900	27950	30050	32100	34200
	60% rent	544	582	699	807	901	994	20000	20500	44040
	60% income		21780	24840	27960	31080	33540	36060	38520	41040
Geauga	50% rent	537	575	691	798	890	981			
	50% income		21500	24550	27650	30700	33150	35600	38050	40500
	60% rent	645	690	829	957	1068	1178			
	60% income		25800	29460	33180	36840	39780	42720	45660	48600
Greene	50% rent	526	564	677	782	872	963			
	50% income		21050	24100	27100	30100	32500	34900	37300	39750
	60% rent	631	677	813	939	1047	1155			
	60% income		25260	28920	32520	36120	39000	41880	44760	47700
Guernsey	50% rent	453	485	582	673	751	828			
	50% income		18150	20700	23300	25900	27950	30050	32100	34200
	60% rent	544	582	699	807	901	994			
	60% income		21780	24840	27960	31080	33540	36060	38520	41040
Hamilton	50% rent	565	605	726	840	936	1033			
	50% income		22600	25850	29050	32300	34900	37450	40050	42650
	60% rent	678	726	871	1008	1123	1240			
	60% income		27120	31020	34860	38760	41880	44940	48060	51180
Hancock	50% rent	527	565	678	783	873	965			
	50% income		21100	24100	27150	30150	32550	34950	37400	39800
	60% rent	633	678	814	940	1048	1158			
	60% income		25320	28920	32580	36180	39060	41940	44880	47760
Hardin	50% rent	453	485	582	673	751	828			
	50% income		18150	20700	23300	25900	27950	30050	32100	34200
	60% rent	544	582	699	807	901	994			
	60% income		21780	24840	27960	31080	33540	36060	38520	41040
Harrison	50% rent	453	485	582	673	751	828			
	50% income		18150	20700	23300	25900	27950	30050	32100	34200
	60% rent	544	582	699	807	901	994			
	60% income		21780	24840	27960	31080	33540	36060	38520	41040
Henry	50% rent	508	545	653	755	842	929			
	50% income		20350	23250	26150	29050	31350	33700	36000	38350
	60% rent	610	654	784	906	1011	1115			
	60% income		24420	27900	31380	34860	37620	40440	43200	46020

County	Rent: Bedrooms (Resider	nts) Eff (1)	1 ( <b>1.5</b> )	2 ( <b>3</b> )	3 ( <b>4.5</b> )	4 ( <b>6</b> )	5 ( <b>7.5</b> )	6 ( <b>9</b> )		
	Income: Residents		1	2	3	4	5	6	7	8
Highland	50% rent	453	485	582	673	751	828			
	50% income		18150	20700	23300	25900	27950	30050	32100	34200
	60% rent	544	582	699	807	901	994			
	60% income		21780	24840	27960	31080	33540	36060	38520	41040
Hocking	50% rent	453	485	582	673	751	828			
	50% income		18150	20700	23300	25900	27950	30050	32100	34200
	60% rent	544	582	699	807	901	994			
	60% income		21780	24840	27960	31080	33540	36060	38520	41040
Holmes	50% rent	453	485	582	673	751	828			
	50% income		18150	20700	23300	25900	27950	30050	32100	34200
	60% rent	544	582	699	807	901	994			
	60% income		21780	24840	27960	31080	33540	36060	38520	41040
Huron	50% rent	477	511	613	710	791	873			
	50% income		19100	21850	24550	27300	29500	31650	33850	36050
	60% rent	573	614	736	852	949	1048	07000	40000	40000
	60% income		22920	26220	29460	32760	35400	37980	40620	43260
Jackson	50% rent	453	485	582	673	751	828			
	50% income		18150	20700	23300	25900	27950	30050	32100	34200
	60% rent	544	582	699	807	901	994			
	60% income		21780	24840	27960	31080	33540	36060	38520	41040
Jefferson	50% rent	453	485	582	673	751	828			
	50% income		18150	20700	23300	25900	27950	30050	32100	34200
	60% rent	544	582	699	807	901	994			
	60% income		21780	24840	27960	31080	33540	36060	38520	41040
Knox	50% rent	462	495	593	686	765	845			
	50% income		18500	21100	23750	26400	28500	30600	32750	34850
	60% rent	555	594	712	823	918	1014			
	60% income		22200	25320	28500	31680	34200	36720	39300	41820
Lake	50% rent	537	575	691	798	890	981			
	50% income		21500	24550	27650	30700	33150	35600	38050	40500
	60% rent	645	690	829	957	1068	1178			
	60% income		25800	29460	33180	36840	39780	42720	45660	48600
Lawrence	50% rent	403	432	518	599	668	738			
	50% income		16150	18450	20750	23050	24900	26750	28600	30450
	60% rent	484	519	622	719	802	885			
	60% income		19380	22140	24900	27660	29880	32100	34320	36540
Licking	50% rent	563	603	725	837	933	1030			
	50% income		22550	25750	29000	32200	34800	37350	39950	42500
	60% rent	676	724	870	1005	1120	1236			
	60% income		27060	30900	34800	38640	41760	44820	47940	51000
Logan	50% rent	521	558	670	775	863	953			
	50% income		20850	23850	26800	29800	32200	34550	36950	39350
	60% rent	625	670	804	930	1036	1144			17000
	60% income		25020	28620	32160	35760	38640	41460	44340	47220
Lorain	50% rent	537	575	691	798	890	981			
	50% income		21500	24550	27650	30700	33150	35600	38050	40500
	60% rent	645	690	829	957	1068	1178			
	60% income		25800	29460	33180	36840	39780	42720	45660	48600

County	Rent: Bedrooms (Residen	nts) Eff (1)	1 ( <b>1.5</b> )	2 ( <b>3</b> )	3 ( <b>4.5</b> )	4 ( <b>6</b> )	5 ( <b>7.5</b> )	6 ( <b>9</b> )		
	Income: Residents		1	2	3	4	5	6	7	8
Lucas	50% rent	515	551	662	765	853	941			
	50% income		20600	23550	26500	29450	31800	34150	36500	38850
	60% rent	618	662	795	918	1024	1130			
	60% income		24720	28260	31800	35340	38160	40980	43800	46620
Madison	50% rent	563	603	725	837	933	1030			
	50% income		22550	25750	29000	32200	34800	37350	39950	42500
	60% rent	676	724	870	1005	1120	1236			
	60% income		27060	30900	34800	38640	41760	44820	47940	51000
Mahoning	50% rent	456	488	586	677	755	833			
	50% income		18250	20850	23450	26050	28150	30200	32300	34400
	60% rent	547	586	703	813	906	1000	00040		
	60% income		21900	25020	28140	31260	33780	36240	38760	41280
Marion	50% rent	463	496	596	688	768	848			
	50% income		18550	21200	23850	26500	28600	30750	32850	35000
	60% rent	556	596	715	826	922	1017			10000
	60% income		22260	25440	28620	31800	34320	36900	39420	42000
Medina	50% rent	537	575	691	798	890	981			
	50% income		21500	24550	27650	30700	33150	35600	38050	40500
	60% rent	645	690	829	957	1068	1178			
	60% income		25800	29460	33180	36840	39780	42720	45660	48600
Veigs	50% rent	453	485	582	673	751	828			
	50% income		18150	20700	23300	25900	27950	30050	32100	34200
	60% rent	544	582	699	807	901	994			
	60% income		21780	24840	27960	31080	33540	36060	38520	41040
Mercer	50% rent	513	550	660	763	851	939			
	50% income		20550	23500	26400	29350	31700	34050	36400	38750
	60% rent	616	660	792	915	1021	1127			
	60% income		24660	28200	31680	35220	38040	40860	43680	46500
Miami	50% rent	526	564	677	782	872	963			
	50% income		21050	24100	27100	30100	32500	34900	37300	39750
	60% rent	631	677	813	939	1047	1155			
	60% income		25260	28920	32520	36120	39000	41880	44760	47700
Monroe	50% rent	453	485	582	673	751	828			
	50% income		18150	20700	23300	25900	27950	30050	32100	34200
	60% rent	544	582	699	807	901	994			
	60% income		21780	24840	27960	31080	33540	36060	38520	41040
Montgomery	50% rent	526	564	677	782	872	963			
	50% income		21050	24100	27100	30100	32500	34900	37300	39750
	60% rent	631	677	813	939	1047	1155			
	60% income		25260	28920	32520	36120	39000	41880	44760	47700
Morgan	50% rent	453	485	582	673	751	828			
	50% income		18150	20700	23300	25900	27950	30050	32100	34200
	60% rent	544	582	699	807	901	994			
	60% income		21780	24840	27960	31080	33540	36060	38520	41040
Morrow	50% rent	563	603	725	837	933	1030			
	50% income		22550	25750	29000	32200	34800	37350	39950	42500
	60% rent	676	724	870	1005	1120	1236			

County	Rent: Bedrooms (Residen	ts) Eff (1)	1 ( <b>1.5</b> )	2 ( <b>3</b> )	3 ( <b>4.5</b> )	4 ( <b>6</b> )	5 ( <b>7.5</b> )	6 ( <b>9</b> )		
	Income: Residents		1	2	3	4	5	6	7	8
Muskingum	50% rent	453	485	582	673	751	828			
	50% income		18150	20700	23300	25900	27950	30050	32100	34200
	60% rent	544	582	699	807	901	994			
	60% income		21780	24840	27960	31080	33540	36060	38520	41040
Noble	50% rent	453	485	582	673	751	828			
	50% income		18150	20700	23300	25900	27950	30050	32100	34200
	60% rent	544	582	699	807	901	994			
	60% income		21780	24840	27960	31080	33540	36060	38520	41040
Ottawa	50% rent	515	551	662	765	853	941			
	50% income		20600	23550	26500	29450	31800	34150	36500	38850
	60% rent	618	662	795	918	1024	1130		10000	40000
	60% income		24720	28260	31800	35340	38160	40980	43800	46620
Paulding	50% rent	462	495	595	687	767	846			0.4000
	50% income		18500	21150	23800	26450	28550	30700	32800	34900
	60% rent	555	594	714	825	921	1015	00040	20200	44.000
	60% income		22200	25380	28560	31740	34260	36840	39360	41880
Perry	50% rent	453	485	582	673	751	828			
	50% income		18150	20700	23300	25900	27950	30050	32100	34200
	60% rent	544	582	699	807	901	994			
	60% income		21780	24840	27960	31080	33540	36060	38520	41040
Pickaway	50% rent	563	603	725	837	933	1030			
	50% income		22550	25750	29000	32200	34800	37350	39950	42500
	60% rent	676	724	870	1005	1120	1236			
	60% income		27060	30900	34800	38640	41760	44820	47940	51000
Pike	50% rent	453	485	582	673	751	828			
	50% income		18150	20700	23300	25900	27950	30050	32100	34200
	60% rent	544	582	699	807	901	994	00000	00500	440.40
	60% income		21780	24840	27960	31080	33540	36060	38520	41040
Portage	50% rent	536	574	690	796	888	980			
	50% income		21450	24500	27600	30650	33100	35550	38000	40450
	60% rent	643	689	828	956	1066	1176	10000	45000	10510
	60% income		25740	29400	33120	36780	39720	42660	45600	48540
Preble	50% rent	487	522	626	724	807	891			
	50% income	505	19500	22300	25050	27850	30100	32300	34550	36750
	60% rent 60% income	585	627 23400	751 26760	869 30060	969 33420	1069 36120	38760	41460	44100
								30700	41400	44100
Putnam	50% rent	538	576	692	799	891	984	05050	00450	40000
	50% income	0.40	21550	24600	27700	30750	33200	35650	38150	40600
	60% rent	646	692	831	959	1069	1181	40700	45700	40700
	60% income		25860	29520	33240	36900	39840	42780	45780	48720
Richland	50% rent	461	494	592	685	763	843			
	50% income		18450	21100	23700	26350	28450	30550	32650	34800
	60% rent	553	593	711	822	916	1011			
	60% income		22140	25320	28440	31620	34140	36660	39180	41760
Ross	50% rent	453	485	582	673	751	828			
	50% income		18150	20700	23300	25900	27950	30050	32100	34200
	60% rent	544	582	699	807	901	994			
	60% income		21780	24840	27960	31080	33540	36060	38520	41040

County	Rent: Bedrooms (Residen	ts) Eff (1)	1 ( <b>1.5</b> )	2 ( <b>3</b> )	3 ( <b>4.5</b> )	4 ( <b>6</b> )	5 ( <b>7.5</b> )	6 ( <b>9</b> )		
	Income: Residents		1	2	3	4	5	6	7	8
Sandusky	50% rent	486	520	625	721	805	888			
	50% income		19450	22200	25000	27750	29950	32200	34400	36650
	60% rent	583	624	750	865	966	1065			
	60% income		23340	26640	30000	33300	35940	38640	41280	43980
Scioto	50% rent	453	485	582	673	751	828			
	50% income		18150	20700	23300	25900	27950	30050	32100	34200
	60% rent	544	582	699	807	901	994			
	60% income		21780	24840	27960	31080	33540	36060	38520	41040
Seneca	50% rent	453	485	582	673	751	828			
	50% income		18150	20700	23300	25900	27950	30050	32100	34200
	60% rent	544	582	699	807	901	994			
	60% income		21780	24840	27960	31080	33540	36060	38520	41040
Shelby	50% rent	523	561	673	778	868	958			
	50% income		20950	23950	26950	29950	32350	34750	37150	39550
	60% rent	628	673	808	934	1042	1150			
	60% income		25140	28740	32340	35940	38820	41700	44580	47460
Stark	50% rent	480	514	617	713	796	878			
	50% income		19200	21950	24700	27450	29650	31850	34050	36250
	60% rent	576	617	741	856	955	1054			
	60% income		23040	26340	29640	32940	35580	38220	40860	43500
Summit	50% rent	536	574	690	796	888	980			
	50% income		21450	24500	27600	30650	33100	35550	38000	40450
	60% rent	643	689	828	956	1066	1176			
	60% income		25740	29400	33120	36780	39720	42660	45600	48540
Trumbull	50% rent	456	488	586	677	755	833			
	50% income		18250	20850	23450	26050	28150	30200	32300	34400
	60% rent	547	586	703	813	906	1000			
	60% income		21900	25020	28140	31260	33780	36240	38760	41280
Tuscarawas	50% rent	453	485	582	673	751	828			
	50% income		18150	20700	23300	25900	27950	30050	32100	34200
	60% rent	544	582	699	807	901	994			
	60% income		21780	24840	27960	31080	33540	36060	38520	41040
Union	50% rent	563	603	725	837	933	1030			
	50% income		22550	25750	29000	32200	34800	37350	39950	42500
	60% rent	676	724	870	1005	1120	1236			
	60% income		27060	30900	34800	38640	41760	44820	47940	51000
Van Wert	50% rent	471	505	606	700	781	861			
	50% income		18850	21550	24250	26950	29100	31250	33400	35550
	60% rent	565	606	727	840	937	1034			
	60% income		22620	25860	29100	32340	34920	37500	40080	42660
Vinton	50% rent	453	485	582	673	751	828			
	50% income		18150	20700	23300	25900	27950	30050	32100	34200
	60% rent	544	582	699	807	901	994			
	60% income		21780	24840	27960	31080	33540	36060	38520	41040
Warren	50% rent	565	605	726	840	936	1033			
	50% income		22600	25850	29050	32300	34900	37450	40050	42650
	60% root	670	726	871	1008	1123	1240			
	60% rent	678	720	0/1	1000	1123	1240			

County	Rent: Bedrooms (Residents) Eff (1)	1 ( <b>1.5</b> )	2 ( <b>3</b> )	3 ( <b>4.5</b> )	4 ( <b>6</b> )	5 ( <b>7.5</b> )	6 ( <b>9</b> )		
	Income: Residents	1	2	3	4	5	6	7	8
Washington	50% rent 436	467	561	648	723	798			
	50% income	17450	19950	22450	24950	26950	28950	30950	32950
	60% rent 523	561	673	778	868	958			
	60% income	20940	23940	26940	29940	32340	34740	37140	39540
Wayne	50% rent 492	527	633	731	816	900			
	50% income	19700	22500	25350	28150	30400	32650	34900	37150
	60% rent 591	633	760	878	979	1080			
	60% income	23640	27000	30420	33780	36480	39180	41880	44580
Williams	50% rent 483	518	622	718	801	885			
	50% income	19350	22100	24900	27650	29850	32050	34300	36500
	60% rent 580	621	747	862	961	1062			
	60% income	23220	26520	29880	33180	35820	38460	41160	43800
Wood	50% rent 515	551	662	765	853	941			
	50% income	20600	23550	26500	29450	31800	34150	36500	38850
	60% rent 618	662	795	918	1024	1130			
	60% income	24720	28260	31800	35340	38160	40980	43800	46620
Wyandot	50% rent 465	498	597	690	770	849			
	50% income	18600	21250	23900	26550	28650	30800	32900	35050
	60% rent 558	597	717	828	924	1019			
	60% income	22320	25500	28680	31860	34380	36960	39480	42060

## B. MAXIMUM DEVELOPMENT COST PER UNIT

	Non- Elevator					
County	Elevator	Bedroor	ns			
		Eff (0)	1	2	3	4
Adams	Non- Elevator	\$93,744	\$108,088	\$130,355	\$166,856	\$185,884
	Elevator	\$98,653	\$113,088	\$137,515	\$177,897	\$195,278
Allen	Non- Elevator	\$91,014	\$104,940	\$126,558	\$161,996	\$180,470
	Elevator	\$95,780	\$109,794	\$133,510	\$172,716	\$189,590
Ashland	Non- Elevator	\$101,026	\$116,483	\$140,479	\$179,816	\$200,322
	Elevator	\$106,316	\$121,871	\$148,196	\$191,715	\$210,445
Ashtabula	Non- Elevator	\$101,026	\$116,483	\$140,479	\$179,816	\$200,322
	Elevator	\$106,316	\$121,871	\$148,196	\$191,715	\$210,445
Athens	Non- Elevator	\$91,014	\$104,940	\$126,558	\$161,996	\$180,470
	Elevator	\$95,780	\$109,794	\$133,510	\$172,716	\$189,590
Auglaize	Non- Elevator	\$91,014	\$104,940	\$126,558	\$161,996	\$180,470
	Elevator	\$95,780	\$109,794	\$133,510	\$172,716	\$189,590
Belmont	Non- Elevator	\$91,014	\$104,940	\$126,558	\$161,996	\$180,470
	Elevator	\$95,780	\$109,794	\$133,510	\$172,716	\$189,590
Brown	Non- Elevator	\$93,744	\$108,088	\$130,355	\$166,856	\$185,884
	Elevator	\$98,653	\$113,088	\$137,515	\$177,897	\$195,278
Butler	Non- Elevator	\$93,744	\$108,088	\$130,355	\$166,856	\$185,884
	Elevator	\$98,653	\$113,088	\$137,515	\$177,897	\$195,278
Carroll	Non- Elevator	\$101,026	\$116,483	\$140,479	\$179,816	\$200,322
	Elevator	\$106,316	\$121,871	\$148,196	\$191,715	\$210,445
Champaign	Non- Elevator	\$91,014	\$104,940	\$126,558	\$161,996	\$180,470
	Elevator	\$95,780	\$109,794	\$133,510	\$172,716	\$189,590
Clark	Non- Elevator	\$91,014	\$104,940	\$126,558	\$161,996	\$180,470
	Elevator	\$95,780	\$109,794	\$133,510	\$172,716	\$189,590
Clermont	Non- Elevator	\$93,744	\$108,088	\$130,355	\$166,856	\$185,884
	Elevator	\$98,653	\$113,088	\$137,515	\$177,897	\$195,278
Clinton	Non- Elevator	\$93,744	\$108,088	\$130,355	\$166,856	\$185,884
	Elevator	\$98,653	\$113,088	\$137,515	\$177,897	\$195,278

## H.U.D. Effective Date: January 1, 2006

	Non- Elevator					
County	Elevator	Bedroor	ns			
		Eff (0)	1	2	3	4
Columbiana	Non- Elevator	\$101,026	\$116,483	\$140,479	\$179,816	\$200,322
	Elevator	\$106,316	\$121,871	\$148,196	\$191,715	\$210,445
Coshocton	Non- Elevator	\$91,014	\$104,940	\$126,558	\$161,996	\$180,470
	Elevator	\$95,780	\$109,794	\$133,510	\$172,716	\$189,590
Crawford	Non- Elevator	\$101,026	\$116,483	\$140,479	\$179,816	\$200,322
	Elevator	\$106,316	\$121,871	\$148,196	\$191,715	\$210,445
Cuyahoga	Non- Elevator	\$101,026	\$116,483	\$140,479	\$179,816	\$200,322
	Elevator	\$106,316	\$121,871	\$148,196	\$191,715	\$210,445
Darke	Non- Elevator	\$93,744	\$108,088	\$130,355	\$166,856	\$185,884
	Elevator	\$98,653	\$113,088	\$137,515	\$177,897	\$195,278
Defiance	Non- Elevator	\$101,026	\$116,483	\$140,479	\$179,816	\$200,322
	Elevator	\$106,316	\$121,871	\$148,196	\$191,715	\$210,445
Delaware	Non- Elevator	\$91,014	\$104,940	\$126,558	\$161,996	\$180,470
	Elevator	\$95,780	\$109,794	\$133,510	\$172,716	\$189,590
Erie	Non- Elevator	\$101,026	\$116,483	\$140,479	\$179,816	\$200,322
	Elevator	\$106,316	\$121,871	\$148,196	\$191,715	\$210,445
Fairfield	Non- Elevator	\$91,014	\$104,940	\$126,558	\$161,996	\$180,470
	Elevator	\$95,780	\$109,794	\$133,510	\$172,716	\$189,590
Fayette	Non- Elevator	\$91,014	\$104,940	\$126,558	\$161,996	\$180,470
	Elevator	\$95,780	\$109,794	\$133,510	\$172,716	\$189,590
Franklin	Non- Elevator	\$91,014	\$104,940	\$126,558	\$161,996	\$180,470
	Elevator	\$95,780	\$109,794	\$133,510	\$172,716	\$189,590
Fulton	Non- Elevator	\$101,026	\$116,483	\$140,479	\$179,816	\$200,322
	Elevator	\$106,316	\$121,871	\$148,196	\$191,715	\$210,445
Gallia	Non- Elevator	\$91,014	\$104,940	\$126,558	\$161,996	\$180,470
	Elevator	\$95,780	\$109,794	\$133,510	\$172,716	\$189,590
Geauga	Non- Elevator	\$101,026	\$116,483	\$140,479	\$179,816	\$200,322
	Elevator	\$106,316	\$121,871	\$148,196	\$191,715	\$210,445
Greene	Non- Elevator	\$93,744	\$108,088	\$130,355	\$166,856	\$185,884
	Elevator	\$98,653	\$113,088	\$137,515	\$177,897	\$195,278

County	Non- Elevator Elevator	Bedroor	<b>m</b> .c			
County	Elevator	Eff (0)	1	2	3	4
Guernsey	Non- Elevator	\$91,014	\$104,940	\$126,558	\$161,996	\$180,470
	Elevator	\$95,780	\$109,794	\$133,510	\$172,716	\$189,590
Hamilton	Non- Elevator	\$93,744	\$108,088	\$130,355	\$166,856	\$185,884
	Elevator	\$98,653	\$113,088	\$137,515	\$177,897	\$195,278
Hancock	Non- Elevator	\$101,026	\$116,483	\$140,479	\$179,816	\$200,322
	Elevator	\$106,316	\$121,871	\$148,196	\$191,715	\$210,445
Hardin	Non- Elevator	\$91,014	\$104,940	\$126,558	\$161,996	\$180,470
	Elevator	\$95,780	\$109,794	\$133,510	\$172,716	\$189,590
Harrison	Non- Elevator	\$101,026	\$116,483	\$140,479	\$179,816	\$200,322
	Elevator	\$106,316	\$121,871	\$148,196	\$191,715	\$210,445
Henry	Non- Elevator	\$101,026	\$116,483	\$140,479	\$179,816	\$200,322
	Elevator	\$106,316	\$121,871	\$148,196	\$191,715	\$210,445
Highland	Non- Elevator	\$93,744	\$108,088	\$130,355	\$166,856	\$185,884
	Elevator	\$98,653	\$113,088	\$137,515	\$177,897	\$195,278
Hocking	Non- Elevator	\$91,014	\$104,940	\$126,558	\$161,996	\$180,470
	Elevator	\$95,780	\$109,794	\$133,510	\$172,716	\$189,590
Holmes	Non- Elevator	\$101,026	\$116,483	\$140,479	\$179,816	\$200,322
	Elevator	\$106,316	\$121,871	\$148,196	\$191,715	\$210,445
Huron	Non- Elevator	\$101,026	\$116,483	\$140,479	\$179,816	\$200,322
	Elevator	\$106,316	\$121,871	\$148,196	\$191,715	\$210,445
Jackson	Non- Elevator	\$91,014	\$104,940	\$126,558	\$161,996	\$180,470
	Elevator	\$95,780	\$109,794	\$133,510	\$172,716	\$189,590
Jefferson	Non- Elevator	\$101,026	\$116,483	\$140,479	\$179,816	\$200,322
	Elevator	\$106,316	\$121,871	\$148,196	\$191,715	\$210,445
Knox	Non- Elevator	\$91,014	\$104,940	\$126,558	\$161,996	\$180,470
	Elevator	\$95,780	\$109,794	\$133,510	\$172,716	\$189,590
Lake	Non- Elevator	\$101,026	\$116,483	\$140,479	\$179,816	\$200,322
	Elevator	\$106,316	\$121,871	\$148,196	\$191,715	\$210,445
Lawrence	Non- Elevator	\$91,014	\$104,940	\$126,558	\$161,996	\$180,470
	Elevator	\$95,780	\$109,794	\$133,510	\$172,716	\$189,590

Country	Non- Elevator	Dedreer				
County	Elevator	Bedroor Eff (0)	1 1	2	3	4
Licking	Non- Elevator	\$91,014	\$104,940	\$126,558	\$161,996	\$180,470
	Elevator	\$95,780	\$109,794	\$133,510	\$172,716	\$189,590
Logan	Non- Elevator	\$91,014	\$104,940	\$126,558	\$161,996	\$180,470
	Elevator	\$95,780	\$109,794	\$133,510	\$172,716	\$189,590
Lorain	Non- Elevator	\$101,026	\$116,483	\$140,479	\$179,816	\$200,322
	Elevator	\$106,316	\$121,871	\$148,196	\$191,715	\$210,445
Lucas	Non- Elevator	\$101,026	\$116,483	\$140,479	\$179,816	\$200,322
	Elevator	\$106,316	\$121,871	\$148,196	\$191,715	\$210,445
Madison	Non- Elevator	\$91,014	\$104,940	\$126,558	\$161,996	\$180,470
	Elevator	\$95,780	\$109,794	\$133,510	\$172,716	\$189,590
Mahoning	Non- Elevator	\$101,026	\$116,483	\$140,479	\$179,816	\$200,322
	Elevator	\$106,316	\$121,871	\$148,196	\$191,715	\$210,445
Marion	Non- Elevator	\$91,014	\$104,940	\$126,558	\$161,996	\$180,470
	Elevator	\$95,780	\$109,794	\$133,510	\$172,716	\$189,590
Medina	Non- Elevator	\$101,026	\$116,483	\$140,479	\$179,816	\$200,322
	Elevator	\$106,316	\$121,871	\$148,196	\$191,715	\$210,445
Meigs	Non- Elevator	\$91,014	\$104,940	\$126,558	\$161,996	\$180,470
	Elevator	\$95,780	\$109,794	\$133,510	\$172,716	\$189,590
Mercer	Non- Elevator	\$91,014	\$104,940	\$126,558	\$161,996	\$180,470
	Elevator	\$95,780	\$109,794	\$133,510	\$172,716	\$189,590
Miami	Non- Elevator	\$93,744	\$108,088	\$130,355	\$166,856	\$185,884
	Elevator	\$98,653	\$113,088	\$137,515	\$177,897	\$195,278
Monroe	Non- Elevator	\$91,014	\$104,940	\$126,558	\$161,996	\$180,470
	Elevator	\$95,780	\$109,794	\$133,510	\$172,716	\$189,590
Montgomery	Non- Elevator	\$93,744	\$108,088	\$130,355	\$166,856	\$185,884
	Elevator	\$98,653	\$113,088	\$137,515	\$177,897	\$195,278
Morgan	Non- Elevator	\$91,014	\$104,940	\$126,558	\$161,996	\$180,470
	Elevator	\$95,780	\$109,794	\$133,510	\$172,716	\$189,590
Morrow	Non- Elevator	\$91,014	\$104,940	\$126,558	\$161,996	\$180,470
	Elevator	\$95,780	\$109,794	\$133,510	\$172,716	\$189,590

	Non- Elevator					
County	Elevator	Bedroor				
		Eff (0)	1	2	3	4
Muskingum	Non- Elevator	\$91,014	\$104,940	\$126,558	\$161,996	\$180,470
	Elevator	\$95,780	\$109,794	\$133,510	\$172,716	\$189,590
Noble	Non- Elevator	\$91,014	\$104,940	\$126,558	\$161,996	\$180,470
	Elevator	\$95,780	\$109,794	\$133,510	\$172,716	\$189,590
Ottawa	Non- Elevator	\$101,026	\$116,483	\$140,479	\$179,816	\$200,322
	Elevator	\$106,316	\$121,871	\$148,196	\$191,715	\$210,445
Paulding	Non- Elevator	\$101,026	\$116,483	\$140,479	\$179,816	\$200,322
	Elevator	\$106,316	\$121,871	\$148,196	\$191,715	\$210,445
Perry	Non- Elevator	\$91,014	\$104,940	\$126,558	\$161,996	\$180,470
	Elevator	\$95,780	\$109,794	\$133,510	\$172,716	\$189,590
Pickaway	Non- Elevator	\$91,014	\$104,940	\$126,558	\$161,996	\$180,470
	Elevator	\$95,780	\$109,794	\$133,510	\$172,716	\$189,590
Pike	Non- Elevator	\$91,014	\$104,940	\$126,558	\$161,996	\$180,470
	Elevator	\$95,780	\$109,794	\$133,510	\$172,716	\$189,590
Portage	Non- Elevator	\$101,026	\$116,483	\$140,479	\$179,816	\$200,322
	Elevator	\$106,316	\$121,871	\$148,196	\$191,715	\$210,445
Preble	Non- Elevator	\$93,744	\$108,088	\$130,355	\$166,856	\$185,884
	Elevator	\$98,653	\$113,088	\$137,515	\$177,897	\$195,278
Putnam	Non- Elevator	\$91,014	\$104,940	\$126,558	\$161,996	\$180,470
	Elevator	\$95,780	\$109,794	\$133,510	\$172,716	\$189,590
Richland	Non- Elevator	\$101,026	\$116,483	\$140,479	\$179,816	\$200,322
	Elevator	\$106,316	\$121,871	\$148,196	\$191,715	\$210,445
Ross	Non- Elevator	\$91,014	\$104,940	\$126,558	\$161,996	\$180,470
	Elevator	\$95,780	\$109,794	\$133,510	\$172,716	\$189,590
Sandusky	Non- Elevator	\$101,026	\$116,483	\$140,479	\$179,816	\$200,322
	Elevator	\$106,316	\$121,871	\$148,196	\$191,715	\$210,445
Scioto	Non- Elevator	\$91,014	\$104,940	\$126,558	\$161,996	\$180,470
	Elevator	\$95,780	\$109,794	\$133,510	\$172,716	\$189,590
Seneca	Non- Elevator	\$101,026	\$116,483	\$140,479	\$179,816	\$200,322
	Elevator	\$106,316	\$121,871	\$148,196	\$191,715	\$210,445

County	Non- Elevator Elevator	Bedroor	ns			
		Eff (0)	1	2	3	4
Shelby	Non- Elevator	\$91,014	\$104,940	\$126,558	\$161,996	\$180,470
	Elevator	\$95,780	\$109,794	\$133,510	\$172,716	\$189,590
Stark	Non- Elevator	\$101,026	\$116,483	\$140,479	\$179,816	\$200,322
	Elevator	\$106,316	\$121,871	\$148,196	\$191,715	\$210,445
Summit	Non- Elevator	\$101,026	\$116,483	\$140,479	\$179,816	\$200,322
	Elevator	\$106,316	\$121,871	\$148,196	\$191,715	\$210,445
Trumbull	Non- Elevator	\$101,026	\$116,483	\$140,479	\$179,816	\$200,322
	Elevator	\$106,316	\$121,871	\$148,196	\$191,715	\$210,445
Tuscarawas	Non- Elevator	\$101,026	\$116,483	\$140,479	\$179,816	\$200,322
	Elevator	\$106,316	\$121,871	\$148,196	\$191,715	\$210,445
Union	Non- Elevator	\$91,014	\$104,940	\$126,558	\$161,996	\$180,470
	Elevator	\$95,780	\$109,794	\$133,510	\$172,716	\$189,590
VanWert	Non- Elevator	\$91,014	\$104,940	\$126,558	\$161,996	\$180,470
	Elevator	\$95,780	\$109,794	\$133,510	\$172,716	\$189,590
Vinton	Non- Elevator	\$91,014	\$104,940	\$126,558	\$161,996	\$180,470
	Elevator	\$95,780	\$109,794	\$133,510	\$172,716	\$189,590
Warren	Non- Elevator	\$93,744	\$108,088	\$130,355	\$166,856	\$185,884
	Elevator	\$98,653	\$113,088	\$137,515	\$177,897	\$195,278
Washington	Non- Elevator	\$91,014	\$104,940	\$126,558	\$161,996	\$180,470
	Elevator	\$95,780	\$109,794	\$133,510	\$172,716	\$189,590
Wayne	Non- Elevator	\$101,026	\$116,483	\$140,479	\$179,816	\$200,322
	Elevator	\$106,316	\$121,871	\$148,196	\$191,715	\$210,445
Williams	Non- Elevator	\$101,026	\$116,483	\$140,479	\$179,816	\$200,322
	Elevator	\$106,316	\$121,871	\$148,196	\$191,715	\$210,445
Wood	Non- Elevator	\$101,026	\$116,483	\$140,479	\$179,816	\$200,322
	Elevator	\$106,316	\$121,871	\$148,196	\$191,715	\$210,445
Wyandot	Non- Elevator	\$101,026	\$116,483	\$140,479	\$179,816	\$200,322
	Elevator	\$106,316	\$121,871	\$148,196	\$191,715	\$210,445

# C. QUALIFIED CENSUS TRACTS (QCT)

The web site of the U.S. Census Bureau (<u>http://www.census.gov/main/www/cen2000.html</u>) may be used to determine in what census tract a property is located. This information should then be compared to the list below to determine whether such property is located in a QCT.

I.R.S. Effective	Date:	January	1, 2007									
County	Tracts											
Allen	125.00	127.00	128.00	133.00	134.00	136.00	137.00	138.00				
Ashtabula	7.01	7.03										
Athens	9726.00	9727.00	9728.00	9729.00	9730.00	9731.01	9731.02	9731.03				
Belmont	115.00	116.00	121.00									
Butler	3.00	4.00	6.00	7.01	7.02	8.00	101.01	101.03	101.04	128.00	129.00	130.00
	131.00	140.00										
Clark	1.00	2.00	3.00	7.00	9.01	12.00						
Columbiana	9521.00	9523.00										
Cuyahoga	1011.01	1012.00	1013.00	1015.00	1017.00	1018.00	1019.00	1024.02	1025.00	1026.00	1027.00	1028.00
• •	1029.00	1032.00	1033.00	1034.00	1035.00	1037.00	1038.00	1039.00	1041.00	1043.00	1044.00	1045.00
	1046.00	1047.01	1047.02	1048.00	1049.00	1051.00	1052.00	1054.00	1056.01	1056.02	1072.00	1073.00
	1075.00	1077.00	1078.00	1079.00	1082.00	1083.00	1084.00	1085.00	1086.00	1087.00	1088.00	1089.00
	1093.00	1096.00	1097.00	1098.00	1104.00	1105.00	1106.00	1108.00	1109.00	1111.00	1112.00	1113.00
	1114.01	1114.02	1115.00	1116.00	1117.00	1118.00	1119.01	1119.02	1121.00	1122.00	1123.00	1124.00
	1126.00	1127.00	1128.00	1129.00	1131.00	1132.00	1133.00	1134.00	1135.00	1136.00	1137.00	1138.00
	1139.00	1141.00	1142.00	1143.00	1144.00	1145.00	1146.00	1147.00	1148.00	1149.00	1151.00	1152.00
		1154.00										
		1172.02										
		1188.00										
		1201.00										
		1233.00						1504.00	1511.00	1512.00	1513.00	1514.00
		1516.00	1517.00	1518.00	1527.01	1618.00	1915.00					
Erie	408.00											
Fairfield	317.00											
Franklin	7.20		9.10	9.20	10.00	11.10	11.20	12.00	13.00	14.00	15.00	16.00
	17.00		22.00	23.00	25.20	26.00	27.10	28.00	29.00	30.00	36.00	37.00
	38.00		42.00	47.00	48.20	50.00	51.00	53.00	54.10	54.20	55.00	56.10
	60.00		68.30	74.10	75.11	75.20	75.32	75.34	75.40	78.20	82.30	82.41
	83.50	87.20	87.30	93.31								
Gallia	9537.00											
Greene	2001.02											
Guernsey	9776.00											
Hamilton	1.00	2.00	3.01	3.02	4.00	7.00	8.00	9.00	10.00	11.00	14.00	15.00
	16.00	17.00	19.00	21.00	22.00	23.00	25.00	26.00	28.00	29.00	30.00	32.00
	33.00		35.00	36.00	37.00	38.00	39.00	47.02	63.00	66.00	67.00	68.00
	69.00		77.00	80.00	84.00	85.02	86.01	87.00	88.00	89.00	91.00	92.00
	93.00	94.00	95.00	100.02	227.00							

County	Tracts											
Jefferson	2.00	4.00	8.00	9.00								
Lawrence	503.00	504.00	506.00									
Licking	7501.00	7504.00	7525.00									
Lorain	223.00	228.00	229.00	231.00	238.00	239.00	708.00	709.01				
Lucas	8.00	9.00	12.02	13.02	13.04	14.00	15.00	16.00	17.00	18.00	19.00	20.00
	21.00	22.00	23.00	24.02	25.00	26.00	27.00	28.00	29.00	30.00	31.00	32.00
	33.00	34.00	35.00	36.00	37.00	38.00	40.00	41.00	42.00	43.01	47.01	48.00
	51.00	53.00	54.00	68.00	73.03							
Mahoning	8002.00	8004.00	8005.00	8006.00	8007.00	8009.00	8010.00	8016.00	8017.00	8019.00	8020.00	8021.00
			8024.00	8025.00	8031.00	8032.00	8034.00	8035.00	8037.00	8040.00	8041.00	8043.00
	8044.00	8103.00										
Meigs	9644.00											
Montgomery	3.00	7.00	9.00	10.00	12.00	13.00	14.00	15.00	17.00	18.00	19.00	20.00
	21.00	22.00	23.00	34.00	35.00	36.00	37.00	38.00	39.00	40.00	41.00	42.00
	43.00	44.00	45.00	602.00	702.01	702.02	703.00	805.00				
Muskingum	9814.00	9821.00										
Pickaway	201.00	204.00										
Pike	9527.00											
Portage	6015.01	6015.02	6015.03									
Richland	1.00	2.00	3.00	6.00	7.00							
Scioto	9932.00	9934.00	9935.00	9936.00								
Stark	7001.00	7015.00	7017.00	7018.00	7021.00	7023.00	7102.00	7104.00	7105.00	7138.00	7142.00	
Summit	5011.00	5012.00	5013.01	5013.02	5017.00	5018.00	5019.00	5021.01	5024.00	5025.00	5032.00	5034.00
	5038.00	5041.00	5042.00	5044.00	5046.00	5051.00	5053.00	5056.00	5063.04	5065.00	5066.00	5067.00
	5068.00	5069.00	5074.00	5075.00	5101.00	5103						
Trumbull	9201.00	9205.00	9206.00	9208.00	9212.00	9324.00						
Wayne	15.00											
Wood	217.01	217.02	218.00									

# D. COMMUNITIES WITH A CONSOLIDATED PLAN

### 1. HUD Entitlement Cities

Akron	Elyria	Massillon
Alliance	Euclid	Mentor
Barberton	Fairborn	Middletown
Bowling Green	Hamilton	Newark
Canton	Kent	Parma
Cincinnati	Kettering	Sandusky
Cleveland	Lakewood	Springfield
Cleveland Heights	Lancaster	Steubenville
Columbus	Lima	Toledo
Cuyahoga Falls	Lorain	Warren**
Dayton	Mansfield	Youngstown
East Cleveland	Marietta	

\*\*includes Trumbull County

### 2. HUD Entitlement Counties

Butler Cuyahoga Franklin Hamilton Lake Montgomery Stark Summit

# E. AREAS WITH A COMMUNITY HOUSING IMPROVEMENT STRATEGY (CHIS)

### 1. Counties

Adams	Erie	Licking	Pike
Allen	Fairfield	Logan	Portage
Ashland	Fayette	Lorain	Preble
Ashtabula	Fulton	Lucas	Putnam
Athens	Gallia	Madison	Ross
Auglaize	Geauga	Mahoning	Sandusky
Belmont	Greene	Medina	Scioto
Brown	Guernsey	Meigs	Seneca
Carroll	Hancock	Mercer	Shelby
Champaign	Hardin	Miami	Tuscarawas
Clark	Harrison	Monroe	Union
Clermont	Henry	Morgan	Van Wert
Clinton	Highland	Morrow	Vinton
Columbiana	Hocking	Muskingum	Warren
Coshocton	Holmes	Noble	Washington
Crawford	Huron	Ottawa	Wayne
Darke	Jackson	Paulding	Williams
Defiance	Jefferson	Perry	Wood
Defiance	Jefferson	Perry	Wood
Delaware	Knox	Pickaway	Wyandot
		,	

### 2. Cities

Ashland Ashtabula Athens Bellefontaine Bryan Bucyrus Cambridge Campbell Chillicothe Circleville Conneaut Coshocton Crestline Defiance Delaware Dover	Eaton Elyria Fairborn Fremont Galion Geneva Girard Greenfield Hillsboro Jackson Kent Kenton Logan London Marietta Marion	Marysville Medina Mount Vernon Napoleon New Philadelphia Newton Falls Niles North Ridgeville Northwood Norwalk Oberlin Oregon Piqua Port Clinton Ravenna Salem	Sheffield Lake Shelby Sidney St. Clairsville Struthers Tiffin Toronto Uhrichsville Urbana Van Wert Wadsworth Wadsworth Washington C.H. Wellston Wilmington Wooster Xenia Zonoouillo
East Liverpool	Marion Martins Ferry	Salem Sandusky	Xenia Zanesville
East Palestine			

# F. MODEL LANGUAGE FOR PUBLIC NOTIFICATION LETTERS

[DATE]

#### CERTIFIED MAIL RETURN RECEIPT REQUESTED (attach copies)

[Applicable Person] [Title] [Name of Political Jurisdiction] [Address] [City, State, Zip]

RE: [Name of Project]

Dear [Applicable Person]:

The purpose of this letter is to apprise your office that [Name of General Partner, Managing Member, etc.] will be the [general partner, managing member, etc.] of a multifamily residential development located in or within one-half mile of your political jurisdiction. The following describes this development and the multifamily funding programs of the Ohio Housing Finance Agency (OHFA) that will be utilized for the development and notifies you of your right to submit written comments to the OHFA.

Project Address:	[Be as specific as possible; note the city or township location as well as the county location.]
Number of Units:	[Total number of units; you may wish to breakdown by unit type, i.e. 1BR, 2BR, 3BR, etc.]
Nature of Project:	[Such as new construction, acquisition & rehabilitation, substantial rehabilitation, adaptive reuse. Note any other distinguishing characteristics.]
Program(s) Utilized in the Project:	[Indicate that the project will utilize funding from the Housing Credit Program, Housing Development Assistance Program, Housing Development Loan Program and/or Multifamily Bond Program.]
Right to Submit Comments:	You have the right to submit comments to the OHFA regarding the development's impact on the community. If you intend to submit a statement of disapproval or objection, you must submit a written statement that is signed by a majority of the voting members of the legislative body governing your jurisdiction. This written statement must be forwarded to the Executive Director of the OHFA and be delivered by certified mail, return receipt requested.

The person to be notified at the OHFA and their address is:

Mr. Douglas A. Garver, Executive Director Ohio Housing Finance Agency 57 E. Main Street Columbus, OH 43215

A written statement of disapproval or objection must be submitted within 30 days of your receipt of this notice, and must be received by the OHFA within 45 days of the date of this letter.

The OHFA is required to respond to any written statement submitted under the terms outlined above.

Sincerely,

Name Title of Writer

# G. GEOGRAPHIC POOL AREAS

<u>Category A</u>	<u>Category B</u>	<u>Category C</u>		<u>Category C</u> (continued)
Akron Canton Cincinnati Cleveland Columbus Dayton Toledo Youngstown	Allen Butler Clark Clermont Cuyahoga Delaware Fairfield Franklin Geauga Greene Hamilton Jefferson Lake Licking Lorain Lucas Mahoning Medina Miami Montgomery Pickaway Portage Richland Stark Summit Trumbull Warren Washington	Adams Ashland Ashtabula Athens Auglaize Belmont Brown Carroll Champaign Clinton Columbiana Coshocton Crawford Darke Defiance Erie Fayette Fulton Gallia Guernsey Hancock Hardin Harrison Henry Highland Hocking Holmes Huron Jackson	Morrow	Lawrence Logan Madison Marion Meigs Mercer Monroe Morgan Muskingum Noble Ottawa Paulding Perry Pike Preble Putnam Ross Sandusky Seneca Scioto Tuscarawas Union Van Wert Vinton Wayne Williams Wyandot
		Knox		

# H. GEOGRAPHIC REGIONS

NORTHEAST	SOUTHEAST	CENTRAL
Ashtabula	Athens	Ashland
Carroll	Belmont	Crawford
Columbiana	Gallia	Delaware
Coshocton	Guernsey	Fairfield
Cuyahoga	Harrison	Fayette
Geauga	Hocking	Franklin
Holmes	Jackson	Knox
Lake	Jefferson	Licking
Lorain	Lawrence	Madison
Mahoning	Meigs	Marion
Medina	Monroe	Morrow
Portage	Morgan	Pickaway
Stark	Muskingum	Richland
Summit	Noble	Union
Trumbull	Perry	
Tuscarawas	Pike	
Wayne	Ross	
	Scioto	
NORTHWEST	Vinton	
	Washington	
Allen		
Auglaize	SOUTHWEST	
Defiance		
Erie	Adams	
Fulton	Brown	
Hancock	Butler	
Hardin	Champaign	
Henry	Clark	
Huron	Clermont	
Lucas	Clinton	
Mercer	Darke	
Ottawa	Greene	
Paulding	Hamilton	
Putnam	Highland	
Sandusky	Logan	
Seneca	Miami	
Van Wert	Montgomery	
Williams	Preble	
Wood	Shelby	
Wyandot	Warren	

## I. MARKET STUDY INDEX

The following information must be included in a market study. The market study author must organize the information using this index or provide the corresponding page number(s) for each item. Please refer to Page 19 of the QAP for more details.

- I. Executive summary
  - **A.** Statement that a market exists for the proposed project
  - **B.** Recommendations or suggested modifications to the proposed project
  - **C.** Estimated stable year vacancy rate for the proposed project
    - **1.** Explanation if greater than 7%
  - **D.** Estimated lease-up time for the proposed project
    - **1.** Explanation if greater than one year
- **II.** Description of the proposed project including location; project design; number of units, bedrooms and baths; amenities; rents and utility allowances; population served; review of site and floor plans; etc.
- **III.** Description of the primary market area (PMA) for the project
  - A. Map of the PMA
  - **B.** Methodology used to determine boundaries
  - **C.** Explanation if areas outside of five-mile radius included
  - **D.** Health of the overall rental housing market
- IV. Rent comparison

Α.

- A. Rents for the proposed project
- **B.** Market rents and methodology for calculation of market rents
- V. Number of income-eligible renter households in the PMA
  - Percentage required to fully lease-up the project
    - **1.** Explanation if greater than 10%
- VI. Description, evaluation and map of services (including approximate distance to project)
  - A. Public services
  - B. Infrastructure
  - **C.** Community services
  - D. Employers
- VII. Number of income-eligible special needs households in the PMA
  - A. Percentage required to meet the special needs set-aside
  - **B.** Source of information
- VIII. Federally subsidized and Housing Credit projects (including projects under construction) in the PMA
  - **A.** Brief description of each project including number of units, rents, amenities, unit and bedroom sizes, population served, etc.
  - **B.** Current vacancy rate for each project
  - **C.** Contact name and method of contact for each project
  - **D.** Ratio of all subsidized and Housing Credit units to the number of income-eligible renter households in the primary market area

- E. Estimated vacancy rate for each Housing Credit project (except those under construction) during the first stabilized year of the proposed project
  - **1.** Explanation for estimated vacancy rates greater than 10%
- IX. List of comparable market rate developments in the primary market area
  - **A.** Brief description of each project including number of units, rents, amenities, unit and bedroom sizes, population served, etc.
  - **B.** Current vacancy rate for each project
  - **C.** Contact name and method of contact for each project
- X. Watch Area Information (*if applicable*)
  - A. Demonstrate that the project will be successful
  - B. Demonstrate that other affordable housing will not be negatively impacted
- XI. Analysis of Public Housing Authority (PHA) concerns and issues
  - A. Copy of letter and certified mail receipt or details of interview
  - **B.** Copy of response(s) from PHA or transcript of interview
  - C. Narrative that evaluates and addresses any issues or concerns raised by the PHA
- XII. Original signed copy of OHFA Form 003 Market Study Certification
- **XIII.** Listing of all data sources used in the study

## J. SUPPORTIVE SERVICE PLAN INDEX & REQUIREMENTS

Applicants for projects designed to serve a special needs population must submit a supportive services plan in order to qualify for competitive points. The supportive service plan must include the following elements in the order listed:

**I. Population Served -** Describe the population to be served and indicate the number of units to be set-aside for this population.

**II.** Service Coordinator - Describe the role of the supportive service coordinator. Include a copy of the coordinator's resume or if the coordinator is not known at application, a copy the coordinator's job description. List the experience in providing supportive services, including trainings that the coordinator may have attended. Identify the budget line item for the service coordinator's salary or document in-kind assistance with commitment letters per section **VI**. Detail the number of hours that the coordinator will spend at the site and working with residents from the project.

**III. Annual Budget** - List in detail the estimated annual costs of providing services including the coordinator's salary and equipment.

**IV. Description of Services** - Provide specific descriptions of the following services and explain how they will be made available to residents (see below for required services for each population).

V. Support Letters - (see below for required support letters for each population).

VI. Commitment Letters - Attach signed letters from agencies/organizations that have committed to provide or refer services to residents. Also, where services have been contracted, provide a signed letter from an agency/organization providing contracted service coordination. Commitment letters should contain a brief description and history of the agency/organization, a description of the services to be provided, and details of any funding to be provided to the project for services. Commitment letters must be provided for all agencies/organizations referred to in IV. Description of Services.

The supportive service plan must be specific to the proposed project. All requirements, including all population specific service requirements, must be listed in the plan. The descriptions of services must include enough details and information so that the OHFA can determine what services are being provided, how are the services being provided, and who is providing the services.

#### Population Specific Requirements

#### A. Persons Age 55 Years and Older

#### Requirements

- 1. Minimum set-aside of 100% of the total units.
- 2. All buildings must contain only one story unless an elevator is provided.
- 3. Units may contain no more than two bedrooms.
- 4. All units and buildings must contain at least 20 universal design features as described on OHFA Form 001, in addition to installation of grab bar blocking in the bathrooms (in the shower and around the toilet area).

- 5. The project must contain common space equal to the lesser of 5% of the total residential square footage for the entire project or 20 square feet per number of units in entire project.
- 6. Project must annually set-aside at least \$100 per unit for service coordination.

#### Description of Services

- 1. Make at least one meal per day available at or accessible to housing facility.
- 2. Make light housekeeping services available.
- 3. Ensure the availability to adequate transportation services for residents.
- 4. Provide information and referral to home health services.
- 5. Provide evidence of regularly scheduled activity programs reflecting the cultural, social, recreational, and health and wellness aspects of resident lives.
- 6. Provide accommodations for and support of a Resident Association.

#### Support Letters

 Submit a letter of support from local Area Agency on Aging (AAA). If a letter of support is unavailable from the AAA provide an explanation as to why, and then provide letters of support from local senior citizens centers, the public housing authority, or the Department of Aging.

#### B. Persons with Severe and Persistent Mental Illness

#### **Requirements**

- The OHFA requires a maximum target set-aside of 20% of the total units for this population in order to work toward the goal of integration. The final set-aside determined in collaboration with local ADAMHS or Mental Health Board must be greater than or equal to 5% of the total units. However, the OHFA recognizes that circumstances may require projects to exceed the 20% target. In such instances, exceeding the 20% target set-aside will not be considered a non-compliance issue.
- 2. Acceptance of services should not be a condition of occupancy.

### Description of Services

- The local ADAMHS or Mental Health Board must approve the level of services and service coordination to be provided. Projects targeting persons with severe and persistent mental illness have the option not to provide on-site services and service coordination if a local case management and community support services system are already in place. A service coordinator would not be required in these circumstances.
- 2. Demonstration of input from people with mental illness in the Housing Credit application and design and development of the project.
- 3. Residents must have control over the assistance they receive and who provides that assistance. Service coordinators must work directly with the local county board case management system.
- 4. Residents may choose to seek mental health services through public or private mental health providers. (All local mental health systems are required to have 24-hour mobile case management and crisis intervention services available and accessible to all people with mental illness; such services need not be housing project based).

#### Support Letters

1. Letters of support from local Alliance for the Mentally III (AMI) and/or qualified consumer groups including their mission statement, agency goals, and a *specific* statement of support for the proposed project.

- 2. Written support from the Executive Director of the local ADAMHS or Mental Health Board. The support letter must describe how the number of set-aside units was determined and how this set-aside will benefit the special needs population.
- 3. A copy of a letter from the applicant to the local ADAMHS or Mental Health Board stating that up to 20% of the units can be set-aside for persons with severe or persistent mental illness. The local ADAMHS or Mental Health Board will determine the exact set-aside. A copy of the certified mail receipt must be included.

#### C. Persons with Mental Retardation/Developmental Disabilities

#### Requirements

 The percentage of units set-aside must be established in collaboration with the local MR/DD agency but cannot exceed 20% of the total units. The final set-aside determined in collaboration with local MR/DD agency must be greater than or equal to 5% of the total units. However, the OHFA recognizes that circumstances may require projects to exceed the 20% target. In such instances, exceeding the 20% target set-aside will not be considered a noncompliance issue.

#### Description of Services

- The level of services and service coordination to be provided must be approved by the local MR/DD agency. Projects targeting persons with mental retardation/developmental disabilities have the option to not provide on-site services and service coordination if a local case management and community support services system are already in place. A service coordinator would not be required in these circumstances.
- 2. Ensure adequate education and awareness of community resources, intervention and support for residents experiencing a crisis, referral to resources and services in the community, development and support for resident participation with management.
- 3. Assistance to residents in identifying and accessing local resources and services.
- 4. Development and support of resident participation in the development of services, programs and activities.
- 5. Crisis intervention and short-term support or referral to outside resources.
- 6. Longer-term support for residents pursuing goals related to social and/or economic selfsufficiency.
- 7. Intervention and prevention of problems related to substance abuse, criminal activity, destruction of property or other issues harmful to residents.
- 8. A continually updated notebook or bulletin board of neighborhood and community programs and resources.

#### Support Letters

- 1. Letter from the local MR/DD agency indicating *specific* support and evidencing collaboration with the project related to the projected percentage of set-aside units for this population. The support letter must describe how the number of set-aside units was determined and how this set-aside will benefit the special needs population.
- A copy of a certified letter from the applicant to the local MR/DD agency stating that up to 20% of the units can be set-aside for persons with severe or persistent mental illness. The exact set-aside will be determined by the local MR/DD agency. A copy of the certified mail receipt must be included.

#### D. Permanent Supportive Housing for the Homeless

### **Requirements**

- 1. Minimum set-aside of 50% of the total units.
- 2. A comprehensive service plan that identifies the services to be provided, the anticipated sources of funding for such services, the physical space that will be used to provide such services, and the previous experience of the supportive services provider.
- 3. Provide a commitment for rental subsidy for at least 50% of the total units. Sources may include project-based vouchers or other assistance from the local PHA, McKinney-Vento Homelessness grant, or other federal, state or local government source.
- 4. Acceptance of services should not be a condition of occupancy.

#### Description of Services

- 1. Services available on-site or through coordinated relationships with community-based providers shall be consistent with the population being served in the project (i.e. mental health services shall be available if the project targets persons with mental illness).
- 2. Residents must have control over the services they receive and who provides these services, and may choose to seek assistance through public or private community-based service providers.

#### Support Letters

- 1. Letter of support from the primary funder and/or coordinator of homeless services, including a specific statement of support for the proposed project.
- 2. Letter of support from the chair of the local Continuum of Care committee (or the state Continuum of Care if there is no local committee), including a statement indicating that the project is consistent with the consolidated plan.
- 3. Letter of support from the local government jurisdiction (city, village or township) in which the project is located.

#### E. Family Supportive Services

### **Description of Services**

- 1. Credit counseling.
- 2. Personal finance training/planning.
- 3. Continuing education/Job training opportunities/job referrals.
- 4. Life Skills Training.
- 5. Healthcare Prevention and Community Outreach (i.e. drug/alcohol prevention, stress/anger management, AIDS awareness, etc.).
- 6. Day care / after school program referrals

#### Support Letters

1. Letter of support from a local qualified social services group including their mission statement, agency goals, and a specific statement of support for the proposed project. The organization's existence shall be evidenced by incorporation within Ohio or authorization to do business in Ohio and can verified by the office of the Ohio Secretary of State. THE OHFA may waive this requirement on a case-by-case basis.

### K. GOVERNOR'S REGIONAL ECONOMIC DEVELOPMENT REPRESENTATIVES

Dawn Larzelere, Manager Governor's Regional Offices Phone: 614-995-1895 Fax: 614-644-0108 Riffe Center 77 S. High Street, 29th Floor Columbus, OH 43215

Region 1 - Columbus Tonya L. Barnett Phone: 614-466-9627 Fax: 614-752-4858 Riffe Center 77 S. High Street, 29th Floor Columbus, OH 43215 Counties Represented: Delaware, Fairfield, Fayette, Franklin, Licking, Logan, Madison, Pickaway and Union

Region 2 - Toledo Wesley R. Fahrbach Phone: 419-245-2445 Fax: 419-245-2448 One Government Center, Suite 1520 Toledo, OH 43604-2205 Counties Represented: Defiance, Erie, Fulton, Henry, Lucas, Ottawa, Sandusky, Williams and Wood

Region 3 - Lima Judith M. Cowan Phone: 419-229-5320 Fax: 419-229-5424 Perry Building 545 W. Market Street, Suite 305 Lima, OH 45801-4717 Counties Represented: Allen, Auglaize, Hancock, Hardin, Mercer, Paulding, Putnam and Van Wert Region 4 - Dayton Stephen P. Lake Phone: 937-285-6185 Fax: 937-223-3584 One Dayton Centre 1 S. Main Street, Suite 2060 Dayton, OH 45402-2016 Counties Represented: Champaign, Clark, Clinton, Darke, Greene, Miami, Montgomery, Preble and Shelby

Region 5 - Cincinnati Chris Smith Phone: 513-852-2826 Fax: 513-852-2840 One W. Fourth Street, Suite 425 Cincinnati, OH 45202 Counties Represented: Butler, Clermont, Hamilton and Warren

Region 6 - Mansfield David L. Williamson Phone: 419-522-2029 Fax: 419-522-2203 Walnut Building 24 W. Third Street, Suite 301 Mansfield, OH 44902-1235 Counties Represented: Ashland, Crawford, Huron, Knox, Marion, Morrow, Richland, Seneca and Wyandot Region 7 - Chillicothe Kara Willis Phone: 740-775-0612 Fax: 740-775-0604 15 N. Paint Street, Suite 102 Chillicothe, OH 45601-3116 Counties Represented: Adams, Brown, Gallia, Highland, Jackson, Lawrence, Pike, Ross, Scioto and Vinton

Region 8 - Cleveland Fran Migliorino Phone: 216-787-3240 Fax: 216-787-3244 615 W. Superior Avenue, 12th Floor Cleveland, OH 44113 Counties Represented: Cuyahoga, Geauga, Lake and Lorain

Region 9 - Akron Daryl L. Revoldt Phone: 330-643-3392 Fax: 330-643-3391 Ocasek Government Office Building 161 S. High Street, Room 404 Akron, OH 44308-1615 Counties Represented: Medina, Portage, Stark, Summit and Wayne Region 10 - Cambridge William Gotschall Phone: 740-439-2263 Fax: 740-439-1524 2146 Southgate Parkway Cambridge, OH 43725-3082 Counties Represented: Belmont, Carroll, Columbiana, Coshocton, Guernsey, Harrison, Holmes, Jefferson, Muskingum and Tuscarawas

Region 11 - Marietta Darlene Lukshin Phone: 740-373-5150 Fax: 740-373-2984 308 Front Street Marietta, OH 45750 Counties Represented: Athens, Hocking, Meigs, Monroe, Morgan, Noble, Perry and Washington

Region 12 - Youngstown Julie Michael-Smith Phone: 330-797-6301 Fax: 330-744-1822 George V. Voinovich Government Center 242 Federal Plaza West, Suite 401 Youngstown, OH 44503 Counties Represented: Ashtabula, Mahoning and Trumbull

### L. CAPITAL NEEDS ASSESSMENT STANDARDS

#### Purpose

A capital needs assessment represents a qualified professional's opinion of a property's current overall physical condition and identifies significant deferred maintenance, existing deficiencies, and material building code violations that affect the property's use and its structural and mechanical integrity. The assessment should include an opinion as to the proposed budget for recommended improvements and should identify critical building systems or components that have reached or exceeded their expected useful lives.

The assessment should include a projection of recurring probable expenditures for significant systems and components impacting use and tenancy, which are not considered operation or maintenance expenses, in order to determine the appropriate replacement reserve deposits on a per unit per year basis.

#### Process

- 1. Conduct site visit and physical inspection of interior and exterior of units and structures
- 2. Interview available on-site property management and maintenance personnel and inquire about past repairs/improvements, pending repairs and existing or chronic physical deficiencies

#### Components

Components which should be examined and analyzed in order to prepare a comprehensive property condition report or capital needs assessment for rehabilitation projects:

Site, including:

- Topography and drainage
- Pavement, curbing, sidewalks and parking
- Landscaping and amenities
- Water, sewer, storm drainage, gas and electric utilities and lines

Structural system, both substructure and superstructure, including:

- Exterior walls and balconies
- Exterior doors and windows
- Roofing system and drainage

Interiors, including:

- Unit and common area finishes (carpeting, vinyl tile, plaster walls, paint condition)
- Unit kitchen finishes and appliances
- Unit bathroom finishes and fixtures
- Common area lobbies and corridors

Mechanical systems, including:

- Plumbing and domestic hot water
- HVAC
- Electrical and fire protection
- Elevators

## M. GUIDE TO FEDERAL ACCESSIBILITY REQUIREMENTS

The following is a checklist of design and construction requirements of the Fair Housing Act. This checklist represents many, but not all, of the requirements to the Act. This checklist is not intended to be exhaustive, but rather is a helpful guide in determining if the major requirements of the Act have been met in designing and constructing a particular multifamily development. Projects may also be required to meet additional requirements included in Section 504 of the Rehabilitation Act of 1973, the Americans With Disabilities Act as well as any state and local Civil Rights legislation along with any required related codes and laws.

#### General Requirements

- Affected projects are developments with buildings containing four (4) or more units that were designed and constructed for first occupancy on or after March 13, 1991.
- If it is an elevator building, all units are "covered units."
  - All units in buildings with elevators must have features required by the Act.
- If it is a non-elevator building, all ground-floor units are "covered units."
  - All ground floor units in buildings without elevators must have features required by the Act.

**NOTE:** There is a narrow exception that provides that a non-elevator building in a development need not meet all of the Act's requirements if it is impractical to have an accessible entrance to the non-elevator building because of hilly terrain or other unusual characteristics of the site.

### FEATURES REQUIRED BY THE FAIR HOUSING ACT

- 1. ACCESSIBLE BUILDING ENTRANCE ON AN ACCESSIBLE ROUTE
- The accessible route is a continuous, unobstructed path (no stairs) through the development that connects all buildings containing covered units and all other amenities.
- The accessible route also connects to parking lots, public streets, public sidewalks, and to public transportation stops.
- All slopes are no steeper than 8.33%.
- All slopes between 5% and 8.33% have handrails.
- Covered units have at least one entrance on an accessible route.
- There are sufficient curb cuts for a person using a wheelchair to reach every building in the development.
- 2. <u>COMMON AND PUBLIC USE AREAS</u>
- At least two percent (2%) of all parking spaces are designated as handicapped parking.

- At least one (1) parking space at each common and public use amenity is designated as handicapped parking.
- All handicapped parking spaces are properly marked.
- All handicapped parking spaces are at least 96 inches wide with a 60-inch wide access aisle that can be shared between two spaces.
- The accessible aisle connects to a curb ramp and the accessible route.
- The rental or sales office is readily accessible and usable by persons with disabilities.
- All mailboxes, swimming pools, tennis courts, clubhouses, rest rooms, showers, laundry facilities, trash facilities, drinking fountains, public telephones, and other common and public use amenities offered by the development are readily accessible and usable by persons with disabilities.
- 3. USABLE DOORS
- All doors into and through covered units and common use facilities provide a clear opening of at least 32 inches nominal width.
- All doors leading into common use facilities have lever door handles that do not require grasping and twisting.
- Thresholds at doors to common use facilities are no greater than one-half (1/2) inch.
- All primary entrance doors to covered units have lever door handles that do not require grasping and twisting.
- Thresholds at primary entrance doors to covered units are no greater than three-quarter (3/4) inches and beveled.
- 4. ACCESSIBLE ROUTE INTO AND THROUGH THE COVERED UNIT
- All routes through the covered units are no less than 36 inches wide.
- 5. ACCESSIBLE ENVIORMENTAL CONTROLS
- All light switches, electrical outlets, thermostats, and other environmental controls must be no less than 15 inches and no greater than 48 inches from the floor.
- 6. REINFORCED BATHROOM WALLS FOR GRAB BARS
- Reinforcements are built into the bathroom walls surrounding toilets, showers, and bathtubs for the later installation of grab bars.
- 7. USABLE KITCHENS AND BATHROOMS
- At least 30" x 48" of clear floor space at each kitchen fixture and appliance.

- At least 40 inches between opposing cabinets and appliances.
- At least a 60-inch diameter turning circle in U-shaped kitchens unless the cooktop or sink at end of U-shaped kitchen has removable cabinets beneath for knee space.
- In bathroom, at least 30" x 48" of clear floor space outside swing of bathroom door.
- Sufficient clear floor space in front of and around sink, toilet, and bathtub for use by persons using wheelchairs.

#### For additional information, please visit the following web sites:

- Accessible Home Page http://www.homemods.org
- Access Board http://www.access-board.gov
- ADA http://www.usdoj.gov/crt/ada/adahom1.htm
- Center for Universal Design http://www.ncsu.edu/ncsu/design/cud
- HUD information
  <u>http://www.hud.goc/fhe/fheacss.html</u>

### N. UNIVERSAL DESIGN REQUIREMENTS

#### General Principles

- The Ohio Housing Finance Agency does not require the application of Universal Design or Visitability features for rehabilitation projects (with exceptions as noted for senior housing). However, the incorporation of UD/Visitability features into such projects is highly recommended wherever possible and the inclusion of such elements can be a positive factor in the funding evaluation process.
- OHFA staff can assist with helping you find the appropriate resources and to build zero step entrances as an integrated design element to the home.
- Refer to the Americans with Disabilities Act Accessibility Guidelines (ADAAG) as a source for dimensions and possible layout ideas.
- These universal design elements should be considered as minimums, except where noted. Enhancements or additional features can be a positive factor in the funding evaluation process. Make sure to note on you application where you have exceeded the minimums.

### COMPETITIVE POINTS FOR UNIVERSAL DESIGN (Applies to Newly Constructed Units)

(10 point maximum)

In order to qualify for Universal Design Competitive Points, **all** of the units must have first incorporated all of the *General Universal Design Features*. Then:

Five (5) points will be awarded for incorporating all of the design elements in *Universal Design for Kitchens*; and/or:

Five (5) points will be awarded for incorporating all of the design elements in *Universal Design Features for Bathrooms*.

(Remember that any of the units that are covered under any other Federal, State or Local legislation may require more or less or different elements than those required under for the competitive points in this QAP.)

#### General Universal Design Features:

Entry

- Sensor light at exterior no-step entry focusing on the front-door lock
- 36-inch exterior door
- Non-slip flooring in foyer
- Doorbell accessible to a seated person

#### Thresholds

- Exterior maximum of ½ inch beveled
- Interior maximum of <sup>1</sup>/<sub>4</sub> inch beveled (flush preferred)

#### Interior Doors

- All doorways have 32 inches of clear width (wider is better)
- Lever door hardware

#### Interior Stairways/Hallways

- Lighting which illuminates the entire stairway, landings and hallways
- Hallways are at least 36" wide (wider is better)

#### Electrical, Lighting, Safety and Security

- Light switches, thermostats and other environmental controls are placed in accessible locations no higher than 42 inches from floor. Thermostats must be easy to read (large numbers).
- Electrical outlets, phone jacks and data ports are installed at least 18 inches from floor
- Clear access space of 30 inches by 48 inches in front of switches, outlets and controls
- Rocker or touch light switches
- Wired smoke alarms to allow for future installation of visual alarms

#### Faucets

- Lever handles or pedal-controlled
- Thermostatic or anti-scald control
- Pressure balanced faucets

#### Flooring

- Smooth, non-glare, slip-resistant surfaces, interior and exterior
- If carpeted, use low (less than ½ inch high pile) density, with firm pad

#### Universal Design Features for Bathrooms:

- At least one wheelchair maneuverable full bathroom on the accessible level with 60-inch turning radius or acceptable T-turn space and 36-inch by 36-inch or 30-inch by 48-inch clear space
- Bracing (blocking) in walls around toilet and in bath/shower for future installation of grab bars to support 250 - 300 pounds
- Either an ADA compliant tub/shower combination or a roll in, curbless (no threshold) ADA compliant shower, minimum of 36 inches wide. Installation of either of these units must also comply with ADA standards.
- Light in shower stall or over tub area
- Toilet 2 <sup>1</sup>/<sub>2</sub> inches higher than standard toilet (17 to 19 inches) or height-adjustable
- Wall-hung sink with drain and water pipes protected to avoid burns and bumps
- Slip-resistant flooring

#### Universal Design Features for Kitchens:

- 30-inch by 48-inch clear space at appliances or 60-inch diameter clear space for turns
- Multi-level counters to accommodate people both seated and standing
- Base cabinets must have some (or all) roll out shelves and lazy susans
- Placement of task lighting in appropriate work areas
- Loop handles on drawers and cabinets for easy grip and pull
- Pull-out spray faucet; levered handles on faucets

- Sink area is designed with a base cabinet with retractable doors, no center stile and removable floor. Drain and water pipes are protected to avoid burns or bumps.
- Either a range with front controls and a smooth surface cook top, or a wall oven with a separate in-counter smooth surface cook top that can be used by a person who is seated. The area under the cooktop is designed with a base cabinet with retractable doors, no center stile and removable floor.
- All flooring extends wall to wall so that it runs under the cabinets and appliances

### COMPETITIVE POINTS FOR UNIVERSAL DESIGN (Applies to Rehabilitation of Existing Units)

(5 point maximum)

A minimum of 20% of the total units in the project will meet the standards for substantial alteration of units for persons with mobility disabilities as defined in Section 504 of the Rehabilitation Act of 1973, as amended. The units will comply with the appropriate technical criteria in the Uniform Federal Accessibility Standards (UFAS).

## 0. MINI-PHASE I ENVIRONMENTAL SITE ASSESSMENT (MP-1)

These guidelines were specifically designed for use in screening properties for potential environmental risks. The MP-1 is not a substitute for a Phase I Environmental Site Assessment.

#### Site Inspection

Personnel should visit the site and complete the MP-1 as provided in attachments available on the OHFA web site. All questions should be answered as completely as possible. If personnel determine that a cover letter is a suitable means to convey information, then a cover letter should be attached to the MP-1.

#### Interview

Personnel are required to interview a key site contact. The key site contact may be the current owner or other person knowledgeable of the site operations and site history. The realtor or borrower (unless the borrower is the current owner) do not qualify as key site contact. The information obtained from the interview should be verified to the extent practicable during the site inspection and incorporated into the MP-1.

#### Photographs

At a minimum, please provide the photographs listed below. Photographs of any potential environmental concerns are also required. A minimum of 16 photographs is acceptable; however, please submit additional photographs as necessary.

- Front, rear, and side views of the site,
- Interior of all the buildings on site (must photograph each room), and
- Adjacent properties, as visible from the site boundaries or other publicly accessible areas.
- Notable site observations.

### Database Report

A third party environmental database report from an approved firm, such as the Environmental Data Resources, Inc. (EDR) Transaction Screen Map Report with GeoCheck (or equivalent), must be ordered and submitted with the completed with the MP-1.

#### Historical Source

Personnel should choose the best available historical source(s) to assist in evaluating the historical uses of the site. Typical sources include aerial photographs, fire insurance maps, and city directories. Please provide a written summary of the findings in a cover letter and copies of the source material as an attachment.

### P. OPERATING EXPENSE AVERAGES

	AVERAGE OPERATING COSTS
REGION	PER UNIT*
1	\$4,500
2	\$4,200
3	\$3,000
4	\$3,700
5	\$4,200
6	\$3,300
7	\$3,300
8	\$5,100
9	\$4,700
10	\$3,500
11	\$3,300
12	\$4,000

\*Costs include all operating expenses, insurance, taxes and reserves

Region 1 (Columbus): Delaware, Fairfield, Fayette, Franklin, Licking, Logan, Madison, Pickaway, and Union counties.

Region 2 (Toledo): Defiance, Erie, Fulton, Henry, Lucas, Ottawa, Sandusky, Williams, and Wood counties.

Region 3 (Lima): Allen, Auglaize, Hancock, Hardin, Mercer, Paulding, Putnam, and Van Wert counties.

Region 4 (Dayton): Champaign, Clark, Clinton, Darke, Greene, Miami, Montgomery, Preble, and Shelby counties.

Region 5 (Cincinnati): Butler, Clermont, Hamilton, and Warren counties.

Region 6 (Mansfield): Ashland, Crawford, Huron, Knox, Marion, Morrow, Richland, Seneca, and Wyandot counties.

Region 7 (Chillicothe): Adams, Brown, Gallia, Highland, Jackson, Lawrence, Pike, Ross, Scioto, and Vinton counties.

Region 8 (Cleveland): Cuyahoga, Geauga, Lake, and Lorain counties.

Region 9 (Akron): Medina, Portage, Stark, Summit, and Wayne counties.

Region 10 (Cambridge): Belmont, Carroll, Columbiana, Coshocton, Guernsey, Harrison, Holmes, Jefferson, Muskingum, and Tuscarawas counties.

Region 11 (Marietta): Athens, Hocking, Meigs, Monroe, Morgan, Noble, Perry, and Washington counties.

Region 12 (Youngstown): Ashtabula, Mahoning, and Trumbull counties.

# Q. HOUSING CREDIT VACANCY RATE POINT TABLE

"Yes": indicates that a project is eligible for 2 points in this category. "Yes\*": indicates a project is eligible for 2 points, although there is insufficient data in the area. Single Family = single-family detached structures; Senior = project targeting households age 55 and older and qualifying for Senior Housing points (competitive criterion # 4); Multifamily = all other structures.

To qualify for points, the average vacancy rate as determined in OHFA's analysis must be equal to or less than the statewide average of 10% for single family or multifamily and 5% for senior. The data tables, description of methodology for the housing credit vacancy rates and the definition of submarkets are posted on the OHFA web site: www.ohiohome.org.

COUNTY	Single Family	Multifamily	Senior
Adams	Yes*	Yes	Yes
Allen	Yes*	Yes	
Ashland	Yes*		
Ashtabula	Yes	Yes*	Yes
Athens	Yes*	Yes	
Auglaize	Yes*		Yes*
Belmont	Yes	Yes	Yes
Brown	Yes*	Yes	
Butler	Yes*		
Carroll	Yes	Yes*	Yes
Champaign	Yes*		
Clark	Yes	Yes	Yes
Clermont	Yes*		Yes*
Clinton	Yes*	Yes	Yes
Columbiana	Yes		Yes
Coshocton	Yes*		Yes*
Crawford	Yes*	Yes	Yes
Darke	Yes*	Yes	Yes*
Defiance	Yes*	Yes	Yes*
Delaware	Yes*		Yes*
Erie	Yes*	Yes*	Yes*
Fairfield	Yes*	Yes	Yes
Fayette	Yes		Yes*
Fulton	Yes*	Yes	Yes*
Gallia	Yes*		Yes*
Geauga	Yes*	Yes*	Yes*
Greene	Yes*	Yes	
Guernsey	Yes*	Yes	Yes*
Hancock	Yes*	Yes	Yes
Hardin	Yes*		Yes
Harrison	Yes	Yes*	Yes
Henry	Yes*	Yes	Yes*
Highland		Yes	Yes*
Hocking	Yes*	Yes	Yes*
Holmes	Yes*	Yes*	Yes
Huron	Yes*		Yes*
Jackson	Yes	Yes	Yes
Jefferson	Yes	Yes*	
Knox	Yes*	Yes	Yes*
Lake	Yes*	Yes	Yes

COUNTY	Single Family	Multifamily	Senior
Lawrence	Yes*		
Licking	Yes*		Yes
Logan	Yes*	Yes	Yes*
Lorain	Yes	Yes	Yes
Madison	Yes*	Yes	Yes
Marion	Yes*		
Medina	Yes*	Yes	Yes*
Meigs	Yes*	Yes	Yes
Mercer	Yes*	Yes	Yes*
Miami	Yes*	Yes	Yes
Monroe	Yes*	Yes*	Yes*
Morgan	Yes*	Yes*	Yes*
Morrow	Yes*	Yes	Yes*
Muskingum	Yes*	Yes	Yes*
Noble	Yes*	Yes	Yes*
Ottawa	Yes*	Yes*	Yes
Paulding	Yes	Yes*	Yes*
Perry	Yes*		Yes
Pickaway	Yes*	Yes	Yes*
Pike	Yes*	Yes	Yes
Portage	Yes		Yes
Preble	Yes*	Yes	Yes
Putnam	Yes*	100	100
Richland	Yes		Yes*
Ross	Yes*	Yes	100
Sandusky	Yes	100	Yes
Scioto	Yes	Yes	Yes
Seneca	Yes*	Yes	Yes
Shelby	Yes*	Yes	Yes*
Trumbull	Yes	Yes*	Yes
Tuscarawas	Yes*	Tes	165
		Yes	Yes*
Union	Yes*		
Van Wert	Yes*	Yes	Yes*
Vinton	Yes*	Yes	Yes*
Warren	<u>ب</u> ب	Yes	Yes*
Washington	Yes*	~	Yes*
Wayne	Yes*	Yes	Yes*
Williams	Yes*	Yes	Yes*
Wood	Yes*	Yes	Yes*
Wyandot	Yes*		
SUBMARKET	Single Family	Multifamily	Senior
Akron Central	Yes	Yes	Yes
Akron East	Yes	Yes*	Yes
Akron North	Yes*	Yes*	Yes*
	Yes*	Yes	Yes*
Akron Northwest	Yes	162	res^
Akron South			

SUBMARKET	Single Family	Multifamily	Senior
Canton Central	Yes		Yes*
Canton East	Yes	Yes*	Yes*
Canton North	Yes*	Yes*	Yes*
Canton West	Yes*	Yes*	
Cincinnati Central	Yes*		Yes
Cincinnati Near East	Yes*		
Cincinnati North Central	Yes*		Yes
Cincinnati Northeast	Yes*	Yes*	Yes*
Cincinnati Northeast Central	Yes*	Yes*	Yes*
Cincinnati Northwest	Yes*		Yes*
Cincinnati Southeast	Yes*	Yes*	Yes*
Cincinnati Southwest	Yes*		Yes*
Cleveland Downtown	Yes*	Yes	Yes*
Cleveland East	Yes		Yes
Cleveland Far East	Yes*	Yes	Yes*
Cleveland Far West	Yes*	Yes*	Yes*
Cleveland Near West	Yes		Yes
Cleveland South	Yes*	Yes*	Yes*
Cleveland South Central	Yes	Yes	Yes
Cleveland Southeast	Yes*	Yes*	Yes*
Cleveland Southwest	Yes*	Yes*	Yes*
Columbus Central	Yes*	Yes*	103
Columbus East	165	165	Yes
Columbus Far East	Yes*	Yes	Yes
Columbus Far Northeast	Yes*	Yes*	Yes*
Columbus North	Yes*	Yes*	Yes*
Columbus North Central	N N	Yes	Yes*
Columbus Northeast	Yes	Yes	Yes
Columbus Northwest	Yes*	Yes	Yes*
Columbus Southeast		Yes	Yes*
Columbus Southwest			
Dayton East		Yes*	
Dayton Huber Heights	Yes*	Yes	
Dayton Northwest	Yes		Yes
Dayton Southeast	Yes		Yes
Dayton Southwest	Yes*		Yes*
Dayton Vandalia	Yes*	Yes	Yes
Toledo Downtown	Yes		
Toledo North	Yes*	Yes*	Yes*
Toledo Oregon	Yes*	Yes*	Yes
Toledo South Central	Yes	Yes*	Yes
Toledo Southwest	Yes*	Yes*	Yes*
Toledo West	Yes		Yes
Youngstown Northeast	Yes		Yes
Youngstown Northwest	Yes*	Yes*	Yes*
Youngstown Southeast	Yes*	Yes*	Yes
Youngstown Southwest	Yes*	Yes*	Yes

# R. MARKET VACANCY RATE POINT TABLE

"Yes": indicates that a project is eligible for 1 point in this category. "Yes\*": indicates a project is eligible for 1 point, although there is insufficient data in the area.

To qualify for points, the average market vacancy rate as determined in OHFA's analysis must be equal to or less than the statewide average of <u>5.5%</u> for non-metropolitan counties or <u>6.1%</u> for metropolitan counties and submarkets. The data tables, description of methodology for the market vacancy rates and the definition of submarkets are posted on the OHFA website: <u>www.ohiohome.org</u>.

COUNTY	Market Vacancy (All)
Adams	
Allen	Yes
Ashland	
Ashtabula	Yes
Athens	
Auglaize	
Belmont	Yes
Brown	
Butler	
Carroll	Yes*
Champaign	
Clark	Yes
Clermont	
Clinton	Yes
Columbiana	
Coshocton	Yes
Crawford	
Darke	Yes
Defiance	Yes
Delaware	Yes
Erie	Yes
Fairfield	
Fayette	Yes
Fulton	
Gallia	Yes
Geauga	
Greene	
Guernsey	Yes
Hancock	
Hardin	Yes*
Harrison	Yes
Henry	
Highland	
Hocking	Yes*
Holmes	
Huron	Yes
Jackson	
Jefferson	Yes
Knox	Yes
Lake	Yes

COUNTY	Market Vacancy (All)
Lawrence	Yes
Licking	
Logan	
Lorain	
Madison	Yes
Marion	Yes
Medina	
Meigs	Yes*
Mercer	
Miami	Yes
Monroe	Yes*
Morgan	Yes
Morrow	Yes
Muskingum	Yes
Noble	Yes
Ottawa	
Paulding	Yes
Perry	Yes
Pickaway	
Pike	Yes
Portage	Yes
Preble	Yes
Putnam	
Richland	
Ross	Yes
Sandusky	Yes
Scioto	Yes
Seneca	Yes
Shelby	Yes
Trumbull	Yes
Tuscarawas	Yes
Union	
Van Wert	
Vinton	Yes*
Warren	
Washington	Yes
Wayne	
Williams	Yes
Wood	Yes
Wyandot	Yes*

## S. PENETRATION RATE POINT TABLE

"Yes" indicates that a project is eligible for 2 points in this category. "40-60 PR" = 2006 Penetration Rate for households with incomes between 40% AMGI and 60% AMGI. Family = project open to all households; Senior = project targeting households age 55 and older and qualifying for Senior Housing points (competitive criterion # 4).

To qualify for points, the average penetration rate as determined in OHFA's analysis must be equal to or less than the statewide average of 23.5% for family and 21.2% for senior. The data tables, description of methodology for the penetration rates and the definition of submarkets are posted on the OHFA website: www.ohiohome.org.

COUNTY	40-60 PR Family	40-60 PR Senior
Adams		
Allen		Yes
Ashland	Yes	Yes
Ashtabula	Yes	
Athens	Yes	
Auglaize		Yes
Belmont	Yes	Yes
Brown		
Butler		Yes
Carroll	Yes	Yes
Champaign		
Clark	Yes	Yes
Clermont		Yes
Clinton		Yes
Columbiana	Yes	Yes
Coshocton	Yes	Yes
Crawford	Yes	
Darke		Yes
Defiance	Yes	
Delaware		Yes
Erie	Yes	Yes
Fairfield	Yes	Yes
Fayette		
Fulton		Yes
Gallia		Yes
Geauga	Yes	Yes
Greene		
Guernsey		Yes
Hancock		
Hardin		
Harrison	Yes	
Henry	Yes	
Highland		Yes
Hocking		Yes
Holmes	Yes	
Huron	Yes	
Jackson		
Jefferson	Yes	
Knox	Yes	Yes
Lake	Yes	Yes

COUNTY	40-60 PR Family	40-60 PR Senio
Lawrence	Yes	Yes
Licking	Yes	
Logan		Yes
Lorain	Yes	Yes
Madison		
Marion		Yes
Medina	Yes	Yes
Meigs	Yes	
Mercer		Yes
Miami	Yes	
Monroe	Yes	Yes
Morgan	Yes	Yes
Morrow		Yes
Muskingum		Yes
Noble		Yes
Ottawa	Yes	Yes
Paulding		Yes
Perry		
Pickaway		Yes
Pike		
Portage		Yes
Preble	Yes	Yes
Putnam	Yes	100
Richland		Yes
Ross		
Sandusky		
Scioto	Yes	
Seneca		
Shelby		
Trumbull	Yes	
Tuscarawas	Yes	Yes
Union	100	Yes
Van Wert		Yes
Vinton		Yes
Warren		Yes
Washington	Yes	Yes
Wayne	Yes	Yes
Williams	Yes	Yes
Wood	Yes	Yes
Wyandot	Tes	Tes
wyanuot		
SUBMARKET	40-60 PR Family	40-60 PR Senio
Akron Central		Yes
Akron East	Yes	Yes
Akron North	Yes	Yes
Akron Northwest	163	Yes
Akron South	Yes	Yes
Akron West	165	162

SUBMARKET	40-60 PR Family	40-60 PR Senior
Canton Central	Yes	Yes
Canton East	Yes	Yes
Canton North	Yes	Yes
Canton West	Yes	Yes
Cincinnati Central		
Cincinnati Near East	Yes	
Cincinnati North Central		Yes
Cincinnati Northeast	Yes	Yes
Cincinnati Northeast Central	Yes	Yes
Cincinnati Northwest	Yes	Yes
Cincinnati Southeast	Yes	Yes
Cincinnati Southwest	Yes	Yes
Cleveland Downtown		Yes
Cleveland East		
Cleveland Far East	Yes	
Cleveland Far West	Yes	Yes
Cleveland Near West	Yes	
Cleveland South	Yes	Yes
Cleveland South Central		Yes
Cleveland Southeast	Yes	Yes
Cleveland Southwest	Yes	Yes
Columbus Central		
Columbus East		
Columbus Far East	Yes	Yes
Columbus Far Northeast	Yes	
Columbus North	Yes	Yes
Columbus North Central	Yes	Yes
Columbus Northeast		Yes
Columbus Northwest		
Columbus Southeast		
Columbus Southwest		
Dayton East	Yes	
Dayton Huber Heights	Yes	
Dayton Northwest		
Dayton Southeast		Yes
Dayton Southwest		Yes
Dayton Vandalia	Yes	Yes
Toledo Downtown		
Toledo North	Yes	Yes
Toledo Oregon	Yes	Yes
Toledo South Central	Yes	Yes
Toledo Southwest	Yes	Yes
Toledo West	Yes	Yes
Youngstown Northeast		Yes
Youngstown Northwest	Yes	
Youngstown Southeast	Yes	Yes
Youngstown Southwest	Yes	Yes

# T. GROWTH RATE POINT TABLE

"Yes" indicates that a project is eligible for 1 point in this category. "Growth Rate 0-60" = Projected Growth Rate (2006-2011) for households with incomes between 0% AMGI and 60% AMGI. Family = project open to all households; Senior = project targeting households age 55 and older and qualifying for Senior Housing points (competitive criterion # 4).

To qualify for points, the average growth rate as determined in OHFA's analysis must be greater than <u>0.0%</u>. The data tables, description of methodology for the growth rates and the definition of submarkets are posted on the OHFA website: <u>www.ohiohome.org</u>.

COUNTY	Growth Rate 0-60 Family	Growth Rate 0-60 Senior
Adams	Yes	Yes
Allen		Yes
Ashland	Yes	Yes
Ashtabula		
Athens		Yes
Auglaize	Yes	Yes
Belmont		Yes
Brown	Yes	Yes
Butler		Yes
Carroll	Yes	Yes
Champaign		
Clark		
Clermont		Yes
Clinton		Yes
Columbiana		Yes
Coshocton	Yes	Yes
Crawford		
Darke		Yes
Defiance		
Delaware	Yes	Yes
Erie		
Fairfield		Yes
Fayette	Yes	Yes
Fulton		Yes
Gallia		
Geauga		Yes
Greene		Yes
Guernsey	Yes	Yes
Hancock		Yes
Hardin	Yes	Yes
Harrison	Yes	Yes
Henry		Yes
Highland	Yes	Yes
Hocking		Yes
Holmes	Yes	
Huron	Yes	Yes
Jackson	Yes	Yes
Jefferson		Yes
Knox	Yes	Yes
Lake		Yes

COUNTY	Growth Rate 0-60 Family	Growth Rate 0-60
Lawrence	Yes	Yes
Licking		Yes
Logan		
Lorain		Yes
Madison		Yes
Marion		Yes
Medina		Yes
Meigs	Yes	Yes
Mercer	Yes	Yes
Miami		Yes
Monroe		Yes
Morgan	Yes	
Morrow	Yes	Yes
Muskingum		Yes
Noble		
Ottawa		Yes
Paulding		
Perry	Yes	Yes
Pickaway		Yes
Pike	Yes	Yes
Portage		Yes
Preble		Yes
Putnam	Yes	Yes
Richland		Yes
Ross	Yes	Yes
Sandusky		Yes
Scioto	Yes	Yes
Seneca		Yes
Shelby		
Trumbull	Yes	Yes
Tuscarawas		Yes
Union		Yes
Van Wert		100
Vinton	Yes	Yes
Warren	Yes	Yes
Washington	100	Yes
Wayne		Yes
Williams		Yes
Wood		Yes
Wyandot		100
wyanaOt		
SUBMARKET	Growth Rate 0-60 Family	Growth Rate 0-60
Akron Central		Yes
Akron East	Yes	Yes
Akron North	100	Yes
Akron Northwest	Yes	Yes
Akron South	100	Yes
		103

SUBMARKET	Growth Rate 0-60 Family	Growth Rate 0-60 Senior
Canton Central		Yes
Canton East		Yes
Canton North		Yes
Canton West		Yes
Cincinnati Central		Yes
Cincinnati Near East		
Cincinnati North Central		
Cincinnati Northeast		Yes
Cincinnati Northeast Central		Yes
Cincinnati Northwest		Yes
Cincinnati Southeast		Yes
Cincinnati Southwest		Yes
Cleveland Downtown		Yes
Cleveland East		Yes
Cleveland Far East		Yes
Cleveland Far West		Yes
Cleveland Near West		Yes
Cleveland South		Yes
Cleveland South Central		Yes
Cleveland Southeast		Yes
Cleveland Southwest		Yes
Columbus Central		Yes
Columbus East		Yes
Columbus Far East		Yes
Columbus Far Northeast		Yes
Columbus North		Yes
Columbus North Central		Yes
Columbus Northeast		Yes
Columbus Northwest		Yes
Columbus Southeast		Yes
Columbus Southwest		Yes
Dayton East		Yes
Dayton Huber Heights		Yes
Dayton Northwest		Yes
Dayton Southeast		Yes
Dayton Southwest		
Dayton Vandalia		Yes
Toledo Downtown		Yes
Toledo North		Yes
Toledo Oregon		Yes
Toledo South Central		Yes
Toledo Southwest		Yes
Toledo West		Yes
Youngstown Northeast		Yes
Youngstown Northwest		Yes
Youngstown Southeast		Yes
Youngstown Southwest		Yes

# U. INCOME-QUALIFIED HOUSEHOLDS TABLE

"40-60 Households" = households with incomes between 40% AMGI and 60% AMGI. Family = project open to all households; Senior = project targeting households age 55 and older and qualifying for Senior Housing points (competitive criterion # 4).

To qualify for points, the total number of units proposed must be equal to or less than 2% of the income-qualified households in the county or submarket as indicated below. The data tables, description of methodology for the income-qualified households and the definition of submarkets are posted on the OHFA website: <a href="https://www.ohiohome.org">www.ohiohome.org</a>.

COUNTY	40-60 HH Family	2% of Family HH	40-60 HH Senior	2% of Senior HH
Adams	504	10	184	4
Allen	1734	35	697	14
Ashland	805	16	283	6
Ashtabula	1974	39	722	14
Athens	1778	36	250	5
Auglaize	586	12	294	6
Belmont	1032	21	718	14
Brown	544	11	200	4
Butler	6481	130	1718	34
Carroll	372	7	194	4
Champaign	566	11	232	5
Clark	2656	53	1086	22
Clermont	2805	56	854	17
Clinton	899	18	319	6
Columbiana	1614	32	841	17
Coshocton	521	10	338	7
Crawford	768	15	323	6
Darke	680	14	366	7
Defiance	481	10	164	3
Delaware	1804	36	379	8
Erie	1473	29	599	12
Fairfield	2266	45	782	16
Fayette	417	8	219	4
Fulton	499	10	195	4
Gallia	572	11	232	5
Geauga	512	10	273	5
Greene	2898	58	673	13
Guernsey	764	15	312	6
Hancock	1440	29	458	9
Hardin	601	12	193	4
Harrison	231	5	117	2
Henry	371	7	130	3
Highland	588	12	268	5
Hocking	473	9	167	3
Holmes	422	8	136	3
Huron	998	20	365	7
Jackson	552	11	204	4
Jefferson	1099	22	593	12
Knox	887	18	300	6
Lake	2783	56	1521	30
Lawrence	1159	23	464	9

COUNTY	40-60 HH Family	2% of Family HH	40-60 HH Senior	2% of Senior HH
Licking	2647	53	933	19
Logan	710	14	255	5
Lorain	4837	97	1578	32
Madison	595	12	186	4
Marion	987	20	489	10
Medina	1769	35	702	14
Meigs	302	6	166	3
Mercer	404	8	222	4
Miami	1843	37	672	13
Monroe	212	4	108	2
Morgan	277	6	77	2
Morrow	404	8	159	3
Muskingum	1280	26	627	13
Noble	176	4	80	2
Ottawa	428	9	244	5
Paulding	164	3	71	1
Perry	377	8	174	3
Pickaway	722	14	363	7
Pike	536	11	220	4
Portage	2895	58	764	15
Preble	495	10	236	5
Putnam	279	6	140	3
Richland	2126	43	1034	21
Ross	1090	22	392	8
Sandusky	891	18	381	8
Scioto	1349	27	686	14
Seneca	870	17	347	7
Shelby	685	14	248	5
Trumbull	3228	65	1765	35
Tuscarawas	1325	27	719	14
Union	607	12	211	4
Van Wert	362	7	111	2
Vinton	194	4	73	1
Warren	2071	41	855	17
Washington	980	20	452	9
Wayne	1804	36	742	15
Williams	542	11	232	5
Wood	2340	47	634	13
Wyandot	308	6	122	2
SUBMARKET	40-60 HH Family	2% of Family HH	40-60 HH Senior	2% of Senior HH
Akron Central	2473	2% of Family HH 49	605	2% of Senior HH 12
	2473	54		23
Akron East	2699	6	1138 258	23

Akron Central	2473	49	605	12
Akron East	2699	54	1138	23
Akron North	280	6	258	5
Akron Northwest	1388	28	585	12
Akron South	1549	31	643	13
Akron West	1864	37	706	14
Canton Central	2171	43	681	14

SUBMARKET	40-60 HH Family	2% of Family HH	40-60 HH Senior	2% of Senior HH
Canton East	1160	23	534	11
Canton North	1251	25	930	19
Canton West	1419	28	805	16
Cincinnati Central	4580	92	1065	21
Cincinnati Near East	2442	49	775	16
Cincinnati North Central	4219	84	1572	31
Cincinnati Northeast	640	13	251	5
Cincinnati Northeast Central	2576	52	1264	25
Cincinnati Northwest	1620	32	454	9
Cincinnati Southeast	702	14	446	9
Cincinnati Southwest	5111	102	1691	34
Cleveland Downtown	1836	37	463	9
Cleveland East	7323	146	2254	45
Cleveland Far East	4030	81	2708	54
Cleveland Far West	901	18	917	18
Cleveland Near West	5672	113	2011	40
Cleveland South	1559	31	956	19
Cleveland South Central	5611	112	1693	34
Cleveland Southeast	869	17	446	9
Cleveland Southwest	1980	40	1534	31
Columbus Central	2136	43	509	10
Columbus East	4028	81	1122	22
Columbus Far East	2566	51	625	13
Columbus Far Northeast	2682	54	707	14
Columbus North	2269	45	642	13
Columbus North Central	5277	106	563	11
Columbus Northeast	4330	87	947	19
Columbus Northwest	909	18	292	6
Columbus Southeast	2565	51	839	17
Columbus Southwest	4632	93	1192	24
Dayton East	2758	55	707	14
Dayton Huber Heights	686	14	169	3
Dayton Northwest	3266	65	1186	24
Dayton Southeast	3195	64	1361	27
Dayton Southwest	1502	30	476	10
Dayton Vandalia	1359	27	467	9
Toledo Downtown	1548	31	485	10
Toledo North	1955	39	562	11
Toledo Oregon	1230	25	368	7
Toledo South Central	2440	49	488	10
Toledo Southwest	4632	93	1192	24
Toledo West	2150	43	1179	24
Youngstown Northeast	2445	49	1303	26
Youngstown Northwest	722	14	401	8
Youngstown Southeast	365	7	329	7
Youngstown Southwest	221	4	255	5